

Selected Financial Information

For the Nine Months Ended December 31, 2021

February 14, 2022



Contents

Financial Highlights

1. Results of Operations	Consolidated	••P. 2
2. Trend of Net Interest Income and Interest Rate Spread	Non-consolidated	••P. 3
3. Net Fees and Commissions	Non-consolidated	••P. 4
4. Trend of General and Administrative Expenses	Non-consolidated	••P. 5
5. Financial Conditions	Non-consolidated	••P. 6
6. Trend of Deposit Balance	Non-consolidated	••P. 7
7. Asset Management Status	Non-consolidated	••P. 8
8. Unrealized Gains (Losses) on Financial Instruments	Non-consolidated	••P. 9
9. Trend of Capital Adequacy Ratio	Consolidated	••P.10
(Reference) Portfolio Management Status	Non-consolidated	••P.11

Financial Data

1. Summarized Balance Sheets	Non-consolidated	••P.13
2. Income Analysis	Non-consolidated	••P.14
3. Interest Rate Spread	Non-consolidated	••P.15
4. Average Balance, Interest, and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities	Non-consolidated	••P.16
5. General and Administrative Expenses	Non-consolidated	••P.17
(Reference) Securitized Products Exposure	Non-consolidated	••P.18

【Consolidated subsidiaries, etc.】

Consolidated subsidiaries	4 companies Principal companies: JAPAN POST BANK LOAN CENTER Co., Ltd. Japan Post Investment Corporation
Affiliates accounted for by the equity method	ATM Japan Business Service, Ltd. JP Asset Management Co., Ltd.

Note: All Japanese yen figures in the financial statements of JAPAN POST BANK Co., Ltd. (the “Bank”) and its consolidated subsidiaries (the “Group”) have been rounded down. Accordingly, the total of each account may not be equal to the combined total of individual items.

Financial Highlights

1. Results of Operations

Consolidated

■ Net income attributable to owners of parent increased by ¥61.2 bn year on year to ¥287.6 bn.

	For the nine months ended		Increase (Decrease) (B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
	(¥bn, %)		
Consolidated gross operating profit	1,041.6	1,052.5	10.8
Net interest income	703.4	912.3	208.8
Net fees and commissions	97.7	96.0	(1.7)
Net other operating income (loss)	240.4	44.1	(196.2)
Gains (losses) on foreign exchanges	226.1	86.4	(139.7)
Gains (losses) on bonds	14.3	(42.5)	(56.9)
General and administrative expenses (*)	759.1	748.5	(10.6)
Provision for general reserve for possible loan losses	—	0.0	0.0
Consolidated net operating profit	282.4	303.9	21.5
Non-recurring gains (losses)	31.4	90.5	59.1
Net ordinary income	313.9	394.5	80.6
Net income attributable to owners of parent	226.3	287.6	61.2
[Reference**]			
ROE (based on shareholders' equity)	3.29%	4.10%	0.81 %
OHR (basis including gains (losses) on money held in trust)	71.15%	65.85%	(5.29)%

Net income continued to increase under the stable market environment.

- Consolidated gross operating profit for the nine months ended December 31, 2021 increased by ¥10.8 bn year on year. Net interest income increased by ¥208.8 bn year on year, mainly due to an increase in income related to foreign bonds investment trusts and private equity funds. Net fees and commissions decreased by ¥1.7 bn year on year. Net other operating income decreased by ¥196.2 bn year on year, mainly due to reductions in redemption gains on foreign bonds.
- General and administrative expenses decreased by ¥10.6 bn year on year, mainly due to a decrease in commissions on bank agency services, etc. paid to JAPAN POST Co., Ltd.
- Net ordinary income increased by ¥80.6 bn year on year, which equated to 81.3% of the full-year earnings forecast of ¥485.0 bn.
- Net income attributable to owners of parent equated to 82.1% of the full-year earnings forecast of ¥350.0 bn.

* General and administrative expenses exclude non-recurring losses.

** Calculation for financial targets in the Medium-term Management Plan (FY2022/3 – FY2026/3)
ROE = net income attributable to owners of parent / [(sum of total net assets at the beginning and the end of the period) / 2] x 100

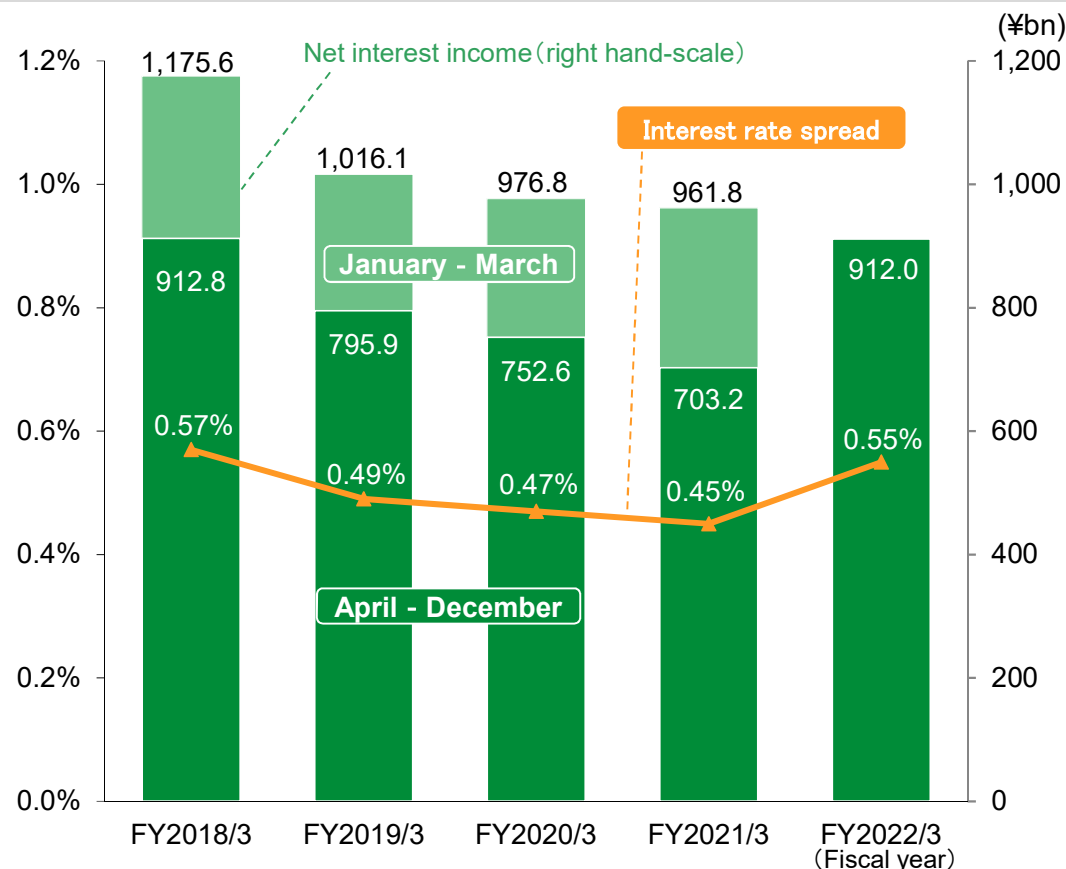
OHR = general and administrative expenses / (net interest income, etc. + net fees and commissions) x 100

