

Results for the Fiscal Year Ended March 2023  
Summary of Q&A (May 15, 2023)

Q1.

Private equity (PE) unrealized gains were valued at 1.5 trillion yen, almost unchanged from the end of December 2022, but how have these PE unrealized gains been impacted by growing concerns about a deterioration in credit quality, particularly in North America? I realize there may be a time lag until revenue recognition, but at this moment in time, what impact do you think this deterioration have had? And what, if any, is your sense about the level of unrealized gains? In addition, could you update us on the contents of the PE, such as whether there have been any clear changes in the credit status of investees?

A1.

PE unrealized gains tend to reflect the fair value from roughly three months ago. Based on PE net realized gains for Q3 and Q4, we believe unrealized gains have moved stably. While considering each company's individual circumstances, we evaluate most of our PE investees using the methods such as EV/EVITDA multiple method or discounted cash flow (DCF) method, so valuation fluctuations tend to be more restrained compared to the stock price fluctuations for listed companies. In addition, our portfolio of investees is diversified and also includes companies in stable industries, so we do not expect a significant decline at this time, though we are monitoring the recent crisis among US financial institutions very closely.

Q2.

Please provide a breakdown of your FY2024/3 net interest income, etc., including changes in Japanese government bond (JGB) interest rates, and the extent to which you have factored in foreign currency funding costs.

A2.

On a net ordinary income basis, foreign bond investment trusts were down by around 65 billion yen year-on-year (YoY). For in-house foreign bonds, etc., although the increased yield on new investments partially offset foreign currency funding costs, income was down by around 120 billion yen YoY. For JGBs, etc., income fell by around 22 billion yen YoY. We expect income from strategic investment areas to move stably, but since income exceeded the plan in FY2023/3, we expect this income to decline slightly by around 35 billion yen YoY in FY2024/3. On the other hand, we expect gains on sales of stocks as a result of risk-adjustment operations, etc., to be up by around 270 billion yen YoY. As disclosed in the material, “Selected Financial Information For the Fiscal Year Ended March 31, 2023”, we expect a slight increase in net fees and commissions and other general and administrative expenses.

Q3. (Further questions)

Your FY2024/3 earnings forecast shows income declining sharply, but am I right to understand that you expect net interest income, etc. to move flatly due to gains on sales of stocks, etc.?

A3.

Yes, your understanding is correct.

End

[Disclaimer]

This document is written solely for the purpose of disclosing relevant information regarding JAPAN POST BANK Co., Ltd. (“Japan Post Bank”) and its consolidated subsidiaries (the “Japan Post Bank Group”). This document does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States, Japan or any other jurisdiction.

This presentation contains forward-looking statements including forecasts, targets and plans of the Japan Post Bank Group. These statements are based on estimates at the time in light of the information currently available to Japan Post Bank. The statements and assumptions may prove to be incorrect and may not be realized in the future.

Any uncertainties, risks and other factors that may cause such a situation to arise include, but are not limited to, risks related to the effectiveness of risk management policies and procedures; market risks, market liquidity risks, credit risks and operational risks (such as risks relating to Japan Post Bank's IT systems, Japan Post Bank's reputation, natural disasters, litigation and violations of applicable laws or regulations); risks relating to Environmental, Social and Governance, or ESG, factors including climate change; risks related to business strategy and management planning; risks related to the expansion of the scope of operations; risks related to the business environment; risks related to Japan Post Bank's relationship with JAPAN POST HOLDINGS Co., Ltd. and JAPAN POST Co., Ltd.; risks related to domestic and overseas monetary policies; and other various risks. Please also see the Securities Report and the latest quarterly financial report for material facts that Japan Post Bank recognizes as potentially affecting the Japan Post Bank Group's actual results, performance or financial position. The Japan Post Bank Group's actual results, performance or financial position may be materially different from those expressed or implied by such forward-looking statements.

The statements in this document are current as of the date of the document or the date otherwise specified, and Japan Post Bank has no obligation or intent to keep this information up to date.

The information concerning companies or parties other than the Japan Post Bank Group and the Japan Post Group is based on publicly available and other information as cited, and Japan Post Bank has neither independently verified the accuracy and appropriateness of, nor makes any warranties with respect to, such information. The information of the document may be revised without prior notice.