2012

JAPAN POST BANK Annual Report Year ended March 31, 2012



## **PROFILE**

As a member of the JAPAN POST GROUP, JAPAN POST BANK offers financial services for mainly individuals through a network comprising 234 branches and about 24,000 post offices across the country. Since our establishment as a public institution more than 130 years ago, we have strived to implement a management philosophy of being "the most accessible and trustworthy Bank in Japan." The trust we have earned from customers is underscored by our deposits, which exceed ¥175 trillion. This level of deposits gives us the dominant number one share in Japan and places us among the top banks worldwide.

### JAPAN POST GROUP **Branches** As of July 1, 2012 100% **JAPAN POST** BANK Co., Ltd. Banking Business Post Offices Agency Contract 100% Commissioning of counter operations, Japanese JAPAN POST Insurance Business such as sales of Government HOLDINGS Co., Ltd. Agency Contract stamps, etc. Branches 100% JAPAN POST NSURANCE Co., Ltd → Ownership -> Commissioned 100% JAPAN POST Operations Agreement SERVICE Co., Ltd. \* On May 8, 2012, the "Act for Partial Revision of the Postal Service Privatization Act and others" was promulgated. This amended law will see JAPAN POST SERVICE Co., Ltd. and JAPAN POST NETWORK Co., Ltd. merge. For details, please see page 25.

02	HISTORY
04	FINANCIAL HIGHLIGHTS
06	MESSAGE FROM THE PRESIDENT & CEO
09	SPECIAL FEATURE
12	MESSAGE FROM THE CHAIRMAN
14	CORPORATE GOVERNANCE
16	INTERNAL AUDITING
17	RISK MANAGEMENT
20	COMPLIANCE
21	CSR (CORPORATE SOCIAL RESPONSIBILITY)
25	PROMULGATION OF "ACT FOR PARTIAL REVISION OF THE POSTAL SERVICE PRIVATIZATION ACT AND OTHERS"
26	BOARD OF DIRECTORS AND EXECUTIVE OFFICERS
27	FINANCIAL SECTION
	28 MD&A
	48 Financial Statements

# 122 ORGANIZATION

## 122 CORPORATE DATA

84 Financial Data

#### **Cautionary Statement**

This report contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and assumptions made by JAPAN POST BANK'S management. These statements are based on plans, estimates and projections currently available to management at the time of producing these statements. JAPAN POST BANK undertakes no obligation to publicly update or revise any forward-looking statements in light of new information or future events.

By their nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, readers are asked not to place undue reliance on forward-looking statements in this report.

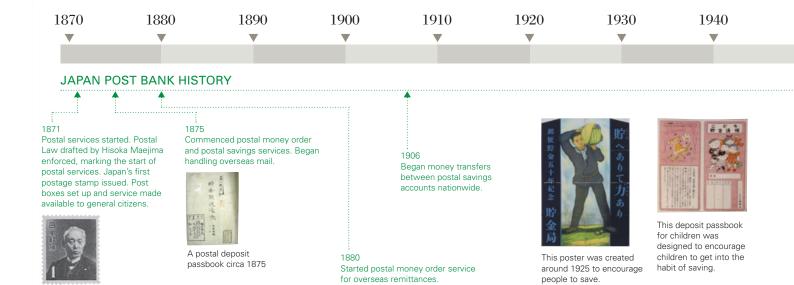


**CONTENTS** 



## **HISTORY**

From its first day in business, JAPAN POST BANK has continuously provided retail financial services that are available to every person in Japan.



# Origins

Hisoka Maejima

Postal savings and money order services in Japan can be traced back to 1875, four years after the birth of Japan's postal system, when Hisoka Maejima—who is referred to as the father of Japan's modern postal services—began offering postal savings in Tokyo and Yokohama.

On a fact-finding mission in the UK, Maejima found that the post offices there were not only involved in the postal business but also offered postal money order and postal savings services. He learned that postal savings services had played a significant role in the betterment of people's lives in the UK and the development of the nation as a whole. Maejima returned to Japan determined to provide postal savings services in his home country. His countrymen at the time embraced postal savings with open arms. In fact, within only the first 3 years of service, postal savings had attracted 10,000 customers.

## Before the Second World War

From 1878, postal savings were invested by depositing them with the Ministry of Finance, and until the turn of the century, Japanese Government Bonds accounted for the majority of that investment. Subsequently, the scope of these investments was gradually expanded to include bank debentures and Japanese local government bonds. In this way, postal savings were utilized in the formation of social capital throughout Japan. Through this investment approach, postal savings became widely known among the Japanese people as not just the safest way of depositing money, but also as a means of contributing to the development of local communities and the nation as a whole.

Services were subsequently expanded to increase convenience for the people of Japan. For example, in 1910, the Post Office began to distribute pension payments. As a result of this expansion, postal savings reached ¥10 billion in 1942.







1950 1960 1970 1980 1990 2000 2010 2020 1981 2001 2008 ATM services In accordance with the 2003 2007 Credit card services began were first offered central government JAPAN POST (Nippon JAPAN POST BANK Co., Ltd. reform, the Postal Yusei Kosha, governmentestablished together with three Services Agency owned corporation) other operational companies



established.

established.



# After the Second World War

In 1949, the Ministry of Posts and Telecommunications was formed, and the postal savings system was relaunched. Subsequently, the amount of postal savings continued to grow, centered on TEIGAKU savings, which had especially attractive interest rates in comparison with the products of other banks. Postal savings reached ¥1 trillion in 1960 and ¥100 trillion in 1985.

Over that period, postal savings were deposited with the Ministry of Finance and then used for a variety of national investment and loan programs. Through these programs, postal savings were used as financing for the construction of expressways, airports and other major national projects that require vast sums of capital. Postal savings were also made available as operating funds for small and medium-sized companies; and as funds for the construction of housing for the Japanese people, greatly assisting with the development of corporations and the betterment of people's lives. All of these uses of postal savings contributed to the development of Japan's post-war economy. The Japanese people became more affluent. This, in turn, resulted in further increases in the amount of savings. Consequently, a virtuous cycle was started, with the growth in savings leading to further increases in the amount of investment in social development. In this way, postal savings increased in tandem with Japan's post-war economic growth.

# Steps to Privatization

As Japan's economy matured, the role of national investments and loans began to decline gradually, and in April 2001, the government stopped using postal savings to fund national investments and loans. In January 2001, the Japanese government reorganized its ministries and agencies, resulting in the birth of the new Postal Services Agency. Since April 2001, the agency has expanded independent investment of postal savings.

In 2003, the government reorganized the Postal Services Agency into JAPAN POST (Nippon Yusei Kosha), and subsequently, in October 2005, the government formulated the Postal Service Privatization Act.

In January 2006, JAPAN POST HOLDINGS Co., Ltd. was separately founded and began to prepare and plan for the privatization of postal services. On October 1, 2007, JAPAN POST (Nippon Yusei Kosha) transferred its businesses to four separate companies—JAPAN POST NETWORK Co., Ltd., JAPAN POST SERVICE Co., Ltd., JAPAN POST BANK Co., Ltd. and JAPAN POST INSURANCE Co., Ltd.—with JAPAN POST HOLDINGS as their holding company.

On May 8, 2012, the "Act for Partial Revision of the Postal Service Privatization Act and others\*" was promulgated.

<sup>\*</sup> Please refer to page 25 for a discussion on the impact of this amendment.

#### Statements of Income

		Thousands of U.S. dollars			
Years ended March 31	2012	2011 2010		2009	2012
Gross operating profit:	¥1,670,002	¥1,718,949	¥1,710,447	¥1,746,765	\$20,318,809
Net interest income	1,677,349	1,686,472	1,621,305	1,655,330	20,408,188
Net fees and commissions	88,460	87,990	86,162	91,096	1,076,296
Net other operating income (loss)	(95,806)	(55,514)	2,979	338	(1,165,676)
General and administrative expenses (excluding non-recurring losses)*1	1,174,532	1,210,195	1,221,290	1,266,162	14,290,450
Operating profit (before provision for general reserve for possible loan losses)	495,470	508,753	489,157	480,602	6,028,358
Net ordinary income	576,215	526,550	494,252	385,243	7,010,775
Net income	334,850	316,329	296,758	229,363	4,074,097

#### **Balance Sheets**

		Millions of yen				
As of March 31	2012	2011	2010	2009	2012	
Total assets:	¥195,819,898	¥193,443,350	¥194,678,352	¥196,480,796	\$2,382,527,049	
Securities	175,953,292	175,026,411	178,230,687	173,551,137	2,140,811,446	
Loans	4,134,547	4,238,772	4,022,547	4,031,587	50,304,751	
Total liabilities:	186,001,735	184,349,715	185,838,804	188,301,222	2,263,070,150	
Deposits	175,635,370	174,653,220	175,797,715	177,479,840	2,136,943,302	
Net assets	9,818,162	9,093,634	8,839,547	8,179,574	119,456,899	

## **Key Indicators and Others**

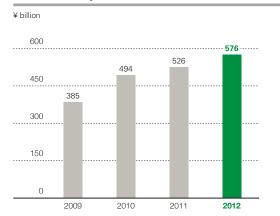
Years ended March 31	2012	2011	2010	2009
Net income to assets (ROA)*2	0.17%	0.16%	0.15%	0.11%
Net income to equity (ROE)*3	3.54%	3.52%	3.48%	2.82%
Expense-to-deposit ratio*4	0.66%	0.68%	0.68%	0.70%
Capital adequacy ratio (non-consolidated, domestic standard)*5	68.39%	74.82%	91.62%	92.09%
Tier I capital ratio	68.39%	74.81%	91.61%	92.08%
Number of employees*6	12,796	12,351	12,060	11,675
Number of outlets	24,249	24,248	24,185	24,086
Number of ATMs	26,557	26,331	26,191	26,136

Notes: 1. General and administrative expenses exclude employees' retirement benefits (non-recurring losses) and others.

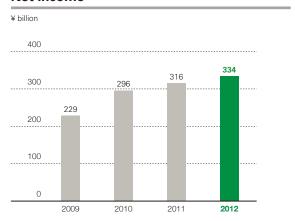
- 2. ROA = Net income / [(sum of total assets at beginning and end of fiscal period) / 2]  $\times$  100 3. ROE = Net income / [(sum of total net assets at beginning and end of fiscal period) / 2]  $\times$  100 4. Expense-to-deposit ratio = General and administrative expenses / average deposit balances  $\times$  100
- 5. Capital adequacy ratio (non-consolidated, domestic standard) is calculated based on standards stipulated by Article 14-2 of the Banking Act (Notification No. 19, the Financial Services Agency of Japan, 2006) for the purpose of determining whether banks have sufficient equity capital given their holdings of assets and other instruments. JAPAN POST BANK adheres to capital adequacy standards applicable in Japan.
- 6. The number of employees excludes JAPAN POST BANK employees assigned to other companies by the Bank but includes employees assigned to JAPAN POST BANK by other companies. The figures do not include short-term contract and part-time employees.

  7. The U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been translated at the rate of ¥82.19 to US\$1.00.

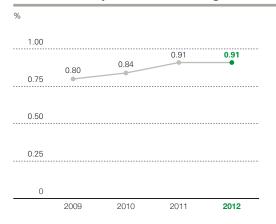
#### **Net Ordinary Income**



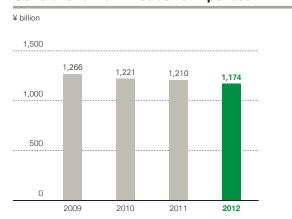
#### **Net Income**



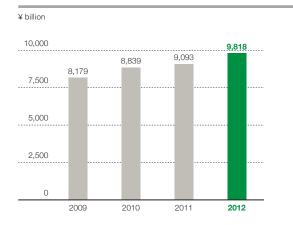
#### **Net Interest Spread (Gross Margin)**



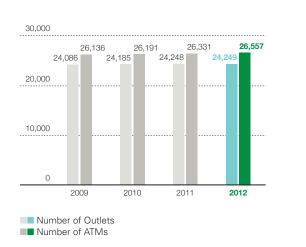
#### **General and Administrative Expenses**



#### **Net Assets**



#### **Number of Outlets / Number of ATMs**





It is my pleasure to address all stakeholders in this message. We will continue to further fortify our core business foundation and work solidly to provide even better products and services for our customers, with the aim of being "the most accessible and trustworthy Bank in Japan."

# **Economic Environment and Business Performance in the Year Ended March 2012**

Reviewing the economic environment in the year ended March 31, 2012, the global economy, which had continued to make a recovery driven by emerging markets, saw a slower pace of overall growth. In particular, the expanding and drawn-out European debt problem led to a slowdown in the European economy. The repercussions spread to emerging markets, leading to a negative impact on economic conditions elsewhere in the developed world.

In Japan, following a sharp downturn caused by the Great East Japan Earthquake that struck in March 2011, economic conditions returned to a recovery track thanks to a faster-than-anticipated recovery in supply chains. However, due to power supply restrictions in the summer and the flooding in Thailand in October 2011, the real economy once again stagnated. At the start of 2012, the Japanese economy benefited from positive factors such as the emergence of full-scale earthquake recovery demand and increased production to recover from the impact of the Thailand floods. However, the European debt problem and domestic political conditions continue to present downside risks.

Under these economic circumstances, I am pleased to report that the Bank recorded an increase in investment revenue mainly through the broadening of our investment fields, along with cost reductions. As a result, we successfully earned net income of ¥334.8 billion for the year ended March 31, 2012, over and above our initial plan.

#### **Initiatives in the Year Ended March 2012**

During the past fiscal year, we aspired to further strengthen and underpin our business foundation, focusing on three themes within our management model: securing stable income; emphasizing the public service and region-focused nature of our operations; and improving the integrated capabilities of the JAPAN POST GROUP.

Specifically, under the rigorous policy "Compliance First," we forged ahead with upgrading and expanding marketing and public relations strategies, implementing a sophisticated asset-liability management (ALM) strategy, bolstering management systems and enhancing internal control procedures.