Net interest income, etc. = Interest income - interest expenses (including gains (losses) on sales etc.)

2. Trend of Net Interest Income and Interest Rate Spread

Non-consolidated

- Net interest income increased by ¥208.7 bn year on year to ¥912.0 bn and interest rate spread improved to 0.55% for the nine months ended December 31, 2021.
- Interest on foreign securities increased mainly due to an increase in income related to foreign bonds investment trusts and private equity funds.



Domestic		For the nine months ended		Increase (Decrease) (B) – (A)
		December 31, 2020 (A)	December 31, 2021 (B)	
Net interest income		368.5	321.6	(46.8)
Interest income		417.7	356.6	(61.0)
Interest on Japanese government bonds		282.6	234.0	(48.5)
Interest expenses		49.1	35.0	(14.1)
Overseas		For the nine months ended		Increase (Decrease) (B) – (A)
		December 31, 2020 (A)	December 31, 2021 (B)	
Net interest income		334.7	590.4	255.6
Interest income		534.1	782.8	248.7
Interest on foreign securities		533.7	782.6	248.9
Interest expenses		199.3	192.4	(6.8)
Total		For the nine months ended		Increase (Decrease) (B) – (A)
		December 31, 2020 (A)	December 31, 2021 (B)	
Net interest income		703.2	912.0	208.7
Interest income		880.6	1,073.0	192.3
Interest expenses		177.3	160.9	(16.3)

- Notes: 1. "Domestic" represents yen-denominated transactions while "overseas" represents foreign currency-denominated transactions (except that yen-denominated transactions with non-residents of Japan are included in "overseas").
2. For a part of interest income and expenses, transactions between "domestic" and "overseas" are offset to calculate totals. As a result, the total of each account may not be equal to the combined total of "domestic" and "overseas" of each item.
3. Interest rate spreads of FY2018/3 – FY2021/3 are the figures for the relevant fiscal years, while interest rate spread of FY2022/3 is the figure for the nine months ended December 31, 2021.

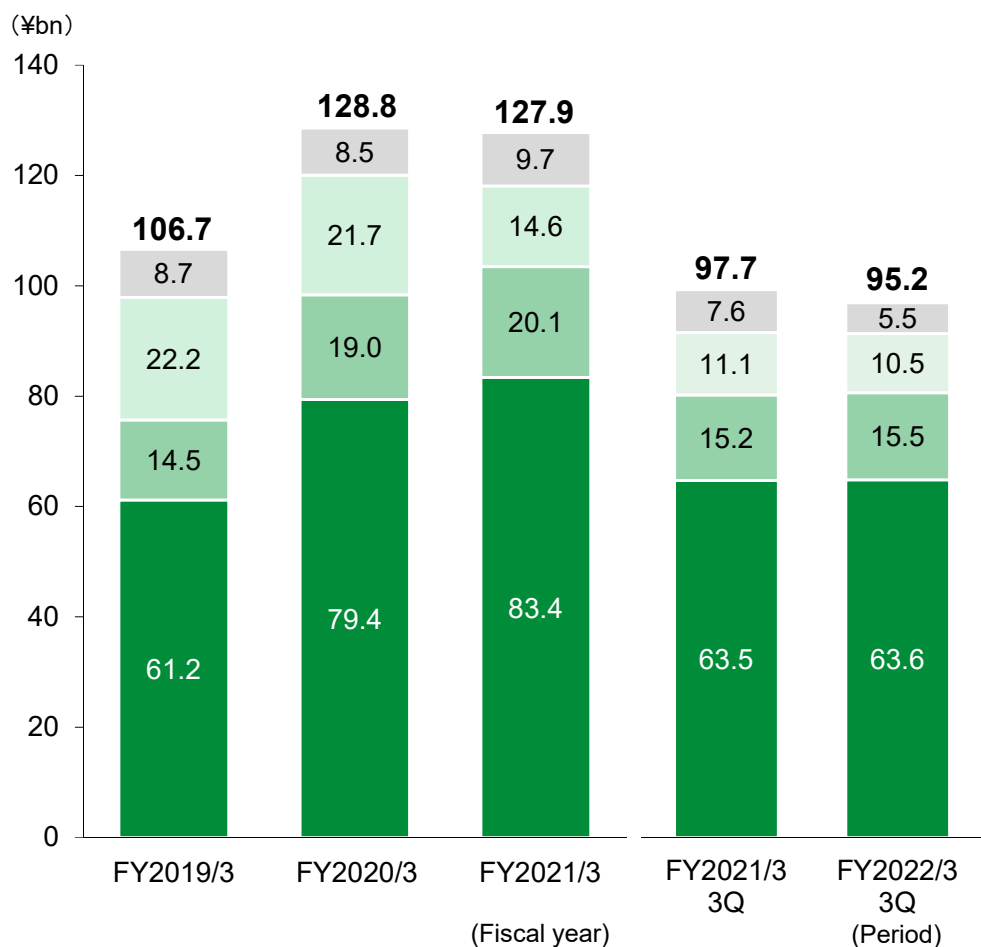
3. Net Fees and Commissions

Non-consolidated

■ Net fees and commissions for the nine months ended December 31, 2021 decreased by ¥2.5 bn year on year to ¥95.2 bn.

Trend of Net Fees and Commissions

■ Exchange and settlement transactions ■ ATMs ■ Investment trusts ■ Others



Breakdown of Net Fees and Commissions

(¥bn)

	For the nine months ended		Increase (Decrease) (B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Net fees and commissions relating to	97.7	95.2	(2.5)
Exchange and settlement transactions	63.5	63.6	0.0
ATMs	15.2	15.5	0.2
Investment trusts	11.1	10.5	(0.6)
Others	7.6	5.5	(2.1)

Results of Investment Trusts Sales (Contract Basis)

	For the nine months ended		Increase (Decrease) (B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Number of contracts (thousands)	2,653	3,216	563
Sales amount (billions of yen)	212.0	145.2	(66.8)

	As of December 31, 2020 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
	Number of investment trust accounts (thousands)	1,216	
Net assets (billions of yen)	2,501.0	2,635.1	134.1

【Reference*】

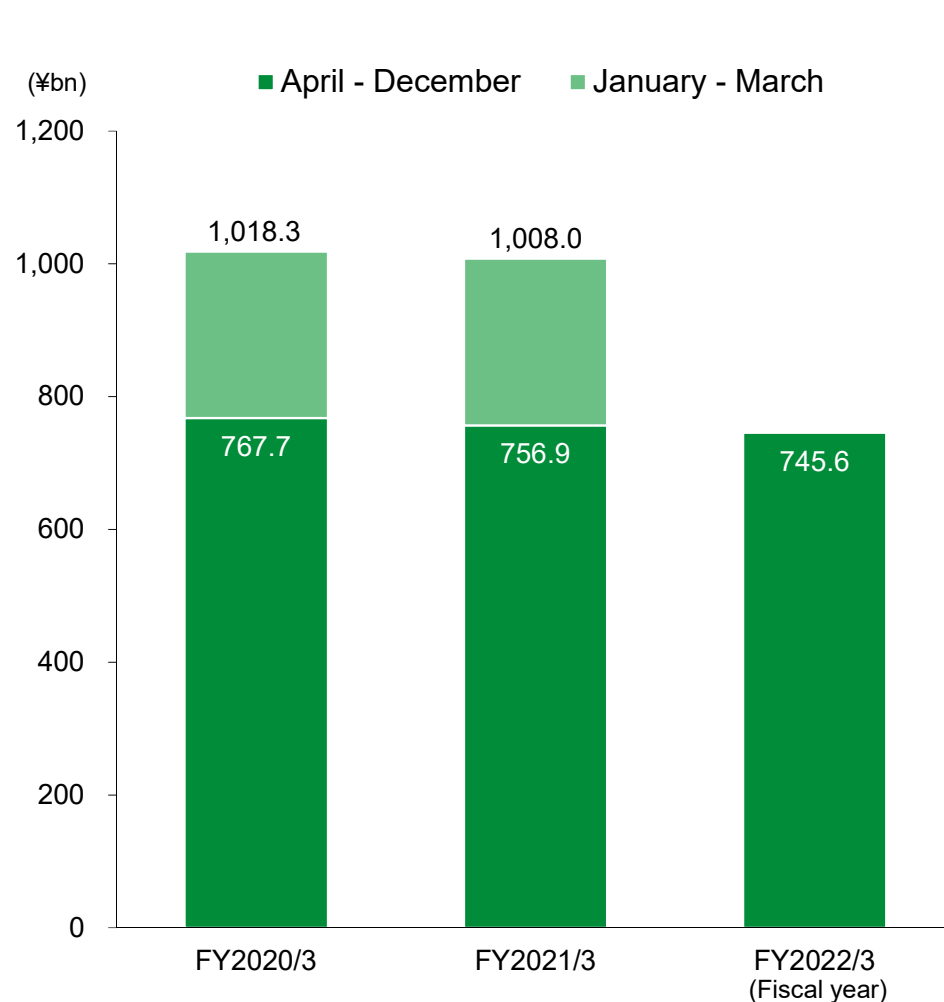
	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Number of accounts registered in the Bankbook app (ten thousands)	283	425	141
Number of Cumulate-type NISA Operation Accounts (ten thousands)	13	15	2

* KPIs for Medium-term Management Plan (FY2022/3 – FY2026/3)
 Number of accounts registered in the Bankbook app : 10 million accounts (FY2026/3)
 Number of Cumulate-type NISA Operation Accounts : 400 thousand accounts (FY2026/3)

4. Trend of General and Administrative Expenses

Non-consolidated

■ General and administrative expenses for the nine months ended December 31, 2021 decreased by ¥11.3 bn year on year to ¥745.6 bn.



	For the nine months ended		Increase (Decrease) (B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Personnel expenses (*)	87.5	85.9	(1.5)
Salaries and allowances	71.8	70.5	(1.3)
Non-personnel expenses	627.7	616.7	(11.0)
Commissions on bank agency services, etc. paid to JAPAN POST Co., Ltd.	279.2	269.4	(9.8)
Contributions paid to the Organization for Postal Savings, Postal Life Insurance and Post Office Network	178.0	177.7	(0.2)
Deposit insurance expenses paid to Deposit Insurance Corporation of Japan	43.0	41.5	(1.5)
Taxes and dues	41.6	42.9	1.2
Total	756.9	745.6	(11.3)

* Personnel expenses include non-recurring losses.