In terms of upgrading and enhancing marketing and public relations strategies, we made further efforts to support the activities of JAPAN POST NETWORK, our banking agents, which has approximately 24,000 post offices. Specifically, we upgraded and enlarged the functions of Regional Headquarters, which manage our branches while providing marketing support to banking agents and enhancing retail sales capabilities. We also installed new and additional ATMs primarily in train stations and shopping centers. Furthermore, we carried out sales campaigns targeting university students and young adults entering the workforce, with the aim of cultivating young customers.

Next, I would like to discuss our sophisticated ALM strategy. Our interest income, principally from Japanese Government Bonds, accounts for the majority of our earnings. We have continued to diversify business risk and revenue sources through the broadening of our investment fields, whilst accurately controlling interest rate risk. Specifically, we have endeavored to diversify business risk and revenue sources mainly by extending credit to Japanese local government through bonds and loans, both of which contribute to the revitalization of regional economies. Other measures included investing in foreign bonds, participating in syndicated loans and investing in investment trusts.

Core measures to bolster our management systems include continuing to strengthen and expand human resource development, and provide appropriate training programs according to staff function and employee skill level. In addition, we implemented 'Business Process Re-engineering' (BPR) across the Bank, in an effort to enhance productivity and reduce costs. We also opened overseas representative offices in London and Hong Kong to strengthen the Bank's research framework by gathering information on overseas economies, financial markets, financial systems and other topics, which aid management decision-making.

Furthermore, we continued to rigorously implement the enhancement of our internal control procedures, in addition to promoting administrative quality enhancement and strengthening compliance management. This had led to a much improved level of security, fully protecting customer information, which ensures our customers' wholehearted trust and total confidence in doing business with us. In addition, we bolstered the crisis management system based on lessons from the Great East Japan Earthquake.

#### Initiatives and Issues in the Year Ending March 2013

We have determined the fiscal year ending March 31, 2013 as another year for further strengthening our business base and to implement the following strategies.

On the marketing front, we will take steps to increase deposits and enhance the profit base of each product, while striving to develop preparations for the future growth. We will endeavor to strengthen the JAPAN POST BANK brand by conducting effective advertising campaigns and CSR activities based on marketing techniques and analyses, in addition to enhancing retail sales capabilities, upgrading and enlarging the functions of Regional Headquarters, and enhancing marketing platforms and sales channel strategies.

In terms of investment, we will work positively to secure more stable earnings and diversify the asset portfolio by broadening investment fields based on formulated control of risk by further sophistication of our ALM system. Another priority is to strengthen the risk control and credit screening function. To this end, we will work to enhance the risk management system and refine the credit assessment system in light of the European debt problem and other issues.

We are also focused on developing human resources. We will enhance training programs according to staff function and employee skill level, to ensure that personnel ranging from new recruits to officers and managers obtain the skills and knowledge required for each function and level. We will also further develop on-the-job training (OJT). Moreover, Bank-wide BPR will remain in force to improve the efficiency and quality of our business, as well as increase profits. At the same time, we will strengthen the management system through such means as gathering timely information on overseas economies, financial market developments and other topics through the overseas representative offices we established last year.

To further enhance internal control systems, we will continue to fortify our compliance management and safeguard customer's asset and personal information. In addition, the Group-wide crisis management system will be refined in partnership with JAPAN POST GROUP companies.

On April 27, 2012, the "Act for Partial Revision of the Postal Service Privatization Act and others" was enacted. As a member of the JAPAN POST GROUP, JAPAN POST BANK intends to address this development appropriately.

While demonstrating strong leadership, we, the top management, will vigorously continue working together with our staff to build up "the most accessible and trustworthy Bank in Japan" and to realize sustainable growth for the years ahead.

July 2012

Yoshiyuki Izawa President & CEO

Zawa

# Our Value

The Bank has built up a deposit base of ¥175 trillion (\$2,136 billion) through historical concerted efforts spanning its 130-plus years—a testament to three forms of value: "Accessible," "Trustworthy," and "Proactive." Looking ahead, the Bank remains committed to providing these three forms of value to its customers, with the aim of achieving sustainable growth into the future.

# Trustworthy

The Bank aims to be the most trustworthy bank for customers based on a strong fund-procurement base.

# Accessible

The Bank aims to continue offering accessibility to financial services to customers in every corner of Japan by maintaining and refining its network.

# Proactive

The Bank aims to achieve sustainable growth through the proactive development of its earnings structure.

# Accessible

We aim to continue offering accessibility to financial services.

#### An Expansive and Accessible Network

As of March 31, 2012, the Bank had a total of 24,249 outlets (234 branches and 24,015 post offices) as well as 26,557 ATMs nationwide. The Bank thus has a wide and concentrated nationwide outlet network. This network is the wellspring of the value the Bank provides. It offers unrivalled accessibility, which is one of the major reasons customers choose to bank with us.

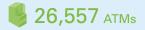
Japan

Number of Domestic Outlets (As of March 31, 2012)



635 Outlets Average of Japan's Mega Banks (As of September 30, 2011)

#### Number of Domestic ATMs



(As of March 31, 2012)



(As of September 30, 2011)











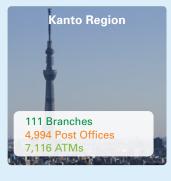


Hokkaido

Tohoku

Kanto









Notes: 1. Outlets = Branches + post offices
2. Japan's Mega Banks: The Bank of Tokyo-Mitsubishi UFJ, Ltd., Sumitomo Mitsui Banking Corporation, and Mizuho Bank, Ltd.

3. JAPAN POST BANK had 26,380 ATMs as of September 30, 2011. Sources: Created from published materials from each company.

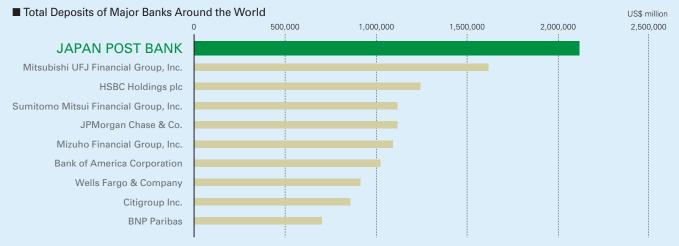
Japan Bankers Association official web site

# Trustworthy

# We aim to be the most trustworthy bank.

#### Massive Deposit Base

Over the past 130 years since its founding, the Bank has provided savings products and services to customers across the country. Today, the Bank boasts one of the largest deposit balances in the world.



Note: Japanese banks as of March 31, 2012, others as of December 31, 2011. Calculated based on foreign exchange rates as of the respective fiscal year-end. Source: Created from published materials

# Proactive

We aim to achieve growth through the proactive development of our earnings structure.

# Building an Even Stronger Earnings Structure

The Bank's earnings structure is premised on a stable business model in which the Bank attracts low-interest deposits and invests those deposits in securities, primarily Japanese Government Bonds, to secure interest income. However, in order to build an even stronger earnings structure, the Bank is working to spread revenue sources by diversifying its assets portfolio under a refined risk management system. Specifically, the Bank is increasing investment in Japanese local government bonds, Japanese corporate bonds, and foreign bonds.

# ■ Balance of Securities Excluding JGBs As of March 31

¥31.0 trillion ¥28.5 trillion Japanese local Japanese local and Japanese government bonds corporate bonds and Japanese corporate bonds Foreign Foreign Securities, etc.\* ¥12.4 trillion ¥9.9 trillion 2011 2012

<sup>\*</sup> Classified as "Others" or "Other securities" in securities filings.



As Japan's largest financial institution, JAPAN POST BANK has a social mission to provide reliable and trustworthy financial services. To properly fulfill this social mission, we are working to further strengthen our business foundation in terms of compliance, corporate governance, internal control and CSR, with the aim of being "the most accessible and trustworthy Bank in Japan."

In regard to compliance, our management philosophy is to fulfill society's expectations and demands to the Bank in a sincere manner. Based on this philosophy, the JAPAN POST GROUP has spent many years building relationships of trust with customers. To cement this trust and stay in step with a fast-changing business environment, under such slogans as "Without Compliance, Our Bank Cannot Remain in Business" and "Compliance First," we continue to forge steadily ahead with our business improvement plan submitted to the Financial Services Agency.

Our corporate governance priorities are to establish an accountable management framework, strengthen monitoring and supervisory functions over management, and enhance management transparency. To endorse these priorities organizationally and to enhance management transparency and objectivity, the Bank has adopted the committees system under the Board of Directors, which constitutes the Nomination Committee, the Audit Committee, and the Compensation Committee. Business execution is entrusted to Executive Officers based on the Board of Directors' resolutions. The entrusted officers discuss in the Executive Committee and the Internal Control Committee particularly important business matters from various angles, leading to better decisions, and flexible and speedy execution.

JAPAN POST BANK sees CSR as one of its highest management priorities given the magnitude of its role in society. We will continue to focus on three key CSR themes—offering accessible services to every customer, contributing to society and regional communities, and protecting the environment. Guided by these themes, we will continue to fulfill our social responsibilities in cooperation with other JAPAN POST GROUP companies.

Furthermore, to support the people and regions directly affected by the Great East Japan Earthquake that struck in March 2011, the Bank will continue to put its full weight on relief and recovery efforts in cooperation with JAPAN POST NETWORK Co., Ltd., which acts as our banking agent. Specific assistance has included offering free transfer of relief donations and special treatment to customers who lost their account passbooks in the disaster, as well as offering banking services on weekends and national holidays.

We don't have a goal per se to strengthen our business foundation. Rather we must constantly reaffirm issues and make continuous improvements and enhancements. I am convinced that the surest path for the Bank to be "the most accessible and trustworthy Bank in Japan," which will secure our stable income and sustainable growth, is continuous implementation of this "Plan-Do-Check-Action" process fully across the Bank led by the top management and with Group companies.

July 2012

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Shigeo Kawa

JAPAN POST BANK has adopted the company with committees system of corporate governance in order to implement rapid decision-making and to increase management transparency. Accordingly, the Bank has established the Nomination Committee, the Audit Committee, and the Compensation Committee. In this way, the Bank has a system under which the Board of Directors and the three statutory committees can provide appropriate oversight of management.

#### **Board of Directors and Three Statutory Committees**

The JAPAN POST BANK Board of Directors has six members. Two of the directors also serve as Executive Officers, and the other four directors are External Directors.

The Board has three statutory committees—the Nomination Committee, the Audit Committee, and the Compensation Committee. External directors comprise a majority of the membership of these committees, which work together with the Board to oversee the Bank's operations.

# **Executive Officers, the Executive Committee, the Internal Control Committee, and the Special Committees**

The Executive Officers, who are selected by the Board of Directors, are responsible for conducting business operations.

The Representative Executive Officers make full use of the authority and responsibility delegated to them by the Board of Directors in the conduct of business operations.

The Executive Committee and the Internal Control Committee have been established as advisory bodies to the Representative Executive Officers. The Executive Committee holds discussions on important business execution matters, and the Internal Control Committee holds discussions on legal, regulatory, and other compliance-related issues as well as other important internal control matters. The Compliance Committee, the Risk Management Committee, the Asset Liability Management (ALM) Committee, and the Corporate Social Responsibility (CSR) Committee assist the Executive Committee in matters requiring specialized discussions. Furthermore, the Executive Officer Meeting, which is comprised of all Executive Officers, discusses various management issues.

#### **Roles of the Special Committees**

#### **Compliance Committee**

The Compliance Committee formulates compliance systems and programs and holds discussions and provides reports regarding progress in these matters.

#### **Risk Management Committee**

The Risk Management Committee formulates risk management systems and operational policies. The committee also holds discussions and provides reports regarding progress in risk management matters.

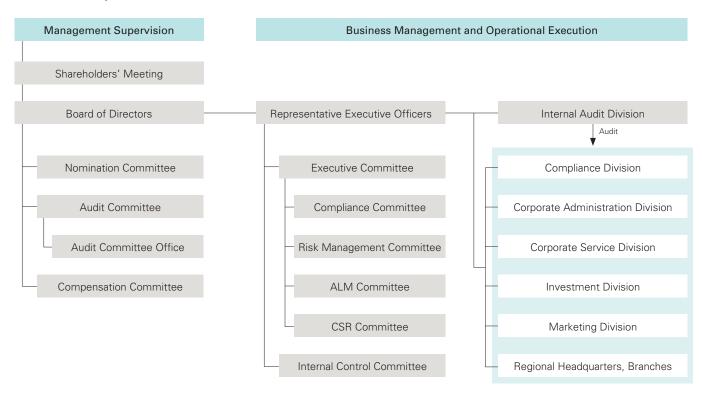
#### **ALM Committee**

The ALM Committee formulates basic ALM plans and operational policies, determines risk management items, and holds discussions and provides reports regarding progress in these matters.

#### **CSR Committee**

The CSR Committee formulates basic CSR policies and action plans and holds discussions and provides reports regarding progress in these matters.

#### Governance System



## INTERNAL AUDITING

The Internal Audit Division is independent from operating divisions in the head office. The division contributes to the sound and proper conduct of the Bank's operations by inspecting and assessing the Bank's operational execution and internal control systems. In this way, the Bank collects important information about the operations of audited divisions in a timely and appropriate manner.

The Internal Audit Division conducts audits of the head office divisions, Regional Headquarters, Branches, Administration Service Centers, Operation Support Centers, Seal Card Management Center, Data Centers, and other work sites. Through these audits, the division verifies the appropriateness and effectiveness of operational execution and internal control systems, including compliance and risk management.

In addition, the Internal Audit Division audits JAPAN POST NETWORK, which undertakes banking agency operations under contract. In these audits, the Internal Audit Division verifies the appropriateness of the internal control systems that are related to bank agency operations, including compliance and risk management.

In regard to major issues that are found in an audit, the division offers recommendations for correction and improvement, follows up on the progress of improvement measures, and provides reports to the Representative Executive Officers, the Executive Committee, and the Audit Committee.

Advances in financial globalization and information technology have led to rapid growth in the diversity and complexity of banking operations, making risk management at financial institutions increasingly important. We place a high priority on risk management and are taking steps to refine our sophisticated framework for risk management, including the identification and control of the risks associated with our operational activities.

Our basic policy is to appropriately manage risks in view of our management strategies and risk characteristics and most effectively utilize our capital. By doing so, we are able to increase enterprise value while maintaining sound finances and appropriate operations.

The authorities and responsibilities of organizational entities and of directors and employees involved in risk management are assigned so that conflicts of interest do not arise. In addition, we have established a system that provides for appropriate cross checks.