5. Financial Conditions

Non-consolidated

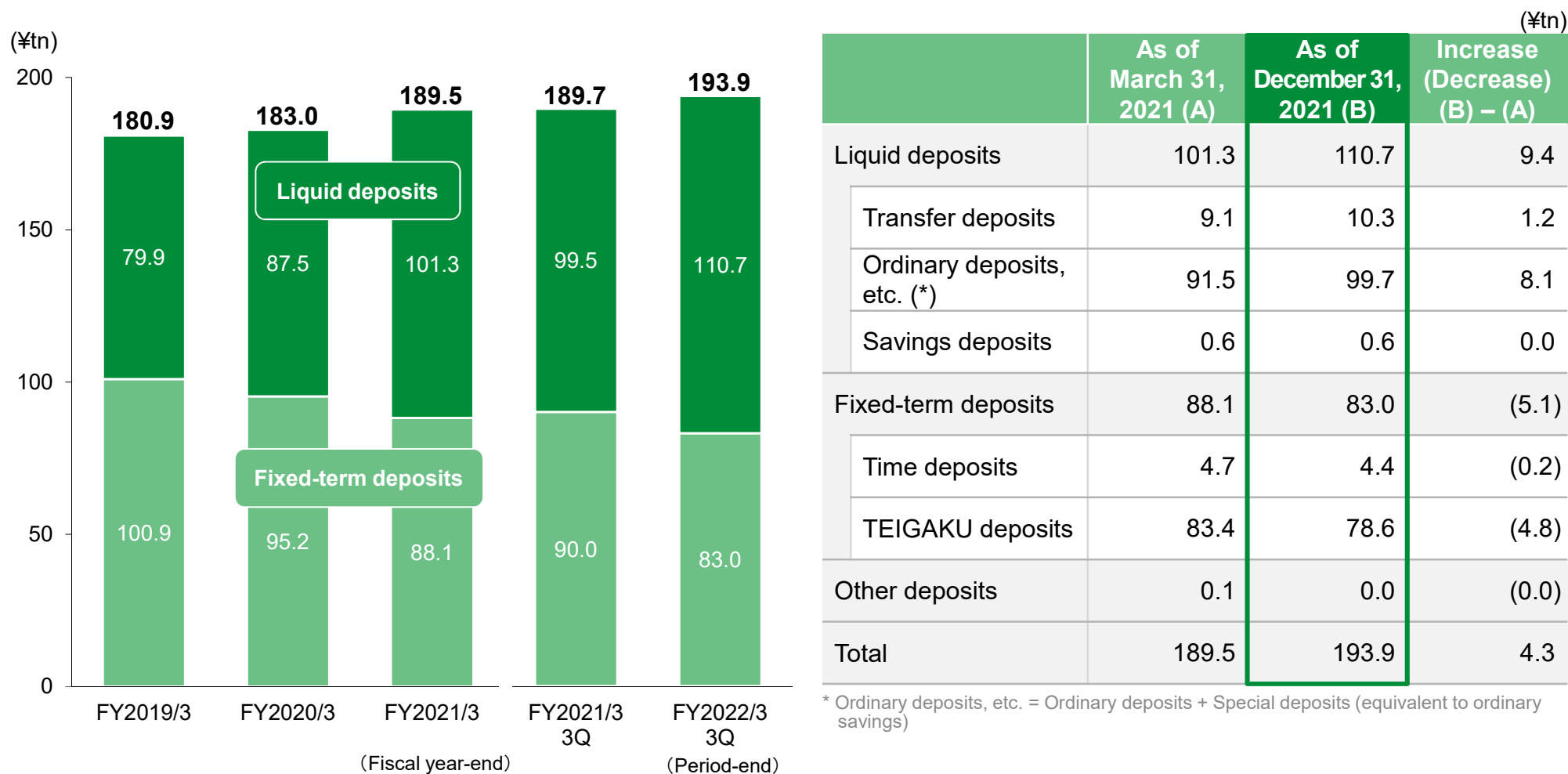
- Total assets increased by ¥6.2 tn from March 31, 2021, to ¥230.1 tn as of December 31, 2021.
- Securities increased by ¥2.6 tn from March 31, 2021, to ¥140.8 tn as of December 31, 2021.
- Total valuation and translation adjustments decreased by ¥0.1 tn from March 31, 2021, to ¥1.9 tn as of December 31, 2021.

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
	(¥bn)		
Assets	223,847.5	230,129.9	6,282.3
Cash and due from banks	60,768.0	59,403.4	(1,364.6)
Call loans	1,390.0	2,555.0	1,165.0
Receivables under resale agreements	9,721.3	11,579.9	1,858.5
Money held in trust	5,547.5	5,734.3	186.7
Securities	138,183.2	140,829.4	2,646.1
Loans	4,691.7	4,656.4	(35.2)
Liabilities	212,485.4	218,827.4	6,342.0
Deposits	189,593.4	193,919.8	4,326.3
Payables under repurchase agreements	14,886.4	16,155.1	1,268.6
Payables under securities lending transactions	1,504.5	1,514.2	9.6
Net assets	11,362.1	11,302.4	(59.6)
Total shareholders' equity	9,244.8	9,344.4	99.5
Total valuation and translation adjustments	2,117.2	1,958.0	(159.2)

6. Trend of Deposit Balance

Non-consolidated

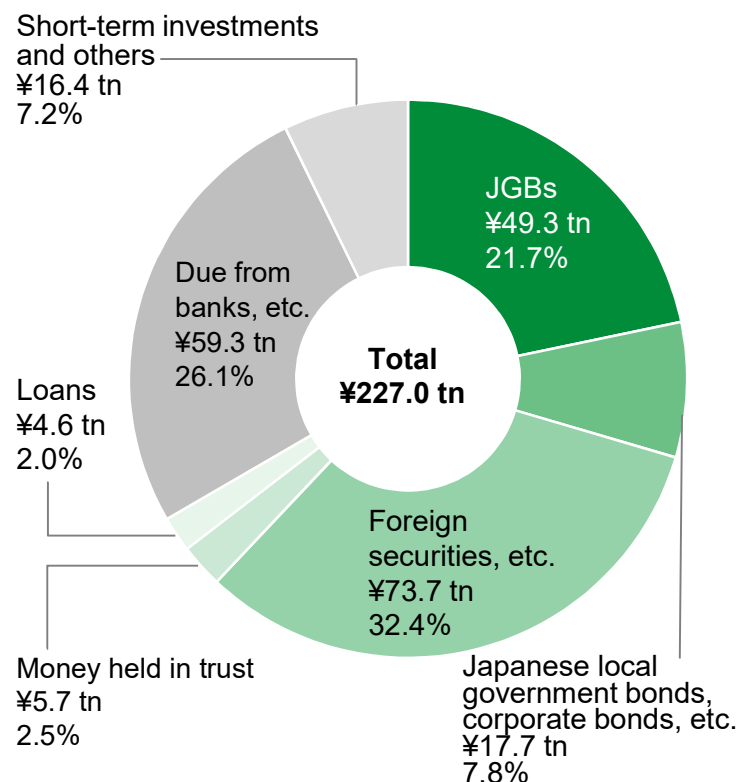
■ Deposit balance as of December 31, 2021 was ¥193.9 tn.



7. Asset Management Status

Non-consolidated

- Included in investment assets as of December 31, 2021, JGBs were ¥49.3 tn and foreign securities, etc. were ¥73.7 tn.



Categories	As of March 31, 2021 (A)		As of December 31, 2021 (B)		Increase (Decrease) (B) – (A)
	Amount (¥bn)	%	Amount (¥bn)	%	
Securities	138,183.2	62.6	140,829.4	62.0	2,646.1
Japanese government bonds	50,493.4	22.8	49,347.0	21.7	(1,146.4)
Japanese local government bonds, corporate bonds, etc. (*)	16,522.5	7.4	17,743.1	7.8	1,220.6
Foreign securities, etc.	71,167.2	32.2	73,739.2	32.4	2,571.9
Foreign bonds	23,505.1	10.6	24,213.9	10.6	708.7
Investment trusts (**)	47,591.1	21.5	49,438.2	21.7	1,847.0
Money held in trust	5,547.5	2.5	5,734.3	2.5	186.7
Domestic stocks	2,261.7	1.0	2,059.2	0.9	(202.4)
Loans	4,691.7	2.1	4,656.4	2.0	(35.2)
Due from banks, etc. (***)	60,667.0	27.5	59,376.8	26.1	(1,290.2)
Short-term investments and others (****)	11,505.7	5.2	16,430.4	7.2	4,924.6
Total	220,595.4	100.0	227,027.5	100.0	6,432.1

- * “Japanese local government bonds, corporate bonds, etc.” consists of Japanese local government bonds, commercial paper, Japanese corporate bonds and Japanese stocks.
- ** Investment trusts are mainly invested in foreign bonds.
- *** “Due from banks, etc.” consists of negotiable certificates of deposit, Bank of Japan deposits and monetary claims bought.
- **** “Short-term investments and others” consists of call loans and receivables under resale agreements, etc.

8. Unrealized Gains (Losses) on Financial Instruments

Non-consolidated

- Net unrealized gains on financial instruments (available-for-sale) after taking into consideration of gains (losses) from hedge accounting were ¥2,818.7 bn as of December 31, 2021 (before application of tax effect accounting), decreased by ¥230.0 bn from March 31, 2021.

	As of March 31, 2021 (A)		As of December 31, 2021 (B)		Increase (Decrease) (B) – (A)
	Amount on the balance sheet	Net unrealized gains (losses)	Amount on the balance sheet	Net unrealized gains (losses)	Net unrealized gains (losses)
Held-to-maturity securities	25,178.0	238.1	23,865.6	135.0	(103.0)

	As of March 31, 2021 (A)		As of December 31, 2021 (B)		Increase (Decrease) (B) – (A)
	Amount on the balance sheet / Notional amount	Net unrealized gains (losses) / Net deferred gains (losses)	Amount on the balance sheet / Notional amount	Net unrealized gains (losses) / Net deferred gains (losses)	Net unrealized gains (losses) / Net deferred gains (losses)
Available-for-sale	118,940.5	3,586.8	123,073.5	3,554.0	(32.7)
Securities (a)	113,392.9	2,407.2	117,339.1	2,645.5	238.3
Japanese government bonds	29,917.0	542.7	32,975.7	504.9	(37.8)
Foreign bonds	23,505.1	1,031.3	22,751.7	1,304.2	272.8
Investment trusts (*)	47,591.1	776.2	49,438.2	786.9	10.7
Others	12,379.5	56.8	12,173.4	49.3	(7.4)
Effect of fair value hedge accounting (b)		(173.5)		(341.6)	(168.0)
Money held in trust (c)	5,547.5	1,353.1	5,734.3	1,250.0	(103.0)
Domestic stocks	2,261.7	1,363.4	2,059.2	1,250.3	(113.0)
Others	3,285.8	(10.2)	3,675.0	(0.2)	10.0
Derivatives for which deferred hedge accounting is applied (d)	16,210.0	(538.0)	16,206.2	(735.3)	(197.2)
Total (a) + (b) + (c) + (d)		3,048.8		2,818.7	(230.0)