#### **Risk Categories and Definitions**

We broadly classify and define risks into the following categories, and manage the risks according to their characteristics.

Risk Category	Risk Definition
Market risk	Risk associated with fluctuations in market conditions, such as interest rates, foreign exchange rates, and stock prices. The risk of losses arising from fluctuations in the values of assets and liabilities (including off-balance-sheet items) and the risk of losses arising from fluctuations in revenues and profits generated by assets and liabilities.
Market liquidity risk	The risk of losses arising from market disruptions that result in us being unable to conclude market transactions or having no choice but to conclude transactions at prices that are substantially worse than normal.
Funding liquidity risk	The risk of losses arising either from timing mismatches between funding requirements and fund-raising or from unpredictable fund outflows that make it difficult for us to obtain necessary funding or that result in us being obligated to raise funds at interest rates that are substantially higher than normal.
Credit risk	The risk of losses arising from deterioration in the value of assets (including off-balance-sheet assets) due to a decline in the financial condition of a borrower or counterparty.
Operational risk	The risk that losses will be incurred due to inadequate or failed internal processes, people and systems, or due to external events.
Processing risk	The risk of losses arising from failed processing due to negligence, accidents, or fraud by officers or employees.
IT system risk	The risk of losses arising from the failure of, the malfunctioning of, defects in, or unauthorized use of IT systems.
Information asset risk	The risk of losses arising from the loss, falsification, inappropriate use, or external leakage of information due to IT system damage or inappropriate processing.
Legal risk	The risk of losses arising from compensation for damages, penalties, or surcharges, or a decline in customer trust, due to an inability to rigorously comply with laws (including laws, ordinances, internal regulations, and processing procedures, etc.).
Human resources risk	The risk of losses arising from discriminatory acts in human resources administration.
Tangible assets risk	The risk of losses arising from damages to tangible assets resulting from natural disasters or other events.
Reputational risk	The risk of losses arising from the spread among the public, or a certain segment of the public, of false information about us, causing a loss of the Bank's credibility, damage to our image, and as a result, a loss of customers or fund-raising counterparties, or causing a worsening of transaction conditions.

#### **Risk Management System**

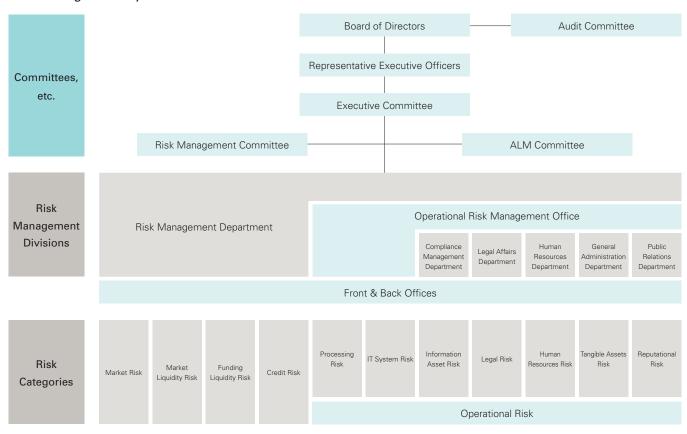
We have established risk management entities for each risk category as well as the Risk Management Department, which is responsible for monitoring the risks within the risk categories in an integrated manner in order to ensure the effectiveness of our comprehensive risk management. The Risk Management Department operates independently from other departments.

Management of operational risk, which is the main risk from the perspective of appropriate operations, is overseen by the Operational Risk Management Office.

We have established special advisory committees to the Executive Committee to handle risk management responsibilities: the Risk Management Committee and the ALM Committee. These advisory committees submit risk management reports based on risk characteristics and hold discussions about risk management policies and systems.

Prior to launching new products, services, or businesses, we assess potential risks and select appropriate methods to measure risks.

#### Risk Management System



#### **Compliance with Basel Regulations**

The Basel Committee on Banking Supervision has set capital adequacy standards, which are international standards to ensure bank soundness. Basel II, a version of these standards that has been revised to more appropriately respond to risk conditions, has been applied in Japan since March 31, 2007.

Basel II is based on three pillars. Pillar 1 is minimum capital requirements. Pillar 2 is the assessment and management of risks faced by the business as a whole, including risks not addressed by Pillar 1 (such as interest rate risk in the banking book and credit concentration risk) and the determination of the amount of capital required for business management. Pillar 3 is market discipline allowing for market assessment through appropriate disclosures. We comply with all provisions of Basel II.

In calculating our capital adequacy ratio, we have adopted the standardized approach to calculate our credit risk-weighted assets, as well as a basic indicator approach to assess the capital requirements for operational risk. We have adopted special exemptions for market risk amounts.

Basel 2.5, which has been applied since December 31, 2011, requires financial institutions to bolster their management of securitization exposure and upgrade disclosure, among other provisions. We comply with all provisions of Basel 2.5.

#### **Integrated Risk Management**

We broadly classify and define risks into five categories: market, market liquidity, funding liquidity, credit, and operational risks. We manage these risks using both quantitative and qualitative approaches.

In our quantitative approach, we have introduced integrated risk management that quantifies and controls risk. Specifically, we establish in advance a total amount of equity capital that is available to take on risk, or risk capital. Risk capital is then allocated to each business in accordance with the type of expected risk and nature of the business activities. To quantify market risk and credit risk and control risk exposure, we use value at risk ("VaR") techniques. VaR is a statistical method used to compute the maximum expected loss based on assets and liabilities held at given probabilities and for given periods of time. In addition, we conduct stress testing based on scenarios that assume deterioration in the macroeconomic environment to confirm the impact on our financial condition, capital adequacy ratio and so forth.

In our qualitative approach, which is used in conjunction with the quantitative methodology, we assess the nature of the risks. For instance, for operational risk we have established a plan, do, check, action ("PDCA") cycle that recognizes, evaluates, manages, and mitigates risk across our business activities.

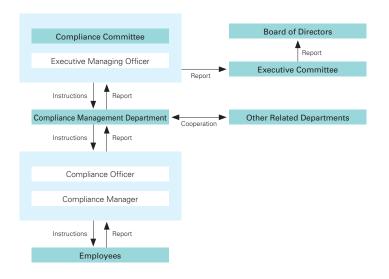
Allocation of risk capital is determined by the Representative Executive Officers following discussions in the ALM Committee and the Executive Committee.

#### **Compliance System**

For JAPAN POST BANK, compliance comprises adherence not only to laws and regulations but also to internal rules, social standards of behavior, and corporate ethics by all directors and employees. We are striving to be the most trustworthy bank in Japan, and consequently we view compliance as one of our most important management issues. Accordingly, we conduct rigorous compliance activities.

The Bank has established the Compliance Committee, which is composed of Executive Officers with responsibilities related to compliance issues. The committee holds discussions about important compliance-related matters and their progress reports. In addition, the Bank has established the Compliance Management Department under the leadership of the Executive Managing Officer responsible for compliance. The department formulates compliance promotion plans and manages their progress.

We have also appointed compliance officers in certain departments who are independent from business promotion and other conflicting functions. Through their activities, we monitor the progress of the implementation of compliance-related initiatives. Moreover, we have appointed compliance managers in departments and branches who are responsible for mentoring employees and promoting compliance.



#### **Compliance Initiatives**

Every year the Bank formulates the Compliance Program, which serves as a detailed action plan for the promotion of compliance. With this program, the Bank rigorously implements compliance-related initiatives and conducts training for employees.

In addition, the Bank has formulated the Compliance Manual, which serves as a guide to the Bank's approach to compliance and various compliance items. We fully utilize these manuals, such as at training sessions for directors and employees, to enhance awareness and understanding of their content.

Each director and employee has received the Compliance Handbook, which contains the most important, baseline compliance items from the Compliance Manual that JAPAN POST BANK directors and employees need to be aware of. In this way, the Bank further raises compliance awareness.

Furthermore, the Bank has established whistle-blower systems for compliance, both within and outside of the Bank. These systems can be used when employees encounter compliance violations or potential compliance violations and they find it difficult to report to the person responsible for compliance in their office. In these situations, they can make reports directly through the whistle-blower systems. Through these systems, the Bank is working to prevent compliance violations from occurring and to quickly resolve any problems that may arise.

With these measures, the Bank has established a framework for effective compliance through the formulation of a clear-cut approach to compliance and the implementation of compliance promotion initiatives.

## CSR (CORPORATE SOCIAL RESPONSIBILITY)

JAPAN POST BANK sees CSR as one of its highest management priorities given the fundamental importance of the Bank's role in society. Aiming to become "the most accessible and trustworthy Bank in Japan," we will continue to fulfill our responsibilities as a good corporate citizen. In the process, we will remain focused on three key CSR themes—offering accessible services to everyone, contributing to society and regional communities, and protecting the environment.

### Offering Accessible Services to Everyone

We strive to provide a range of products and services to ensure that senior citizens, people who are physically challenged and other customers can readily access the Bank's services. Examples include a pension delivery service for senior citizens and services using Braille for the visually impaired.

#### **Examples of Activities**

#### Services Using Braille for the Visually Impaired

To ensure that visually impaired customers have access to the Bank's services, we provide services in which the content of ordinary deposits and various notices are presented using Braille and delivered to these customers.

#### **Discounted Money Transfer Fees for the Visually Impaired**

We offer discounts on money transfer fees for visually impaired customers transferring money from teller windows at branches. By presenting their physical disability certificates, these customers can transfer money from branch teller windows at the ATM rate, which is lower than the branch teller window rate.

#### **Barrier-free Facilities**

Entrances and exits at branches have been fitted with ramps so that steps can be avoided and with handrails, thereby enabling senior citizens and people who are physically challenged to readily access bank services. In addition, Braille walkway blocks have been installed for visually challenged customers in ATM facilities and branches.

#### **Developing Pleasant and Rewarding Workplaces**

We are implementing various initiatives aimed at developing pleasant and rewarding workplaces where employees can demonstrate their abilities to the fullest, while achieving a good balance between work and private life.

We have support systems in place that exceed the statutory standards set forth in the Child Care and Family Care Leave Law and other laws and regulations, to ensure that employees with child care and nursing care responsibilities can balance these responsibilities with their careers. Examples include a reduced working hours system and a leave system that allows employees to take time off on an hourly basis. From the fiscal year ending March 2013, we have expanded the reduced working hours system due to childcare to employees with children up to the third grade of elementary school.

#### Establishment of "JAPAN POST BANK ARIGATO Center"

As part of our CSR activities, we have established the "JAPAN POST BANK ARIGATO Center." At this facility, people who are challenged bag candy and other items that are handed to customers visiting branches.



Next generation accreditation mark "KURUMIN"



Bagging operation at the "JAPAN POST BANK ARIGATO Center"

## **Contributing to Society and Local Communities**

As a bank with deep roots in local communities, we are actively engaged in social contribution activities. For example, we have established the "JAPAN POST BANK Deposits for International Aid" program; participate in clean-up activities and local events held by local communities, including areas surrounding branches; and purchase items produced at workshops for persons with disabilities and hand them out to our customers.

#### **Examples of Activities**

#### "JAPAN POST BANK Deposits for International Aid"

We conduct the "JAPAN POST BANK Deposits for International Aid" program to ensure that we lend the fullest possible support to people in need and to environmental preservation activities around the world.

Under the "JAPAN POST BANK Deposits for International Aid" program, customers donate 20% of the interest received on their savings (after-tax) to JAPAN POST BANK. The donations are then transferred to the JAPAN POST BANK/Japan International Cooperation Agency (JICA) International Aid Fund. Subsequently, through the JICA Fund established by JICA, these resources are used to support activities in such areas as reducing poverty and improving living standards in developing countries and regions through non-governmental organizations (NGOs) and other groups.

Given the increasing importance of environmental preservation measures in recent years, customers may also choose to donate funds specifically to international cooperation and aid efforts in the field of environmental preservation.

The program began in October 2008, and as of March 31, 2012 we had received 405,206 applications for the program, and a total of ¥5,254,628 has been donated to the JICA fund.

#### Piggy Bank Design Contest for Children

With the objectives of increasing children's interest in saving and fostering their artistic creativity by making piggy banks, we hold an original piggy bank design contest for children, the leaders of tomorrow's society.

We started the contest in 1975 to commemorate the founding centennial of postal savings services in Japan. The fiscal year ended March 2012 marked the 36th contest. We received 811,077 piggy bank entries from 11,719 elementary schools across Japan.

In the fiscal year ended March 2012, we donated ¥10 for every piggy bank entry received (a total of ¥8,110,770) to the Japan Committee for UNICEF. The donations will be used to support children and their families who have been directly affected by the Great East Japan Earthquake. At the same time, we asked children visiting the exhibition of the highest ranked entries to draw pictures of smiling faces. Numerous drawings filled with smiles were delivered and displayed at the Sendai venue, the final site of the exhibition. Together with the drawings of smiling faces created by children at the Sendai venue, the pictures collected were put on display at all branches nationwide, as part of a traveling exhibition called "Irreplaceable Smiles Caravan," which kicked off at the Bank's Sendai Branch. We also ran an advertising campaign on trains serving the Tohoku region using advertising posters featuring these pictures.

ははんの安吾と花でいる

Some of the creative piggy bank entries received from children for our design contest

## **Protecting the Environment**

The JAPAN POST GROUP has formulated the "Environmental Vision," running from the fiscal year ended March 2009 to the fiscal year ending March 2013. The "Environmental Vision" identifies global warming and sustainable forests as two key environmental issues the Bank should address.

The Bank has also established the "JAPAN POST BANK Environmental Policy." The basic principle calls on the Bank to make environmentally considerate efforts in terms of energy efficiency and resource conservation, among other areas. The policy's overarching goal is to protect the environment and to pass on the Earth's precious natural environment to future generations. The Bank is also engaged in various environmental protection activities.

#### **Examples of Activities**

#### **Energy Efficiency Measures**

The Bank has prepared the Energy Efficiency Guidebook in cooperation with other JAPAN POST GROUP companies. The guidebook sets forth concrete methods on how to achieve higher energy efficiency. Based on the guidebook, the Bank is implementing measures to increase energy efficiency and reduce copy paper usage at all branches and facilities.

Because summer is a time of particularly large energy consumption, all JAPAN POST GROUP companies also make a concerted effort to conserve energy during this season. Measures include dressing lightly in the office to reduce air conditioner use

as part of the government's "Cool Biz" policy and adjusting office air conditioner settings to energy-efficient levels.

#### **Acquisition of ISO 14001 Certification**

Since our JAPAN POST years, we have continued working to acquire ISO 14001, an international standard for environmental management systems. The Bank has acquired ISO 14001 certification at 27 branches. At these branches, we have developed the JAPAN POST BANK Environmental Management System as a standardized framework modeled on ISO 14001. Based on this system, the branches are actively working to continuously improve environmental management by reducing their environmental impact and implementing other measures using PDCA cycles.

#### **JAPAN POST BANK Environmental Policy**

#### I Basic Philosophy

As "the most accessible and trustworthy Bank in Japan," JAPAN POST BANK shall endeavor to conduct environmentally friendly activities to protect the natural riches and environment of regional communities, and hand the Earth's precious natural environment to children and future generations.

#### **II Basic Policies**

- 1 We shall properly comply with environmental laws and regulations, ordinances, various agreements we have signed, and other obligations while endeavoring to implement measures to reduce our impact on the Earth's natural environment even more than before and to prevent environmental pollution.
- 2 We shall endeavor to continuously improve our environmental management system by establishing environmental goals and targets and systematically executing measures to achieve them, while building a framework for regularly revising these goals and targets.
- 3 We shall endeavor to preserve the Earth's natural environment by actively working to conserve resources and energy, and recycle resources, among other initiatives, in the course of fulfilling our daily duties.
- 4 We shall actively implement measures to achieve a recycling-oriented society through such means as using environmentally friendly supplies.
- 5 We shall endeavor to improve our awareness of environmental issues by actively disclosing information related to the environment both within and outside the Bank, while promoting environmental education and awareness-raising activities.
- 6 We shall actively participate in and support environmental protection measures in regional communities as "the most accessible and trustworthy Bank in Japan."
- 7 We shall endeavor to increase our understanding and awareness of the environment in line with these environmental policies, while disclosing these policies to a broad cross section of the general public.

October 1, 2007

## **Great East Japan Earthquake Assistance Measures**

We wish to express our deepest sympathies to all those who were directly affected by the Great East Japan Earthquake, which struck the Tohoku region, their family members and other related parties. The Bank has undertaken various measures to provide assistance to people directly affected by the earthquake and to the disaster-stricken regions. In this section, we take a look at some of these activities.

#### Free-of-charge Money Transfers for Natural Disaster Relief Donations

On March 14, 2011, we began offering free money transfers by ordinary in-payment for natural disaster relief donations, in support of relief activities for victims of the Great East Japan Earthquake. These free money transfers were sent to the accounts of organizations engaged in relief and other related activities such as the Japanese Red Cross Society and the Central Community Chest of Japan.

As of May 31, 2012, the Bank had processed a total of approximately 3,000 thousand free money transfers for disaster relief donations, in the total transfer amount of approximately ¥86.9 billion.

#### **Emergency Handling of Deposits**

From March 13, 2011, we have permitted withdrawals of up to ¥200,000 on ordinary savings by depositors who have lost their deposit passbooks, deposit certificates, seals, etc., as a result of the Great East Japan Earthquake.

As of May 31, 2012, the Bank had processed a total of approximately 22 thousand transactions as part of the emergency handling of deposits (accepted through the deposit Savings business center), in the total amount of approximately ¥2.6 billion.

#### Services Provided Outside Branches Using "Post Offices on Wheels"

In cooperation with JAPAN POST NETWORK Co., Ltd., the Bank provided emergency handling of deposits, field consultations and other savings services via "post offices on wheels," and through other resources in Miyagi and Iwate prefectures.

#### **Special Business Hours at Savings Counters**

The Bank operated branches in the Tohoku region during special business hours on weekends and national holidays from March 13 to April 24, 2011, providing emergency handling of deposits and other savings services.



A post office on wheels at a refuge center (Miyagi Prefecture)

# PROMULGATION OF "ACT FOR PARTIAL REVISION OF THE POSTAL SERVICE PRIVATIZATION ACT AND OTHERS"

On October 1, 2007, JAPAN POST (Nippon Yusei Kosha) transferred its businesses to JAPAN POST HOLDINGS Co., Ltd. and four operating companies in accordance with the Postal Service Privatization Act. On April 27, 2012, around four and a half years after this privatization, the 180th session of the Diet passed and enacted "Act for Partial Revision of the Postal Service Privatization Act and others." The amended legislation was promulgated on May 8, 2012.

This amended law will see JAPAN POST SERVICE Co., Ltd. and JAPAN POST NETWORK Co., Ltd. merge (hereinafter, "JAPAN POST Co., Ltd." as the merged company). The JAPAN POST GROUP will thus be restructured from five companies to four companies.

Furthermore, the scope of universal services will be widened and enhanced. JAPAN POST HOLDINGS Co., Ltd. and JAPAN POST Co., Ltd. will ensure that customers can use not only postal services but also basic banking and insurance services at post offices.

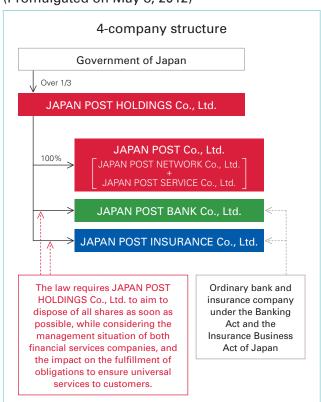
The law requires JAPAN POST HOLDINGS Co., Ltd. to aim to dispose of all shares of JAPAN POST BANK Co., Ltd. and JAPAN POST INSURANCE Co., Ltd. as soon as possible, while considering the management situation of both companies and the impact on the fulfillment of obligations of JAPAN POST HOLDINGS Co., Ltd. and JAPAN POST Co., Ltd. to ensure universal services to customers.

Regarding the shares of JAPAN POST HOLDINGS Co., Ltd., on November 30, 2011 the 179th session of the Diet passed and enacted "Act on Special Measures to Secure the Financial Resources to Implement the Restoration from the Great East Japan Earthquake." Under this law, the Japanese government is obliged to dispose of its shares as soon as possible based on the results of studies into the method of disposal, while taking into consideration the management situation, earnings forecasts and other matters at JAPAN POST HOLDINGS, in order to secure funds for redeeming reconstruction bonds.

# Before Amendment (Came into force on October 1, 2007)

# 5-company structure Government of Japan , Over 1/3 JAPAN POST HOLDINGS Co., Ltd. 100% JAPAN POST SERVICE Co., Ltd. 100% JAPAN POST BANK Co., Ltd. JAPAN POST INSURANCE Co., Ltd. Obliged to completely Ordinary bank and dispose of all shares by insurance company September 30, 2017 under the Banking Act and the Insurance Business Act of Japan

# After Amendment (Promulgated on May 8, 2012)



## BOARD OF DIRECTORS AND EXECUTIVE OFFICERS

#### **Board Members**

Shigeo Kawa Director, Chairman

Yoshiyuki Izawa Director, President & CEO

Director (outside) Fumio Masada

Atsushi Kinebuchi Director (outside)

Jiro Saito Director (outside)

Tomoyoshi Arita Director (outside)

#### **Nomination Committee**

Jiro Saito Chairman

Shigeo Kawa

Yoshiyuki Izawa

Fumio Masada

Atsushi Kinebuchi

#### **Audit Committee**

Chairman Tomoyoshi Arita

Fumio Masada

Atsushi Kinebuchi

#### **Compensation Committee**

Jiro Saito Chairman

Shigeo Kawa

Yoshiyuki Izawa

Fumio Masada

Atsushi Kinebuchi

#### **Representative Executive Officers**

Shigeo Kawa Chairman

Yoshiyuki Izawa President & CEO

#### **Executive Officers**

Susumu Tanaka

Tomohiro Yonezawa **Executive Vice President** 

Tomohisa Mase **Executive Vice President** 

Shuichi Ikeda Senior Managing Executive Officer

Masahiro Murashima Senior Managing Executive Officer

Senior Managing Executive Officer

Riki Mukai Managing Executive Officer

Hiroshi Yamada Managing Executive Officer

Satoshi Hoshino Managing Executive Officer

Hiroichi Shishimi Managing Executive Officer

Kikuo Kushibiki Managing Executive Officer

Chiharu Komachi Managing Executive Officer

Osami Niihori **Executive Officer** 

Yoko Makino **Executive Officer** 

Kunihiko Amaha **Executive Officer** 

**Executive Officer** Naoto Misawa

Masato Wakai **Executive Officer** 

**Executive Officer** Masaya Aida

**Executive Officer** Katsumi Amano

**Executive Officer** Yoichi Uno

**Executive Officer** Harumi Yano

**Executive Officer** Yasuyuki Hori

Norio Wakasa **Executive Officer** 

(As of July 1, 2012)

## FINANCIAL SECTION

# 28 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

- 28 Results of Operations
- 32 Financial Condition
- 38 Capital Resource Management
- 39 Off-Balance Sheet Arrangements & Contractual Cash Obligations
- 40 Risk Management
- 41 Market Risk Management / Market Liquidity Risk Management
- 43 Funding Liquidity Risk Management
- 43 Credit Risk Management
- 47 Operational Risk Management

#### 48 FINANCIAL STATEMENTS

- 48 Balance Sheets
- 50 Statements of Income
- 51 Statements of Changes in Net Assets
- 52 Statements of Cash Flows
- 53 Notes to Financial Statements
- 83 Independent Auditor's Report

#### 84 FINANCIAL DATA

- 84 Key Financial Indicators
- 85 Earnings
- 89 Deposits
- 91 Loans
- 94 Securities
- 100 Ratios
- 102 Others
- 105 Capital Position
- 106 Instruments for Raising Capital
- 106 Assessment of Capital Adequacy
- 109 Credit Risk
- 115 Credit Risk Mitigation Methods
- 116 Derivative Transactions and Long-Settlement Transactions
- 117 Securitization Exposure
- 119 Operational Risk
- 120 Investments, Stock, and Other Exposure in Banking Book
- 121 Interest Rate Risk in Banking Book

All numbers in this Annual Report are rounded down except where noted.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following section of this annual report for the fiscal year ended March 31, 2012 presents management's discussion and analysis of financial condition and results of operations ("MD&A") of JAPAN POST BANK (the "Bank," "we," "us," "our," and similar terms). This MD&A highlights selected information and may not contain all of the information that is important to readers of this annual report. For a more complete description of events, trends, and uncertainties, as well as the capital, liquidity, and credit and market risks affecting us and our operations, readers should refer to other sections in this annual report. This section should be read in conjunction with the non-consolidated financial statements and notes included elsewhere in this annual report.

### **Results of Operations**

#### **Financial Performance of JAPAN POST BANK**

		Millions of yen	
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference
Gross operating profit:	¥1,670,002	¥1,718,949	¥(48,946)
Net interest income	1,677,349	1,686,472	(9,123)
Net fees and commissions	88,460	87,990	469
Net other operating income (loss)	(95,806)	(55,514)	(40,292)
General and administrative expenses (excluding non-recurring losses):	1,174,532	1,210,195	(35,663)
Personnel expenses	116,142	114,644	1,498
Non-personnel expenses	989,933	1,023,872	(33,938)
Taxes and dues	68,455	71,678	(3,223)
Operating profit (before provision for general reserve for possible loan losses)	495,470	508,753	(13,282)
Net operating profit	495,470	508,362	(12,891)
Non-recurring gains (losses)	80,744	18,187	62,557
Net ordinary income	576,215	526,550	49,665
Extraordinary income (loss)	(2,435)	(1,338)	(1,096)
Income before income taxes	573,780	525,211	48,568
Net income	¥ 334,850	¥ 316,329	¥ 18,520

#### **Net Operating Profit**

In the fiscal year ended March 31, 2012, gross operating profit was ¥1,670.0 billion, a decrease of 2.84% from ¥1,718.9 billion in the fiscal year ended March 31, 2011. This decrease was attributable to an increase of ¥40.2 billion in net other operating loss, among other factors.

Net operating profit was ¥495.4 billion, a decrease of 2.53% from ¥508.3 billion in the fiscal year ended March 31, 2011. As a result of efforts to reduce general and administrative expenses, general and administrative expenses declined 2.94% year on year, contributing to earnings.

Net ordinary income was ¥576.2 billion, an increase of 9.43% from ¥526.5 billion in the fiscal year ended March 31, 2011. The main reason for this increase was that non-recurring gains rose ¥62.5 billion due to an improvement in gains on money held in trust. Net income was ¥334.8 billion, an increase of 5.85% from ¥316.3 billion in the fiscal year ended March 31, 2011.

#### **Net Interest Income**

Net interest income was \$1,677.3 billion, a decrease of 0.54% from \$1,686.4 billion in the fiscal year ended March 31, 2011.

Interest income was ¥2,006.9 billion, a decline of 1.81% from ¥2,044.1 billion in the fiscal year ended March 31, 2011. The decline was primarily attributable to a decrease in the interest on deposits (to the fiscal loan fund) in line with a lower balance of these deposits, as well as a decline in interest on securities.

The average balance of interest-earning assets was ¥181,663.1 billion, a decrease of ¥1,329.1 billion from ¥182,992.2 billion in the fiscal year ended March 31, 2011. The decrease was principally due to declines in the balances of securities and deposits (to the fiscal loan fund). The earnings yield on interest-earning assets was 1.10%, a drop of one basis point from the fiscal year ended March 31, 2011. This primarily reflected the decrease in the balance of deposits (to the fiscal loan fund) with a relatively high earnings yield.

Interest expenses were ¥329.5 billion, down 7.84% from ¥357.6 billion in the fiscal year ended March 31, 2011. This decline was mainly attributable to a decrease in interest on deposits due to a decline in interest rates, and to a decrease in the balance of borrowed money.

The average balance of interest-bearing liabilities was ¥173,313.8 billion, a decline of ¥1,765.4 billion from ¥175,079.3 billion in the fiscal year ended March 31, 2011. This decrease mainly reflected declines in deposits and borrowed money. The interest rate on interest-bearing liabilities was 0.19%, down one basis point from the fiscal year ended March 31, 2011. The major factor behind the decline was mainly attributable to a decrease in earning yield of deposits and to a decrease in the balance of borrowed money with a relatively high interest rate. The interest rate on deposits declined one basis point year on year, to 0.15%.