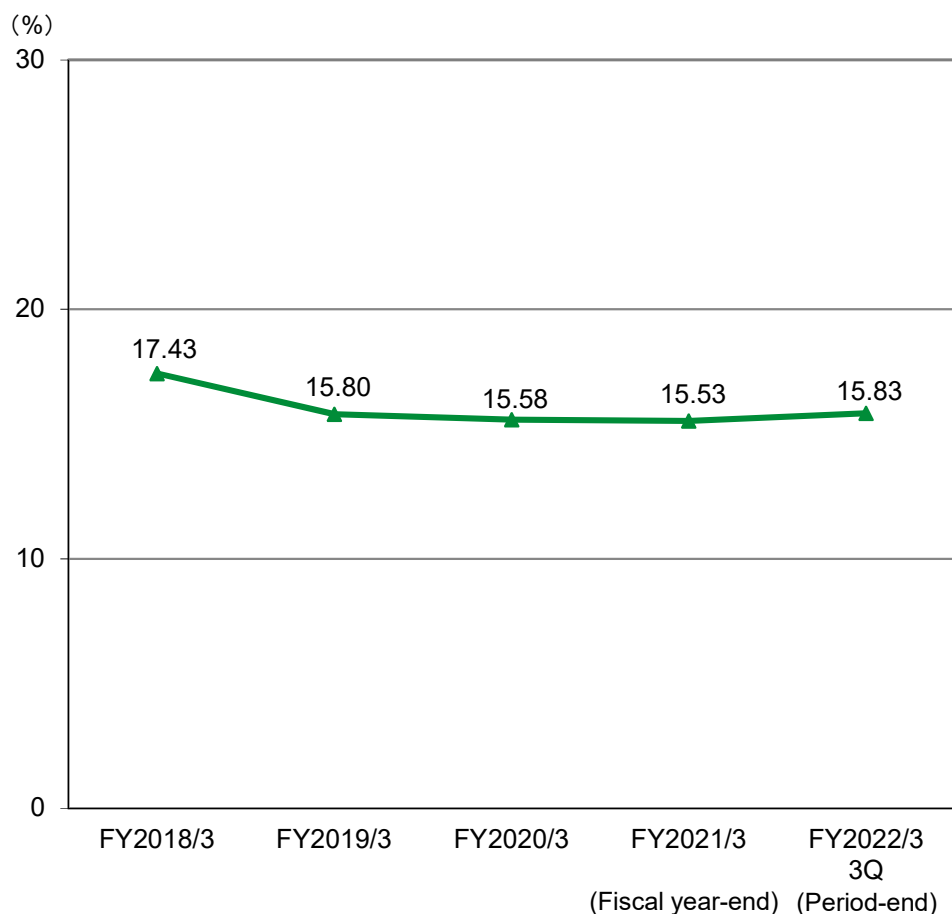
* Investment trusts are mainly invested in foreign bonds.

9. Trend of Capital Adequacy Ratio

Consolidated

- Capital adequacy ratio (domestic standard) was 15.83% as of December 31, 2021.
- (Reference) Common Equity Tier1 capital ratio (international standard, estimate) was 17.68%.

【Domestic standard】



【Domestic standard】

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Total capital (a)	9,038.3	9,323.7	285.4
Total amount of risk-weighted assets (b)	58,166.8	58,870.8	703.9
Credit risk-weighted assets	55,614.8	56,284.3	669.5
Capital adequacy ratio (a) / (b)	15.53%	15.83%	0.29%

【(Reference) International standard, estimate*】

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Common Equity Tier1 capital ratio (CET1 ratio)	17.73%	17.68%	(0.04)%
Excluding unrealized gains on available-for-sale securities (**)	14.09%	14.40%	0.30 %

* Calculation for some items are simplified.

** After taking into consideration of gains (losses) from hedge accounting.

(Reference) Portfolio Management Status

Non-consolidated

(¥bn)

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Yen interest rates assets	120,954.3	124,036.9	3,082.5
Short-term assets	66,942.3	71,451.8	4,509.4
Japanese government bonds and government guaranteed bonds	54,012.0	52,585.1	(1,426.9)
Risk assets	91,120.7	94,306.8	3,186.0
Japanese local government bonds	5,493.8	5,632.4	138.6
Japanese corporate bonds, etc.	7,534.2	7,566.0	31.8
Foreign securities, etc.	68,213.1	69,732.5	1,519.4
Loans	2,637.3	2,775.2	137.8
Stocks (money held in trust), etc.	2,976.8	2,515.8	(460.9)
Strategic investment areas	4,265.2	6,084.5	1,819.2

Notes: 1. Since these figures are calculated on management accounting basis, they are not equal to the figures for balance of each categories on page 8, and also the sum of “Yen interest rates assets” and “Risk assets” is not equal to the “Total” on page 8.

2. “Strategic investment areas” is Alternative assets (Private Equity Funds and Real Estate Funds (Equity), etc.), Real Estate Funds (Debt), Direct Lending Funds and Infrastructure Debt Funds, etc.

Financial Data

1. Summarized Balance Sheets

Non-consolidated

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Total assets	223,847,547	230,129,926	6,282,379
Cash and due from banks	60,768,034	59,403,405	(1,364,629)
Call loans	1,390,000	2,555,000	1,165,000
Receivables under resale agreements	9,721,360	11,579,916	1,858,555
Receivables under securities borrowing transactions	—	1,768,099	1,768,099
Monetary claims bought	362,212	358,260	(3,952)
Trading account securities	13	7	(6)
Money held in trust	5,547,574	5,734,369	186,795
Securities	138,183,264	140,829,416	2,646,152
Loans	4,691,723	4,656,467	(35,256)
Foreign exchanges	80,847	88,520	7,673
Other assets	2,857,518	2,912,548	55,030
Tangible fixed assets	197,940	193,017	(4,922)
Intangible fixed assets	47,992	51,969	3,977
Reserve for possible loan losses	(935)	(1,073)	(137)

(Millions of yen)