#### **Net Interest Income**

	Millions of yen			
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference	
Net interest income:	¥1,677,349	¥1,686,472	¥ (9,123)	
Interest income	2,006,939	2,044,121	(37,181)	
Interest expenses	¥ 329,590	¥ 357,649	¥(28,058)	

#### Earnings yields of Interest-Earning Assets and Interest Rates on Interest-Bearing Liabilities

4ill	ions	of	ver

	Fiscal year	Fiscal year ended March 31, 2012			Fiscal year ended March 31, 2011		
	Average balance	Interest	Earnings yield (%)	Average balance	Interest	Earnings yield (%)	
Interest-earning assets:	¥181,663,189	¥2,006,939	1.10	¥182,992,293	¥2,044,121	1.11	
Loans	4,202,546	47,770	1.13	4,271,676	49,471	1.15	
Securities	172,129,563	1,947,853	1.13	174,125,423	1,972,154	1.13	
Deposits (to the fiscal loan fund)	_	_	_	700,164	14,043	2.00	
Due from banks, etc.	4,981,599	5,940	0.11	3,738,512	3,517	0.09	
Interest-bearing liabilities:	173,313,898	329,590	0.19	175,079,306	357,649	0.20	
Deposits	175,575,435	273,738	0.15	175,713,095	305,873	0.17	
Borrowed money	¥ 0	¥ 0	0.30	¥ 700,164	¥ 14,018	2.00	

#### **Net Fees and Commissions**

Net fees and commissions were ¥88.4 billion, an increase of 0.53% from ¥87.9 billion in the fiscal year ended March 31, 2011.

Fees and commissions received were ¥112.4 billion, a 2.50% rise from ¥109.6 billion in the fiscal year ended March 31, 2011.

This overall increase was attributable to an increase in other fees and commissions, despite lower fees and commissions on domestic and foreign exchanges.

Fees and commissions received included ¥63.8 billion of fees and commissions on domestic and foreign exchange, a decline of 0.49% from ¥64.1 billion in the fiscal year ended March 31, 2011. Other fees and commissions received were ¥48.5 billion, an increase of 6.74% from ¥45.5 billion in the fiscal year ended March 31, 2011.

Fees and commissions paid were ¥23.9 billion, an increase of 10.51% from ¥21.7 billion in the fiscal year ended March 31, 2011.

#### **Net Fees and Commissions**

	Millions of yen		
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference
Net fees and commissions:	¥ 88,460	¥ 87,990	¥ 469
Fees and commissions received	112,446	109,694	2,752
Fees and commissions paid	¥ 23,985	¥ 21,703	¥2,282

#### **Net Other Operating Income (Loss)**

A net other operating loss of ¥95.8 billion was incurred, compared with a net other operating loss of ¥55.5 billion in the fiscal year ended March 31, 2011.

#### **Net Other Operating Income (Loss)**

	Millions of yen		
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference
Net other operating income (loss):	¥ (95,806)	¥(55,514)	¥(40,292)
Other operating income	24,398	24,134	263
Other operating expenses	¥120,205	¥ 79,648	¥ 40,556

#### **General and Administrative Expenses**

General and administrative expenses (including non-recurring losses) were ¥1,173.9 billion, a decrease of 2.97% from ¥1,209.9 billion in the fiscal year ended March 31, 2011. The decrease was mainly due to a decline in non-personnel expenses.

Personnel expenses were ¥115.5 billion, an increase of 0.99% from ¥114.3 billion in the fiscal year ended March 31, 2011.

Non-personnel expenses were ¥989.9 billion, a decrease of 3.31% from ¥1,023.8 billion in the fiscal year ended March 31, 2011.

Non-personnel expenses included payments for commissioned services for JAPAN POST NETWORK of ¥619.0 billion, a decrease of 2.03% from ¥631.9 billion in the fiscal year ended March 31, 2011.

Taxes and dues were ¥68.4 billion, a decrease of 4.49% from ¥71.6 billion in the fiscal year ended March 31, 2011.

#### **General and Administrative Expenses**

	Millions of yen		
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference
Personnel expenses:	¥ 115,524	¥ 114,388	¥ 1,136
Salaries and allowances	107,495	106,187	1,308
Others	8,028	8,200	(172)
Non-personnel expenses:	989,933	1,023,872	(33,938)
Payments for commissioned services for JAPAN POST NETWORK Co., Ltd.	619,085	631,924	(12,838)
Deposit insurance premiums paid to JAPAN POST HOLDINGS Co., Ltd.*	43,593	56,264	(12,670)
Deposit insurance expenses paid to Deposit Insurance Corporation of Japan	102,564	90,876	11,688
Rent for land, buildings and others	11,327	11,363	(35)
Expenses on consigned businesses	67,125	75,779	(8,653)
Depreciation and amortization	35,108	34,959	149
Communication and transportation expenses	22,413	24,119	(1,706)
Maintenance expenses	15,063	16,542	(1,478)
IT expenses	45,231	54,984	(9,752)
Others	28,419	27,059	1,359
Taxes and dues	68,455	71,678	(3,223)
Total	¥1,173,914	¥1,209,939	¥(36,025)

<sup>\*</sup> The Bank makes payments of subsidies to JAPAN POST HOLDINGS Co., Ltd. in accordance with Article 122 of the Postal Service Privatization Act.

#### **Non-Recurring Gains (Losses)**

In the fiscal year ended March 31, 2012, non-recurring gains were ¥80.7 billion, an increase of ¥62.5 billion from the non-recurring gains of ¥18.1 billion in the fiscal year ended March 31, 2011. We make investments in equities through money held in trust. Gains on money held in trust were ¥81.9 billion, up ¥68.2 billion year on year.

#### **Non-Recurring Gains (Losses)**

	Millions of yen		
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011	Difference
Non-recurring gains (losses):	¥ 80,744	¥18,187	¥ 62,557
Gains (losses) on money held in trust	81,970	13,750	68,220
Other non-recurring gains (losses)	¥ (1,225)	¥ 4,437	¥ (5,662)

#### **Financial Condition**

#### **ASSETS**

		Millions of yen		
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change	
Cash and due from banks	¥ 2,744,630	¥ 5,050,921	¥(2,306,290)	
Call loans	1,206,290	429,663	776,626	
Receivables under securities borrowing transactions	5,778,828	4,483,396	1,295,432	
Monetary claims bought	94,867	133,214	(38,347)	
Trading account securities	216	282	(66)	
Money held in trust	3,715,446	1,806,768	1,908,678	
Securities	175,953,292	175,026,411	926,881	
Loans	4,134,547	4,238,772	(104,224)	
Foreign exchanges	2,630	4,735	(2,104)	
Other assets	1,804,199	1,954,512	(150,312)	
Tangible fixed assets	160,171	151,255	8,915	
Intangible fixed assets	65,986	55,157	10,828	
Customers' liabilities for acceptances and guarantees	160,000	110,000	50,000	
Reserve for possible loan losses	(1,210)	(1,742)	531	
Total assets	¥195,819,898	¥193,443,350	¥ 2,376,547	

#### **Total Assets**

As of March 31, 2012, total assets were ¥195,819.8 billion, an increase of ¥2,376.5 billion, or 1.22%, from ¥193,443.3 billion as of March 31, 2011. The increase was mainly attributable to an increase of ¥1,295.4 billion in receivables under securities borrowing transactions, an increase of ¥1,908.6 billion in money held in trust, and an increase of ¥926.8 billion in securities primarily reflecting increase of foreign securities.

#### **Money Held in Trust**

Money held in trust amounted to ¥3,715.4 billion, an increase of ¥1,908.6 billion, or 105.64%, from ¥1,806.7 billion as of March 31, 2011. Investments in equities and other instruments through money held in trust were aimed at diversifying investments and associated risks.

Unrealized gains on money held in trust were ¥238.6 billion, an increase of ¥101.4 billion from the unrealized gains on money held in trust of ¥137.1 billion as of March 31, 2011, reflecting a recovery in stock market prices.

#### **Unrealized Gains (Losses) on Money Held in Trust**

Other money held in trust (excluding assets classified for trading purposes or held to maturity) as of March 31, 2012 and 2011 consisted of the following:

Millions of yen

As of March 31, 2012			As of March 31, 2011		
Acquisition costs (A)	Balance sheet amount (B)	Difference (B)–(A)	Acquisition costs (A)	Balance sheet amount (B)	Difference (B)–(A)
¥3,476,818	¥3,715,446	¥238,628	¥1,669,573	¥1,806,768	¥137,194

#### **Securities**

The balance of securities as of March 31, 2012 was ¥175,953.2 billion, an increase of ¥926.8 billion, or 0.52%, from ¥175,026.4 billion as of March 31, 2011.

The balance of Japanese Government Bonds was ¥144,939.8 billion, a decrease of ¥1,521.1 billion, or 1.03%, from ¥146,460.9 billion as of March 31, 2011. Japanese Government Bonds account for a very large proportion of investment portfolio.

As of March 31, 2012, Japanese local government bonds amounted to ¥5,735.5 billion, an increase of ¥76.7 billion, or 1.35%, from March 31, 2011.

As of March 31, 2012, Japanese corporate bonds (including commercial paper) amounted to ¥12,846.3 billion, a decrease of ¥61.3 billion, or 0.47%, from March 31, 2011.

To diversify our investment, we increased the amount invested in foreign securities. Other securities, which mainly consisted of foreign securities, amounted to ¥12,431.5 billion, increasing ¥2,432.6 billion, or 24.32%, from March 31, 2011.

#### **Securities**

	Millions of yen		
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change
Securities:	¥175,953,292	¥175,026,411	¥ 926,881
Japanese Government Bonds	144,939,816	146,460,963	(1,521,146)
Japanese local government bonds	5,735,585	5,658,837	76,748
Japanese corporate bonds	12,846,374	12,907,752	(61,378)
Other securities	¥ 12,431,516	¥ 9,998,859	¥ 2,432,657

The changes in unrealized gains (losses) were attributable to the following factors.

The valuation difference on held-to-maturity securities increased ¥82.2 billion year on year to ¥3,068.1 billion. The valuation difference on available-for-sale securities whose fair value is available increased ¥716.1 billion year on year, to ¥1,240.2 billion.

#### **Unrealized Gains (Losses) on Securities**

Held-to-maturity securities whose fair value is available as of March 31, 2012 and 2011 consisted of the following:

			Millions of yen		
			As of March 31, 2012		
	Туре	Amount on the balance sheet	Fair value	Difference	
Those for which the fair value exceeds	Japanese Government Bonds	¥ 95,106,378	¥ 97,896,746	¥2,790,367	
the amount on the balance sheet	Japanese local government bonds	2,494,009	2,570,416	76,407	
	Japanese corporate bonds	6,006,702	6,200,069	193,366	
	Others	178,096	188,019	9,922	
	Total	103,785,187	106,855,251	3,070,063	
Those for which the fair value does	Japanese Government Bonds	229,998	229,993	(5)	
not exceed the amount on the balance sheet	Japanese local government bonds	_	_	_	
	Japanese corporate bonds	269,069	268,967	(101)	
	Others	55,947	54,184	(1,762)	
	Total	555,014	553,145	(1,869)	
Total		¥104,340,202	¥107,408,396	¥3,068,194	

			Millions of yen	
			As of March 31, 2011	1
	Туре	Amount on the balance sheet	Fair value	Difference
Those for which the fair value exceeds	Japanese Government Bonds	¥105,570,947	¥108,314,021	¥2,743,074
the amount on the balance sheet	Japanese local government bonds	2,934,690	3,021,439	86,748
	Japanese corporate bonds	5,659,716	5,810,288	150,572
	Others	122,761	131,157	8,396
	Total	114,288,115	117,276,907	2,988,791
Those for which the fair value does	Japanese Government Bonds	2,087,144	2,085,496	(1,647)
not exceed the amount on the balance sheet	Japanese local government bonds	_	_	_
	Japanese corporate bonds	462,254	461,778	(475)
	Others	24,233	23,491	(742)
	Total	2,573,632	2,570,766	(2,866)
Total		¥116,861,747	¥119,847,673	¥2,985,925

Available-for-sale securities whose fair value is available as of March 31, 2012 and 2011 consisted of the following:

			Millions of yen		
		As of March 31, 2012			
	Туре	Amount on the balance sheet	Acquisition cost	Difference	
Those for which the amount on	Bonds	¥44,710,655	¥43,709,135	¥1,001,520	
the balance sheet exceeds the	Japanese Government Bonds	35,572,628	34,803,998	768,629	
acquisition cost	Japanese local government bonds	3,211,041	3,114,688	96,352	
	Japanese corporate bonds	5,926,986	5,790,447	136,538	
	Others	10,016,347	9,634,637	381,709	
	Total	54,727,003	53,343,772	1,383,230	
Those for which the amount on	Bonds	14,704,962	14,763,858	(58,896)	
the balance sheet does not exceed the acquisition cost	Japanese Government Bonds	14,030,810	14,032,690	(1,879)	
	Japanese local government bonds	30,535	30,570	(34)	
	Japanese corporate bonds	643,616	700,598	(56,981)	
	Others	2,860,091	2,944,166	(84,075)	
	Total	17,565,053	17,708,025	(142,971)	
Total		¥72,292,057	¥71,051,798	¥1,240,259	

		Millions of yen			
		As of March 31, 2011			
	Туре	Amount on the balance sheet	Acquisition cost	Difference	
Those for which the amount on	Bonds	¥37,649,021	¥37,078,630	¥ 570,391	
the balance sheet exceeds the	Japanese Government Bonds	30,399,283	29,984,550	414,732	
acquisition cost	Japanese local government bonds	2,068,693	2,016,399	52,294	
	Japanese corporate bonds	5,181,044	5,077,680	103,364	
	Others	6,664,696	6,530,953	133,742	
	Total	44,313,718	43,609,583	704,134	
Those for which the amount on the balance sheet does not exceed the acquisition cost	Bonds	10,663,778	10,722,944	(59,166)	
	Japanese Government Bonds	8,403,587	8,425,949	(22,361)	
	Japanese local government bonds	655,453	661,106	(5,652)	
	Japanese corporate bonds	1,604,736	1,635,889	(31,152)	
	Others	4,364,482	4,485,295	(120,813)	
	Total	15,028,260	15,208,240	(179,980)	
Total		¥59,341,978	¥58,817,824	¥ 524,154	

# Loans

The balance of outstanding loans was ¥4,134.5 billion, a decrease of ¥104.2 billion, or 2.45%, from ¥4,238.7 billion as of March 31, 2011.

All of our loans are classified as normal loans.

# **Loans by Industry**

	Millions of yen				
	As of March	31, 2012	As of March	Y-o-Y change	
	Amount	Composition ratio (%)	Amount	Composition ratio (%)	Amount
Agriculture, forestry, fisheries and mining	_	_	_	_	_
Manufacturing	¥ 164,207	3.97	¥ 171,860	4.05	¥ (7,653)
Utilities, information/communications, and transportation	182,217	4.40	183,981	4.34	(1,763)
Wholesale and retail	31,776	0.76	37,701	0.88	(5,924)
Finance and insurance	2,713,376	65.62	2,829,475	66.75	(116,099)
Construction and real estate	22,252	0.53	35,283	0.83	(13,030)
Services and goods rental/leasing	196,450	4.75	194,501	4.58	1,948
Central and local governments	622,540	15.05	601,147	14.18	21,392
Others	201,726	4.87	184,820	4.36	16,905
Total	¥4,134,547	100.00	¥4,238,772	100.00	¥(104,224)

# **Disclosures Under the Financial Reconstruction Law**

	Millions of yen				
	As of March 31, 2012	As of Marc 2011	h 31,	Y-o-Y cha	ange
Loans to borrowers classified as bankrupt or quasi-bankrupt	_		_		_
Loans to borrowers classified as doubtful	_	¥	2	¥	(2)
Loans requiring close monitoring	_		_		_
Subtotal (A)	_		2		(2)
Loans to borrowers classified as normal	¥4,317,006	4,357	,795	(40	0,789)
Total (B)	¥4,317,006	¥4,357	,797	¥(40	0,791)
Non-performing loan ratio (A) / (B) (%)	_		0.00		(0.00)

# **Deferred Tax Assets/Liabilities**

Net deferred tax liabilities as of March 31, 2012 were ¥385.4 billion, an increase of ¥223.0 billion from net deferred tax liabilities of ¥162.4 billion as of March 31, 2011. This change was mainly attributable to an increase in net unrealized gains on available-for-sale securities in deferred tax liabilities.

# **Major Components of Deferred Tax Assets and Liabilities**

	Millions of yen			
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change	
Deferred tax assets:	¥ 154,367	¥ 120,340	¥ 34,027	
Reserve for possible loan losses	206	473	(266)	
Reserve for employees' retirement benefits	48,843	54,327	(5,484)	
Depreciation	13,573	13,087	486	
Accrued interest on deposits	14,690	17,266	(2,575)	
Impairment losses of money held in trust	9,813	14,041	(4,228)	
Net deferred losses on hedges	39,088	_	39,088	
Accrued enterprise taxes	8,996	7,757	1,238	
Others	19,156	13,387	5,768	
Deferred tax liabilities:	(539,809)	(282,774)	(257,034)	
Net unrealized gains on available-for-sale securities	(525,706)	(269,097)	(256,608)	
Others	(14,103)	(13,677)	(425)	
Net deferred tax assets (liabilities)	¥(385,441)	¥(162,434)	¥(223,007)	

# **LIABILITIES**

	Millions of yen		
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change
Deposits	¥175,635,370	¥174,653,220	¥ 982,149
Payables under securities lending transactions	8,302,091	8,083,860	218,230
Foreign exchanges	152	178	(25)
Other liabilities	1,377,341	1,201,573	175,768
Reserve for employees' bonuses	5,185	4,797	387
Reserve for employees' retirement benefits	135,982	133,517	2,464
Reserve for directors' retirement benefits	170	133	37
Deferred tax liabilities	385,441	162,434	223,007
Acceptances and guarantees	160,000	110,000	50,000
Total liabilities	¥186,001,735	¥184,349,715	¥1,652,019

# **Total Liabilities**

Total liabilities were ¥186,001.7 billion, an increase of ¥1,652.0 billion, or 0.89%, from ¥184,349.7 billion as of March 31, 2011. The main reason for this increase was an increase in deposits of ¥982.1 billion.

# **Deposits**

The balance of deposits was ¥175,635.3 billion, an increase of ¥982.1 billion, or 0.56%, from ¥174,653.2 billion as of March 31, 2011.

# **Changes in Liquid Deposits and Fixed-Term Deposits**

Liquid deposits were ¥60,194.8 billion as of March 31, 2012, an increase of ¥347.9 billion, or 0.58%, from ¥59,846.9 billion as of March 31, 2011. Fixed-term deposits were ¥115,180.9 billion, an increase of ¥676.4 billion, or 0.59%, from ¥114,504.5 billion.

# **Balances by Type of Deposit**

		Millions of yen				
	As of March 3	As of March 31, 2012		1, 2011	Y-o-Y change	
	Amount	(%)	Amount	(%)	Amount	
Liquid deposits:	¥ 60,194,830	34.27	¥ 59,846,906	34.26	¥ 347,923	
Transfer deposits	9,474,107	5.39	8,714,719	4.98	759,387	
Ordinary deposits, etc.	50,309,540	28.64	50,709,948	29.03	(400,408)	
Savings deposits	411,182	0.23	422,238	0.24	(11,055)	
Fixed-term deposits:	115,180,951	65.57	114,504,523	65.56	676,427	
Time deposits, etc.	18,426,695	10.49	22,005,855	12.59	(3,579,160)	
TEIGAKU deposits, etc.	96,750,382	55.08	92,494,319	52.95	4,256,062	
Other deposits	259,588	0.14	301,789	0.17	(42,201)	
Subtotal	175,635,370	100.00	174,653,220	100.00	982,149	
Negotiable certificates of deposit	_	_	_	_		
Total	¥175,635,370	100.00	¥174,653,220	100.00	¥ 982,149	

# **Reserve for Employees' Retirement Benefits**

The reserve for employees' retirement benefits was ¥135.9 billion, an increase of ¥2.4 billion from ¥133.5 billion as of March 31, 2011. We have adopted a lump-sum retirement benefit plan.

# **Employees' Retirement Benefit Obligation**

	Millions of yen	
	As of March 31, 2012	As of March 31, 2011
Projected benefit obligation	¥(129,186)	¥(127,408)
Unfunded projected benefit obligation	(129,186)	(127,408)
Unrecognized net actuarial losses	(6,796)	(6,108)
Net amount recorded on the balance sheets	(135,982)	(133,517)
Reserve for employees' retirement benefits	¥(135,982)	¥(133,517)

## **Breakdown of Total Retirement Benefit Costs**

	Millions of yen	
	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2011
Service cost	¥6,461	¥6,259
Interest cost on projected benefit obligation	2,190	2,184
Amortization of unrecognized net actuarial losses	(676)	(308)
Others	0	_
Total retirement benefit costs	¥7,976	¥8,135

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	Millions of yen		
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change
Common stock	¥3,500,000	¥3,500,000	_
Capital surplus	4,296,285	4,296,285	_
Retained earnings	1,150,595	894,828	¥255,767
Total shareholders' equity	8,946,881	8,691,114	255,767
Net unrealized gains on available-for-sale securities	941,871	392,251	549,619
Deferred gains (losses) on hedges	(70,589)	10,269	(80,859)
Total valuation and translation adjustments	871,281	402,520	468,760
Total net assets	¥9,818,162	¥9,093,634	¥724,527

Net assets as of March 31, 2012 were ¥9,818.1 billion, an increase of ¥724.5 billion, or 7.96%, from ¥9,093.6 billion as of March 31, 2011. Shareholders' equity was ¥8,946.8 billion, an increase of ¥255.7 billion, or 2.94%, from March 31, 2011, due to an increase in retained earnings. We posted ¥941.8 billion of net unrealized gains on available-for-sale securities in the fiscal year ended March 31, 2012, an increase of ¥549.6 billion. In addition, we use the deferred hedge method in hedging interest rate risk and foreign currency risk, and in the fiscal year ended March 31, 2012 we booked ¥70.5 billion of deferred losses on hedges.

# **Capital Resource Management**

# **Capital Adequacy Ratio**

As of March 31, 2012, net assets were ¥9,818.1 billion.

As determined under the Banking Act of Japan, our capital adequacy ratio (non-consolidated, domestic standard) as of March 31, 2012 was 68.39%, a decrease of 6.42 percentage points from March 31, 2011. In spite of the decline, we continued to maintain a capital adequacy ratio at a high level. In addition, Tier I capital accounted for the majority of our capital.

Total risk-based capital, the numerator of the ratio, was ¥8,863.6 billion, an increase of ¥250.7 billion from ¥8,612.9 billion as of March 31, 2011. This increase was mainly attributable to growth in retained earnings.

Risk-weighted assets, which correspond to the denominator of the ratio, amounted to ¥12,958.8 billion, representing an increase of ¥1,447.9 billion from ¥11,510.9 billion as of March 31, 2011. The main reason for the decline in the capital adequacy ratio was an increase in our credit risk-weighted assets.

# Capital Adequacy Ratio (Non-Consolidated, Domestic Standard)

	Millions of yen			
	As of March 31, 2012	As of March 31, 2011	Y-o-Y change	
Tier I capital (A)	¥ 8,863,167	¥ 8,612,031	¥ 251,136	
Tier II capital (B)	491	885	(393)	
Deductions (C)	_	_		
Total risk-based capital (A) + (B) – (C) = (D)	8,863,659	8,612,916	250,742	
Risk-weighted assets (E)	12,958,826	11,510,909	1,447,917	
On-balance-sheet items	9,394,189	8,010,265	1,383,923	
Off-balance-sheet items	295,615	197,624	97,990	
Operational risk equivalent / 8%	3,269,021	3,303,018	(33,996)	
Capital adequacy ratio (D) / (E) (%)	68.39	74.82	(6.42)	
Tier I capital ratio (A) / (E) (%)	68.39	74.81	(6.42)	

## **Dividends**

We increased the total cash dividend paid for the fiscal year ended March 31, 2012 to ¥83.7 billion. The per-share cash dividend was ¥558.09 and the dividend payout ratio was 25.00%.

# **Off-Balance Sheet Arrangements & Contractual Cash Obligations**

Contractual cash obligations in the fiscal year ended March 31, 2012 were as follows:

1. Assets pledged as collateral and their relevant liabilities as of March 31, 2012 were as follows:

	Millions of yen
Assets pledged as collateral:	
Securities	¥41,832,604
Liabilities corresponding to assets pledged as collateral:	
Deposits	35,153,099
Payables under securities lending transactions	8,302,091
Acceptances and guarantees	¥ 160,000

Additionally, securities as of March 31, 2012 amounting to ¥4,020,287 million were pledged as collateral for transactions such as Bank of Japan overdrafts, exchange settlement transactions, or substitute securities for derivatives.

As of March 31, 2012, guarantee deposits of ¥1,515 million are included in "Other assets" in the accompanying balance sheet.

2. Contracts of overdraft facilities and loan commitments are contracts with customers to lend funds up to a certain limit agreed in advance. We will make the loans upon the request of an obligor to draw down funds under such loan agreements as long as there is no breach of various terms and conditions stipulated in the relevant loan agreement.

The unused commitment balance relating to these loan agreements as of March 31, 2012 amounted to ¥27,735 million. Of this amount, ¥25,000 million related to loans in which the term of the agreement was less than one year or unconditional cancellation of the agreement was allowed at any time.

3. We have contractual obligations to make future payments on consignment contracts for system-related services (such as usage of hardware, software, telecommunication services, and maintenance). The details as of March 31, 2012 are as follows:

	Millions of yen
One year or less	¥ 8,785
Over one year	¥11,856

# **Risk Management**

Advances in financial globalization and information technology have led to rapid growth in the diversity and complexity of banking operations, making risk management at financial institutions increasingly important. We place a high priority on risk management and are taking steps to refine our sophisticated framework for risk management, including the identification and control of the risks associated with our operational activities.

Our basic policy is to appropriately manage risks in view of our management strategies and risk characteristics and most effectively utilize our capital. By doing so, we are able to increase enterprise value while maintaining sound finances and appropriate operations.

The authorities and responsibilities of organizational entities and of directors and employees involved in risk management are assigned so that conflicts of interest do not arise. In addition, we have established a system that provides for appropriate cross checks.

## **Risk Management System**

We have established risk management entities for each risk category as well as the Risk Management Department, which is responsible for monitoring the risks within the risk categories in an integrated manner in order to ensure the effectiveness of our comprehensive risk management. The Risk Management Department operates independently from other departments.

Management of operational risk, which is the main risk from the perspective of appropriate operations, is overseen by the Operational Risk Management Office.

We have established special advisory committees to the Executive Committee to handle risk management responsibilities: the Risk Management Committee and the ALM Committee. These advisory committees submit risk management reports based on risk characteristics and hold discussions about risk management policies and systems.

Prior to launching new products, services, or businesses, we assess potential risks and select appropriate methods to measure risks.

# **Compliance with Basel Regulations**

The Basel Committee on Banking Supervision has set capital adequacy standards, which are international standards to ensure bank soundness. Basel II, a version of these standards that has been revised to more appropriately respond to risk conditions, has been applied in Japan since March 31, 2007.

Basel II is based on three pillars. Pillar 1 is minimum capital requirements. Pillar 2 is the assessment and management of risks faced by the business as a whole, including risks not addressed by Pillar 1 (such as interest rate risk in the banking book and credit concentration risk) and the determination of the amount of capital required for business management. Pillar 3 is market discipline allowing for market assessment through appropriate disclosures. We comply with all provisions of Basel II.

In calculating our capital adequacy ratio, we have adopted the standardized approach to calculate our credit risk-weighted assets, as well as a basic indicator approach to assess the capital requirements for operational risk. We have adopted special exemptions for market risk amounts.