	As of March 31, 2021 (A)	As of December 31, 2021 (B)	Increase (Decrease) (B) – (A)
Total liabilities and net assets	223,847,547	230,129,926	6,282,379
Total liabilities	212,485,414	218,827,486	6,342,072
Deposits	189,593,469	193,919,819	4,326,350
Payables under repurchase agreements	14,886,481	16,155,173	1,268,691
Payables under securities lending transactions	1,504,543	1,514,242	9,698
Borrowed money	3,917,500	4,738,900	821,400
Foreign exchanges	514	495	(19)
Other liabilities	1,535,953	1,508,176	(27,777)
Reserve for bonuses	7,408	1,718	(5,689)
Reserve for employees' retirement benefits	141,740	144,033	2,293
Reserve for employee stock ownership plan trust	535	255	(280)
Reserve for management board benefit trust	303	280	(23)
Reserve for reimbursement of deposits	73,830	70,609	(3,220)
Deferred tax liabilities	823,134	773,781	(49,352)
Total net assets	11,362,133	11,302,439	(59,693)
Capital stock	3,500,000	3,500,000	—
Capital surplus	4,296,285	3,500,000	(796,285)
Retained earnings	2,749,408	2,345,318	(404,089)
Treasury stock	(1,300,844)	(902)	1,299,942
Total shareholders' equity	9,244,849	9,344,416	99,566
Net unrealized gains (losses) on available-for-sale securities	2,487,770	2,466,426	(21,343)
Net deferred gains (losses) on hedges	(370,486)	(508,403)	(137,916)
Total valuation and translation adjustments	2,117,283	1,958,023	(159,260)

2. Income Analysis

Non-consolidated

(Millions of yen)

	For the nine months ended		(B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Gross operating profit	1,041,456	1,051,312	9,856
Net interest income	703,291	912,087	208,795
Net fees and commissions	97,758	95,224	(2,534)
Net other operating income (loss)	240,406	44,001	(196,404)
Gains (losses) on foreign exchanges	226,198	86,301	(139,897)
Gains (losses) on bonds	14,386	(42,561)	(56,947)
General and administrative expenses	(758,476)	(746,990)	11,485
Personnel expenses	(89,051)	(87,337)	1,713
Non-personnel expenses	(627,766)	(616,724)	11,041
Taxes and dues	(41,658)	(42,928)	(1,269)
Operating profit (before provision for general reserve for possible loan losses)	282,980	304,322	21,342
Core net operating profit	268,594	346,883	78,289
Excluding gains (losses) on cancellation of investment trusts	240,572	252,242	11,670
Provision for general reserve for possible loan losses	–	(21)	(21)
Net operating profit	282,980	304,301	21,320
Non-recurring gains (losses)	30,540	90,132	59,592
Gains (losses) related to stocks	(13,229)	(152,226)	(138,997)
Gains (losses) on money held in trust	43,179	236,508	193,329
Net ordinary income	313,520	394,433	80,913

	For the nine months ended		(B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Extraordinary income (loss)	(390)	5,858	6,248
Gains (losses) on sales and disposals of fixed assets	(390)	5,870	6,261
Losses on impairment of fixed assets	–	(12)	(12)
Income before income taxes	313,130	400,292	87,162
Income taxes – current	(97,923)	(93,715)	4,208
Income taxes – deferred	10,590	(19,481)	(30,072)
Total income taxes	(87,333)	(113,196)	(25,863)
Net income	225,797	287,095	61,298
Gains (losses) on money held in trust	43,179	236,508	193,329
Dividends and interest income	49,647	68,698	19,051
Gains (losses) on sales of stocks	25,643	179,906	154,262
Impairment losses	(16,076)	(926)	15,149
Withholding income tax, etc.	(16,035)	(11,169)	4,866
Credit-related expenses	(13)	(0)	12
Provision for general reserve for possible loan losses	(13)	(0)	12

- Notes: 1. General and administrative expenses exclude non-recurring losses related to retirement benefit costs (¥1,381 million and ¥1,546 million recorded as profits for the nine months ended December 31, 2021 and 2020, respectively).
2. Core net operating profit = Operating profit (before provision for general reserve for possible loan losses) - Gains (losses) on bonds
3. Credit-related expenses are those expenses related to problem assets disclosed under the Financial Reconstruction Act.
4. Numbers in parenthesis indicate the amount of loss, expense or decrease.

3. Interest Rate Spread

Non-consolidated

	For the nine months ended		Increase (Decrease) (B) – (A)
	December 31, 2020 (A)	December 31, 2021 (B)	
Yield on interest-earning assets (a)	0.55%	0.65%	0.10%
Total cost of funding (including general and administrative expenses) (b)	0.61	0.57	(0.03)
Interest rate on interest-bearing liabilities (c)	0.11	0.10	(0.01)
Overall interest rate spread (a) - (b)	(0.05)	0.08	0.13
Interest rate spread (a) - (c)	0.44	0.55	0.11

Note: All numbers are annualized.

4. Average Balance, Interest, and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities

Non-consolidated

(Millions of yen, %)

	For the nine months ended						Increase (Decrease) (B) – (A)
	December 31, 2020 (A)			December 31, 2021 (B)			
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield	Earnings yield
Interest-earning assets	209,562,986	880,665	0.55%	216,432,120	1,073,064	0.65%	0.10%
Loans	6,344,568	7,631	0.15	4,656,269	7,752	0.22	0.06
Securities	137,456,056	852,397	0.82	139,679,351	1,045,200	0.99	0.17
Due from banks, etc.	55,431,058	22,882	0.05	60,374,194	22,728	0.04	(0.00)
Interest-bearing liabilities	202,938,278	177,373	0.11	209,094,973	160,977	0.10	(0.01)
Deposits	187,360,681	30,760	0.02	191,920,569	17,056	0.01	(0.00)
Payables under securities lending transactions	1,704,603	5,971	0.46	1,456,990	1,719	0.15	(0.30)

- Notes: 1. Income and expenses for money held in trust are included in “other ordinary income” and “other ordinary expenses,” respectively. Accordingly, the average balance of money held in trust (nine months ended December 31, 2021, ¥4,116,820 million; nine months ended December 31, 2020, ¥3,970,400 million) is excluded from interest-earning assets, and the average balance corresponding to money held in trust (nine months ended December 31, 2021, ¥4,116,820 million; nine months ended December 31, 2020, ¥3,970,400 million) and the corresponding interest (nine months ended December 31, 2021, ¥4,233 million; nine months ended December 31, 2020, ¥4,635 million) are excluded from interest-bearing liabilities.
2. For investment trusts, the distribution of profits, which was deducted from the book value as the repayment of principal, was ¥3,527 million for the nine months ended December 31, 2021 (¥67,204 million for the nine months ended December 31, 2020).
3. “Due from banks, etc.” consists of negotiable certificates of deposit, Bank of Japan deposits, call loans and monetary claims bought.
4. Earnings yield is annualized.