Basel 2.5, which has been applied since December 31, 2011, requires financial institutions to bolster their management of securitization exposure and upgrade disclosure, among other provisions. We comply with all provisions of Basel 2.5.

# **Integrated Risk Management**

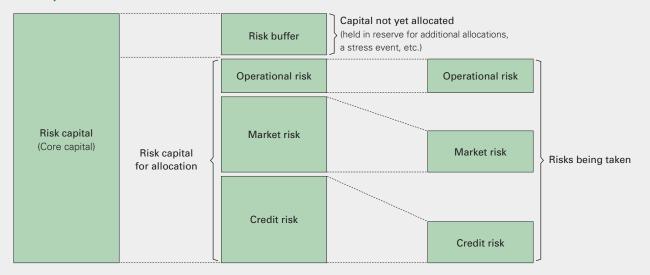
We broadly classify and define risks into five categories: market, market liquidity, funding liquidity, credit, and operational risks. We manage these risks using both quantitative and qualitative approaches.

In our quantitative approach, we have introduced integrated risk management that quantifies and controls risk. Specifically, we establish in advance a total amount of equity capital that is available to take on risk, or risk capital. Risk capital is then allocated to each business in accordance with the type of expected risk and nature of the business activities. To quantify market risk and credit risk and control risk exposure, we use value at risk ("VaR") techniques. VaR is a statistical method used to compute the maximum expected loss based on assets and liabilities held at given probabilities and for given periods of time. In addition, we conduct stress testing based on scenarios that assume deterioration in the macroeconomic environment to confirm the impact on our financial condition, capital adequacy ratio and so forth.

In our qualitative approach, which is used in conjunction with the quantitative methodology, we assess the nature of the risks. For instance, for operational risk we have established a plan, do, check, action ("PDCA") cycle that recognizes, evaluates, manages, and mitigates risk across our business activities.

Allocation of risk capital is determined by the Representative Executive Officers following discussions in the ALM Committee and the Executive Committee.

## **Risk Capital Allocation**



# Market Risk Management / Market Liquidity Risk Management

## 1. Market Risk Management System

We manage market risk in a way that reflects the characteristics of our assets, which are principally marketable securities (e.g., Japanese Government Bonds), and our liabilities, which are principally term deposits including TEIGAKU deposits. Through the following methods, we aim to achieve a stable income flow while appropriately controlling market risk.

We use the VaR statistical method to quantify market risk. We adjust our market risk frameworks and loss limits in order to ensure that market risk does not exceed risk capital allocated for this purpose. We conduct risk monitoring and management on an on-going basis, and also carry out stress testing to account for extreme market fluctuations that might exceed our statistical estimates.

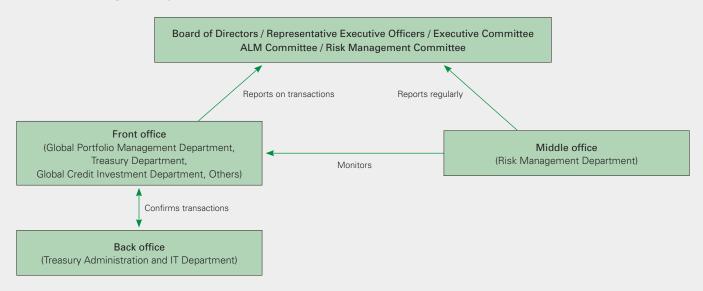
We have established a system for closely monitoring interest rate risk, in recognition of the importance of interest rates on our business. As part of this system, we perform simulations to gauge the effect of interest changes on our earnings.

To provide a system of cross checks and balances in market risk management, we have set up the Risk Management Department as a "middle office" that is independent from our front and back offices.

Matters concerning the establishment and operation of a market risk management system and implementation of market risk management are decided through discussions in the Risk Management Committee, the Asset Liability Management (ALM) Committee and the Executive Committee.

Daily reports concerning our VaR, market risk limits and loss limits are made directly to management, allowing management to respond rapidly to developments. Risk analyses based on backtesting and stress testing are conducted regularly with reports made to the Executive Committee.

## **Market Risk Management System**



#### 2. Market Risk Measurement Model

Our internal VaR risk management model measures market risk based on a historical simulation method. The VaR model is based on a one-tailed confidence interval of 99%, a holding period of 240 business days (i.e., one year), and an observation period of 1,200 business days (i.e., five years).

To measure market risk relating to liquid deposits, we define the amount of "core deposits" as the smallest of the minimum balance in the last five years, the balance after deducting the maximum annual outflow in the last five years from the current balance, or the equivalent of 50% of the current balance, and assume the maturity of the deposits up to five years (the average is 2.5 years). Meanwhile, market risk relating to TEIGAKU deposits is calculated based on an estimated future cash flow model.

#### 3. Market Risk Exposure

In the fiscal year ended March 31, 2012, our VaR was as follows:

VaR (From April 1, 2011 to March 31, 2012)

	Billions of yen			
	Year-end	Maximum	Minimum	Average
Fiscal year ended March 31, 2012	¥1,910.4	¥1,932.1	¥1,398.0	¥1,629.5

Currently, we are engaged only in banking operations. We do not conduct trading operations.

## 4. Stress Testing

VaR models statistically calculate maximum losses at a certain probability, based on historical data. Accordingly, VaR models do not appropriately measure risks in the event of extreme market fluctuations or in the event that historical assumptions do not hold. Consequently, we regularly conduct stress testing to measure our potential losses in the event of market fluctuations exceeding the limits assumed in the model. The results of the stress testing are reported to the Executive Committee.

In our stress testing, we use a number of scenarios, including the estimated effect of the largest fluctuations in financial markets over the past decade.

## 5. Market Liquidity Risk Management

Our basic approach to market liquidity risk management is to monitor portfolio assets and market conditions so that we are able to take appropriate actions in line with market liquidity conditions. The Risk Management Department monitors market liquidity risk as well as market risk.

# **Funding Liquidity Risk Management**

Our basic approach to funding liquidity risk management is to closely monitor our funding conditions and take timely and appropriate actions when necessary. In addition, we maintain appropriate liquidity reserves in preparation for unexpected fund outflows.

The Risk Management Department, which was originally established to manage funding liquidity risk, conducts monitoring and analysis of funding liquidity risk.

In managing funding liquidity risk, we establish, monitor, and manage funding liquidity indicators to ensure stable liquidity management. In accordance with funding liquidity and fund-raising trends, we have categorized risk into three stages: "normal," "concerned," and "emergency." We have determined the principal measures we will take in the event that funding liquidity risk reaches the "concerned" or "emergency" stages.

# **Credit Risk Management**

## 1. Credit Risk Management System

We use the VaR statistical method to quantify credit risk. We set upper limits for such elements in our credit risk limit frameworks and implement monitoring and management so that we ensure that credit risk does not exceed allocated capital. We also carry out stress testing to consider the possibility of credit risk due to large-scale economic fluctuations outside those in the VaR model.

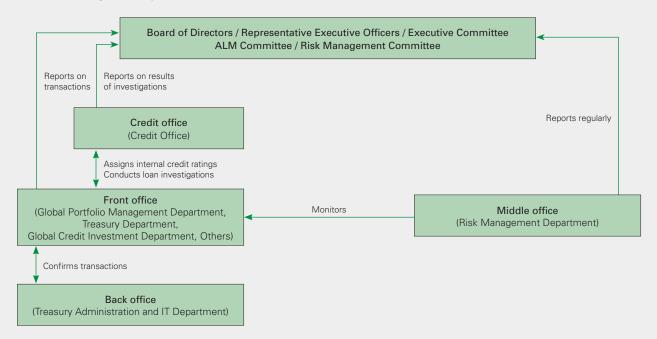
In order to control credit concentration risk, we have set credit limits for individual companies and corporate groups.

The Risk Management Department provides a system of cross checks and balances in credit risk management, as a "middle office" that is independent from our front and back offices. The Risk Management Department oversees our internal credit rating system, self-assessments of loans, and other credit risk management activities.

Our Credit Office handles credit investigations. The Credit Office assigns internal credit ratings, monitors borrower status, watches large borrowers, and conducts individual credit management, such as individual loan investigations.

Matters concerning the establishment and operation of a credit risk management system and implementation of credit risk management are decided through discussions in the Risk Management Committee, the Asset Liability Management (ALM) Committee and the Executive Committee.

## **Credit Risk Management System**



# 2. Measuring Credit Risk

Our internal VaR risk measurement model measures credit risk through the Monte Carlo simulation method, with calculations based on a 99% confidence level and a one-year time period.

In addition, we calculate losses using the mark-to-market method. The mark-to-market method recognizes losses on defaults by borrowers as well as those on loans whose economic value was reduced due to reductions in the credit ratings of the respective borrowers.

## Value at Risk (VaR) Image



# 3. Stress Testing

VaR calculations represent a statistical measurement of credit risk based on the probabilities associated with changes in credit ratings and other financial conditions. Consequently, the models cannot properly reflect credit risks under conditions of extreme economic fluctuations or when the assumptions used for our calculations are no longer valid. As a result, we periodically conduct stress testing to measure our potential losses in the event of credit-standing fluctuations that exceed the assumptions used in the model. The results of the stress testing are reported to the Executive Committee.

In conducting stress testing, we use a number of scenarios, including the estimated effect of the highest level of defaults experienced over the past decade.

# 4. Internal Credit Ratings

Internal credit ratings are used for various purposes such as in credit policies in daily credit management, credit risk measurement, appropriate pricing, management of the credit portfolio, initial self-assessments, and in making preparations related to write-offs and reserves. Accordingly, in accordance with their credit rating, borrowers are classified into the following 14 categories.

**Internal Credit Rating System** 

1 Has highest credit standing and many superior attributes.  2 Has exceedingly high credit standing and superior attributes.  3 Has high credit standing and certain superior attributes.  4   a   Has sufficient credit standing but requires attention in case of significant changes in the environment.  Normal  5   a   Has no problems with credit standing at this point but has attributes requiring attention in case of changes in the environment.  Has no current problems with credit standing but has attributes requiring constant attention.	
3 Has high credit standing and certain superior attributes.  4   a	
4	
Has sufficient credit standing but requires attention in case of significant changes in the environment.  Normal  Base attributes requiring attention in case of changes in the environment.  Base attributes requiring attention in case of changes in the environment.  Base attributes requiring attention in case of changes in the environment.	
b significant changes in the environment.  Normal  Has no problems with credit standing at this point but has attributes requiring attention in case of changes in the environment.  Has no current problems with credit standing but has attributes	
Has no problems with credit standing at this point but has attributes requiring attention in case of changes in the environment.  Has no current problems with credit standing but has attributes	
b requiring attention in case of changes in the environment.  a Has no current problems with credit standing but has attributes	
Has no current problems with credit standing but has attributes	
b requiring constant attention.	
Has problems with loan conditions, such as by seeking interest rate reductions or rescheduling. Has problems with performance, such as overdue payments of principal or interest. Also has attributes requiring attention to management in the future, such as weak or unstable results or financial problems.	g caution
Payment of principal or interest is past due three months or more calculated from the day following the scheduled payment date. Or, to facilitate the recovery of the loan, loan provisions have been eased to assist in the restructuring of the borrower or otherwise assisting the borrower. The borrower has fallen into business difficulties.	oring)
Is not currently in bankruptcy but is having management problems.  Progress with management improvement plan is not exceptional, and there is a high probability of bankruptcy in the future.  Doubtful borro	wers
Is not yet legally bankrupt but is in serious financial difficulty. Deemed to have no prospects for restructuring. Effectively bankrupt.  Substantially bankrupt	t borrowers
11 Legally bankrupt. Bankrupt borro	

## 5. Self-assessments, Write-Offs, and Reserves

As one aspect of credit risk management, we conduct self-assessments to classify the assets we hold based on the degree of risk in terms of recovery and damage to collateral value. These self-assessments are the basis for appropriate accounting treatment, including write-offs and reserve for possible loan losses.

Detailed accounting standards for reserve for possible loan losses are as follows.

In accordance with predefined standards for write-offs and reserves, reserve for possible loan losses is provided for, as described below, in accordance with borrower categories stipulated in "Practical Guidance for Checking Internal Controls for Self-Assessments of Assets by Banks and Other Financial Institutions and for Audits of Loans Written Off and Loan Loss Allowance Provisions" (Japanese Institute of Certified Public Accountants, Special Committee for Audits of Banks, etc., Report No. 4). Operational divisions conduct assessments of all loans in accordance with our standards for loan self-assessments. The results of those assessments are audited by the Internal Audit Planning Department, which is independent from operational divisions. The reserve is provided for in accordance with those assessments.

Loans to borrowers classified as normal or requiring caution are divided into groups, and the expected loss amount for each classification is reserved based on the data provided by credit rating agencies.

For loans to doubtful borrowers, we subtract from the loan balance both the estimated collectible amount from collateral and the estimated collectible amount from guarantees. We then make a provision at an amount equal to a portion of the resulting amount, based on our judgment.

For loans to bankrupt borrowers and loans to substantially bankrupt borrowers, we subtract from the loan balance both the estimated collectible amount from guarantees. We then make a provision at an amount equal to the entire resulting amount.

## **Asset Classifications**

Asset Category	Description
Unclassified (Type I)	Not classified as type II, III, or IV and deemed to have no problems in regard to recovery risk or damage to asset value.
Type II	Above-ordinary level of recovery risk due to failure to meet contractual obligations or to doubts about credit-related issues, etc.
Type III	Final recovery or asset value is very doubtful. There is a high risk of incurring a loss but it is difficult to rationally calculate the amount of that loss.
Type IV	Assessed as unrecoverable or worthless.

## 6. Management of Individual Borrowers

We regularly monitor borrowers' loan repayment status, financial conditions, and other matters that affect credit standing in order to respond to the credit risks of borrowers in a timely and appropriate manner. We also engage in stricter monitoring for those borrowers requiring extra attention due to the condition of their business, such as borrowers subject to possible credit rating downgrades or which have experienced sharp drops in their stock price.

# **Operational Risk Management**

Operational risk is the risk that losses will be incurred due to inadequate or failed internal processes, people and systems, or due to external events. We classify operational risk into seven categories: processing, IT system, information assets, legal, human resources, tangible assets, and reputational risks. Operational risk is managed in an integrated manner, by the Operational Risk Management Office within the Compliance Division.