5. General and Administrative Expenses

Non-consolidated

(Millions of yen, %)

	For the nine months ended				Increase (Decrease) (B) – (A)
	December 31, 2020 (A)		December 31, 2021 (B)		
	Amount	%	Amount	%	Amount
Personnel expenses	87,504	11.56	85,955	11.52	(1,548)
Salaries and allowances	71,892	9.49	70,507	9.45	(1,385)
Others	15,611	2.06	15,448	2.07	(163)
Non-personnel expenses	627,766	82.93	616,724	82.71	(11,041)
Commissions on bank agency services, etc. paid to JAPAN POST Co., Ltd.	279,225	36.88	269,400	36.13	(9,825)
Contributions paid to the Organization for Postal Savings, Postal Life Insurance and Post Office Network (*)	178,079	23.52	177,780	23.84	(299)
Deposit insurance expenses paid to Deposit Insurance Corporation of Japan	43,077	5.69	41,536	5.57	(1,540)
Rent for land, buildings and others	8,680	1.14	8,215	1.10	(465)
Expenses on consigned businesses	49,393	6.52	48,836	6.54	(557)
Depreciation and amortization	25,949	3.42	28,047	3.76	2,097
Communication and transportation expenses	11,496	1.51	10,656	1.42	(840)
Maintenance expenses	9,581	1.26	11,150	1.49	1,568
IT expenses	9,753	1.28	9,701	1.30	(52)
Others	12,526	1.65	11,399	1.52	(1,127)
Taxes and dues	41,658	5.50	42,928	5.75	1,269
Total	756,929	100.00	745,608	100.00	(11,320)

* The Bank makes payments of contributions to the Organization for Postal Savings, Postal Life Insurance and Post Office Network in accordance with Article 18-3 of the Act on Organization for Postal Savings, Postal Life Insurance and Post Office Network.

(Reference) Securitized Products Exposure

Non-consolidated

As of March 31, 2021 and December 31, 2021, the Bank held the following securitized products.

The Bank's holdings of securitized products were limited to securitization exposure as final investor. The Bank has never originated any securitized products and thus has no exposure as an originator and no exposure to special purpose entities (SPEs) that should be consolidated.

(Millions of yen)

Region		As of March 31, 2021			As of December 31, 2021		
		Acquisition cost	Net unrealized gains (losses)	Credit ratings	Acquisition cost	Net unrealized gains (losses)	Credit ratings
Domestic	Residential mortgage-backed securities (RMBS)	1,354,370	19,045	AAA	1,316,478	17,849	AAA
	Held-to-maturity	282,293	(1,561)	AAA	324,592	104	AAA
	Available-for-sale	1,072,076	20,606	AAA	991,886	17,744	AAA
	Collateralized loan obligations (CLO)	—	—	—	—	—	—
	Other securitized products	225,448	33	AAA	213,546	(40)	AAA
	Commercial mortgage-backed securities (CMBS)	—	—	—	—	—	—
	Collateralized debt obligations (CDO)	870	28	AAA	767	22	AAA
	Subtotal	1,580,689	19,106		1,530,792	17,831	
Overseas	Residential mortgage-backed securities (RMBS)	54,999	3,897	AAA	41,254	2,212	AAA
	Collateralized loan obligations (CLO)	2,036,348	36,013	AAA	1,748,866	85,804	AAA
	Held-to-maturity	—	—	—	681,912	26,545	AAA
	Available-for-sale	2,036,348	36,013	AAA	1,066,953	59,259	AAA
	Subtotal	2,091,347	39,911		1,790,120	88,017	
Total		3,672,037	59,017		3,320,913	105,849	

Notes: 1. The figures in the above table are reference value calculated not on financial accounting basis but on management accounting basis.

2. The underlying assets provided are only those from multiple debtors comprising securitized products.

3. The above table does not include securitized products that might be included in investment trusts.

4. Net unrealized gains (losses) do not reflect the effect of foreign exchange hedging. No hedging activities against credit risks were made.

5. Other securitized products are securitized products of which underlying assets are mainly auto loan claims.

6. "Overseas" does not include U.S. government sponsored enterprises, etc. (GSEs) related products.

7. The overseas collateralized loan obligations (CLO) are only those in the United States. Net unrealized gains (losses) on the overseas CLO including foreign exchange hedging were as follows. Held-to-maturity securities(fair value hedge accounting was not applicable):¥(387)million as of December 31, 2021. Available-for-sale securities(fair value hedge accounting was applicable):¥58 million as of December 31, 2021, compared with ¥1,916 million as of March 31, 2021.

This presentation contains forward-looking statements including forecasts, targets and plans of the Group. These statements are based on estimates at the time in light of the information currently available to the Bank. The statements and assumptions may prove to be incorrect and may not be realized in the future.

Any uncertainties, risks and other factors that may cause such a situation to arise include, but are not limited to, risks related to the effectiveness of risk management policies and procedures; risks related to business strategy and management planning such as market risk, market liquidity risk, credit risk and operational risk; risks related to the expansion of the scope of operations; risks related to the business environment; situation of the spread of COVID-19; and other various risks. Please also see the Securities Report and the latest quarterly financial report for material facts that the Bank recognizes as potentially affecting the Group's actual results, performance or financial position. The Group's actual results, performance or financial position may be materially different from those expressed or implied by such forward-looking statements.

The statements in this document are current as of the date of the document or the date otherwise specified, and the Bank has no obligation or intent to keep this information up to date.

The information concerning companies or parties other than the Group and the Japan Post Group is based on publicly available and other information as cited, and the Bank has neither independently verified the accuracy and appropriateness of, nor makes any warranties with respect to, such information. The information of the document may be revised without prior notice.