We identify, assess, control, monitor, and mitigate risk for each risk category to manage operational risk and to maintain the soundness of our operations.

The risk management process identifies risks associated with business operations and assesses these risks based on the occurrence frequency, and the degree of their impact on operations. Through the implementation of Risk & Control Self-Assessment ("RCSA"), operational risks and the control effectiveness for mitigating these risks are regularly assessed and examined. RCSA points out areas that require improvement and aspects of our risk management activities that need to be reinforced. Based on the results, we form improvement plans, establish measures to further mitigate risk exposure, and take the required actions.

We have an operational risk reporting system to track and update operational incidents and systems problems in a timely manner. We analyze the contents of these reports to determine the causes of these incidents and problems and identify trends. This process yields fundamental data for formulating and executing effective countermeasures.

# FINANCIAL STATEMENTS

# **Balance Sheets**

As of March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2012	2011	2012	
Assets:		_		
Cash and due from banks (Notes 17 and 20):	¥ 2,744,630	¥ 5,050,921	\$ 33,393,733	
Cash	121,510	158,149	1,478,415	
Due from banks	2,623,119	4,892,771	31,915,317	
Call loans (Note 20)	1,206,290	429,663	14,676,847	
Receivables under securities borrowing transactions (Note 20)	5,778,828	4,483,396	70,310,606	
Monetary claims bought (Note 20)	94,867	133,214	1,154,244	
Trading account securities (Notes 20 and 21):	216	282	2,629	
Trading Japanese government bonds	216	282	2,629	
Money held in trust (Notes 20 and 21)	3,715,446	1,806,768	45,205,580	
Securities (Notes 8, 19, 20, 21 and 22):	175,953,292	175,026,411	2,140,811,446	
Japanese Government Bonds	144,939,816	146,460,963	1,763,472,640	
Japanese local government bonds	5,735,585	5,658,837	69,784,474	
Japanese corporate bonds	12,846,374	12,907,752	156,300,941	
Other securities	12,431,516	9,998,859	151,253,391	
Loans (Notes 20 and 23):	4,134,547	4,238,772	50,304,751	
Loans on deeds	3,912,823	4,015,810	47,607,045	
Overdrafts	221,724	222,961	2,697,705	
Foreign exchanges (Note 3)	2,630	4,735	32,006	
Other assets (Notes 4, 8 and 20)	1,804,199	1,954,512	21,951,575	
Tangible fixed assets (Note 5)	160,171	151,255	1,948,790	
Intangible fixed assets (Note 6)	65,986	55,157	802,854	
Customers' liabilities for acceptances and guarantees (Note 7)	160,000	110,000	1,946,708	
Reserve for possible loan losses (Note 20)	(1,210)	(1,742)	(14,726)	
Total assets	¥195,819,898	¥193,443,350	\$2,382,527,049	

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2012	2011	2012	
Liabilities:				
Deposits (Notes 8, 9 and 20)	¥175,635,370	¥174,653,220	\$2,136,943,302	
Payables under securities lending transactions (Notes 8 and 20)	8,302,091	8,083,860	101,010,969	
Foreign exchanges (Note 3)	152	178	1,856	
Other liabilities (Note 10)	1,377,341	1,201,573	16,758,016	
Contingent liabilities (Note 11)				
Reserve for employees' bonuses	5,185	4,797	63,086	
Reserve for employees' retirement benefits (Note 24)	135,982	133,517	1,654,488	
Reserve for directors' retirement benefits	170	133	2,079	
Deferred tax liabilities (Note 25)	385,441	162,434	4,689,641	
Acceptances and guarantees (Notes 7 and 8)	160,000	110,000	1,946,708	
Total liabilities	186,001,735	184,349,715	2,263,070,150	
Net assets (Note 16):				
Common stock	3,500,000	3,500,000	42,584,255	
Capital surplus	4,296,285	4,296,285	52,272,611	
Retained earnings	1,150,595	894,828	13,999,212	
Total shareholders' equity	8,946,881	8,691,114	108,856,080	
Net unrealized gains on available-for-sale securities (Note 21)	941,871	392,251	11,459,682	
Deferred gains (losses) on hedges	(70,589)	10,269	(858,863)	
Total valuation and translation adjustments	871,281	402,520	10,600,818	
Total net assets	9,818,162	9,093,634	119,456,899	
Total liabilities and net assets	¥195,819,898	¥193,443,350	\$2,382,527,049	

# **Statements of Income**

For the years ended March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2012	2011	2012	
Revenues:				
Interest income:	¥2,006,939	¥2,044,121	\$24,418,298	
Interest on loans	47,770	49,471	581,218	
Interest and dividends on securities	1,947,853	1,972,154	23,699,396	
Interest on call loans	1,933	256	23,523	
Interest on receivables under securities borrowing transactions	5,368	4,923	65,317	
Interest on deposits with banks	2,557	1,528	31,114	
Other interest income	1,457	15,786	17,729	
Fees and commissions:	112,446	109,694	1,368,126	
Fees and commissions on domestic and foreign exchanges	63,875	64,194	777,165	
Other fees and commissions	48,571	45,500	590,960	
Other operating income (Note 12)	24,398	24,134	296,849	
Other income (Note 13)	90,856	27,431	1,105,443	
Total revenues	2,234,640	2,205,381	27,188,718	
Expenses:				
Interest expenses:	334,205	360,685	4,066,255	
Interest on deposits	273,738	305,873	3,330,557	
Interest on call money	0		0	
Interest on payables under securities lending transactions	10,970	9,193	133,472	
Interest on borrowings	0	14,018	0	
Interest on interest rate swaps	49,019	31,179	596,417	
Other interest expenses	477	419	5,807	
Fees and commissions:	23,985	21,703	291,830	
Fees and commissions on domestic and foreign exchanges	2,362	1,929	28,744	
Other fees and commissions	21,623	19,773	263,085	
Other operating expenses (Note 14)	120,205	79,648	1,462,525	
General and administrative expenses	1,173,914	1,209,939	14,282,930	
Other expenses (Note 15)	8,550	8,193	104,033	
Total expenses	1,660,860	1,680,170	20,207,574	
Income before income taxes	573,780	525,211	6,981,143	
Income taxes (Note 25):				
Current	226,397	199,790	2,754,565	
Deferred	12,532	9,091	152,480	
Total income taxes	238,930	208,881	2,907,045	
Net income	¥ 334,850	¥ 316,329	\$ 4,074,097	
	Yen	1	U.S. dollars (Note 1)	
	2012	2011	2012	
Net income per share (Note 29)	¥2,232.33	¥2,108.86	\$27.16	

# **Statements of Changes in Net Assets**

For the years ended March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2012	2011	2012	
Shareholders' Equity:				
Common stock:				
Balance at beginning of fiscal year	¥3,500,000	¥3,500,000	\$ 42,584,255	
Balance at end of fiscal year	3,500,000	3,500,000	42,584,255	
Capital surplus:	4.000.005	4.000.005		
Balance at beginning of fiscal year	4,296,285	4,296,285	52,272,611	
Balance at end of fiscal year	4,296,285	4,296,285	52,272,611	
Retained earnings:				
Balance at beginning of fiscal year	894,828	652,598	10,887,312	
Changes during the fiscal year:				
Cash dividends	(79,083)	(74,100)	(962,197)	
Net income	334,850	316,329	4,074,097	
Total changes during the fiscal year	255,767	242,229	3,111,900	
Balance at end of fiscal year	1,150,595	894,828	13,999,212	
Total shareholders' equity:				
Balance at beginning of fiscal year	8,691,114	8,448,884	105,744,179	
Changes during the fiscal year:				
Cash dividends	(79,083)	(74,100)	(962,197)	
Net income	334,850	316,329	4,074,097	
Total changes during the fiscal year	255,767	242,229	3,111,900	
Balance at end of fiscal year	8,946,881	8,691,114	108,856,080	
Net unrealized gains on available-for-sale securities:  Balance at beginning of fiscal year	392,251	382,593	4,772,494	
Changes during the fiscal year:				
Net changes in items other than shareholders' equity	549,619	9,657	6,687,188	
Total changes during the fiscal year	549,619	9,657	6,687,188	
Balance at end of fiscal year	941,871	392,251	11,459,682	
Deferred gains (losses) on hedges:				
Balance at beginning of fiscal year	10,269	8,069	124,948	
Changes during the fiscal year:				
Net changes in items other than shareholders' equity	(80,859)	2,199	(983,811)	
Total changes during the fiscal year	(80,859)	2,199	(983,811)	
Balance at end of fiscal year	(70,589)	10,269	(858,863)	
Total valuation and translation adjustments:	400 500	200.600	4 007 440	
Balance at beginning of fiscal year	402,520	390,663	4,897,442	
Changes during the fiscal year:	400 700	44.057		
Net changes in items other than shareholders' equity	468,760	11,857	5,703,376	
Total changes during the fiscal year	468,760	11,857	5,703,376	
Balance at end of fiscal year	871,281	402,520	10,600,818	
Total Net Assets:				
Balance at beginning of fiscal year	9,093,634	8,839,547	110,641,622	
Changes during the fiscal year:				
Cash dividends	(79,083)	(74,100)	(962,197)	
Net income	334,850	316,329	4,074,097	
Net changes in items other than shareholders' equity	468,760	11,857	5,703,376	
Total changes during the fiscal year	724,527	254,087	8,815,276	
Balance at end of fiscal year	¥9,818,162	¥9,093,634	\$119,456,899	

# **Statements of Cash Flows**

For the years ended March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2012	2011	2012	
Cash flows from operating activities:				
Income before income taxes	¥ 573,780	¥ 525,211	\$ 6,981,143	
Adjustments for:				
Depreciation and amortization	35,108	34,959	427,163	
Losses on impairment of fixed assets	1,149	14	13,980	
Net change in reserve for possible loan losses	(531)	186	(6,471)	
Net change in reserve for employees' bonuses	387	(2,017)	4,711	
Net change in reserve for employees' retirement benefits	2,464	4,502	29,989	
Net change in reserve for directors' retirement benefits	37	(60)	454	
Interest income	(2,006,939)	(2,044,121)	(24,418,298)	
Interest expenses	334,205	360,685	4,066,255	
Losses related to securities	19,447	55,256	236,618	
Gains on money held in trust—net	(81,970)	(13,750)	(997,326)	
Foreign exchange losses (gains)—net	28,590	(1,949)	347,854	
Losses on sales and disposals of fixed assets—net	1,286	870	15,651	
Net change in loans	102,604	(217,672)	1,248,377	
Net change in deposits	982,149	(1,144,495)	11,949,748	
Proceeds from maturity of deposits (to the fiscal loan fund)	302,143	2,000,000	11,343,740	
Net change in borrowed money  Net change in negotiable certificates of deposit	460,000	(2,000,000)	5,596,787	
	460,000			
Net change in call loans	(738,267)	(176,976)	(8,982,445)	
Net change in receivables under securities borrowing transactions	(1,295,432)	(1,987,773)	(15,761,439)	
Net change in payables under securities lending transactions	218,230	1,847,843	2,655,198	
Net change in foreign exchange assets	2,104	1,125	25,611	
Net change in foreign exchange liabilities	(25)	61	(312)	
Interest received	2,196,867	2,232,745	26,729,132	
Interest paid	(189,879)	(431,068)	(2,310,252)	
Other—net	141,292	(38,698)	1,719,096	
Subtotal	786,659	(960,122)	9,571,227	
Income taxes paid	(194,183)	(211,355)	(2,362,621)	
Net cash provided by (used in) operating activities	592,475	(1,171,477)	7,208,605	
Cash flows from investing activities:				
Purchases of securities	(54,875,266)	(48,460,223)	(667,663,537)	
Proceeds from sales of securities	1,407,734	8,245,344	17,127,810	
Proceeds from maturity of securities	53,047,690	42,873,958	645,427,555	
Investment in money held in trust	(3,063,706)	(1,110,000)	(37,275,900)	
Proceeds from disposition of money held in trust	1,179,325	397,641	14,348,772	
Purchases of tangible fixed assets	(31,551)	(32,134)	(383,890)	
Proceeds from sales of tangible fixed assets	119	90	1,457	
Purchases of intangible fixed assets	(23,637)	(24,592)	(287,601)	
Other—net	(995)	54	(12,107)	
Net cash provided by (used in) investing activities	(2,360,286)	1,890,138	(28,717,440)	
Cash flows from financing activities:				
Cash dividends paid	(79,083)	(74,100)	(962,197)	
Net cash used in financing activities	(79,083)	(74,100)	(962,197)	
Effect of exchange rate changes on cash and cash equivalents	603	555	7,345	
Net change in cash and cash equivalents	(1,846,290)	645,117	(22,463,687)	
Cash and cash equivalents at beginning of fiscal year	4,005,921	3,360,804	48,739,767	
Cash and cash equivalents at end of fiscal year (Note 17)	¥ 2,159,630	¥ 4,005,921	\$ 26,276,079	

#### **Notes to Financial Statements**

Years ended March 31 2012 and 2011

# 1. Basis of Presenting Financial Statements

JAPAN POST BANK Co., Ltd. (the "Bank") became a private bank under the Banking Act of Japan (the "Banking Act"), as a wholly owned subsidiary of JAPAN POST HOLDINGS Co., Ltd., following its privatization on October 1, 2007 in accordance with the Postal Service Privatization Act.

The Bank has no subsidiaries to be consolidated.

The accompanying financial statements have been prepared in accordance with the provisions set forth in a) the Japanese Financial Instruments and Exchange Law and its related accounting regulations and b) the Ordinance for Enforcement of the Banking Act (1982 Finance Ministry Order No. 10), and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

In preparing these financial statements, certain reclassifications and rearrangements have been made to the financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan.

In conformity with the Japanese Financial Instruments and Exchange Law and its related accounting regulations, all Japanese yen figures in the financial statements have been rounded down to the nearest million yen amount, except for per share data. Accordingly, the total of each account may not be equal to the combined total of individual items.

The financial statements are stated in Japanese yen, the currency of the country in which the Bank is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥82.19 to US\$1.00, the approximate rate of exchange as of March 31, 2012. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate. All U.S. dollar figures in the financial statements have been rounded down to the nearest thousand dollar amount, except for per share data. Accordingly, the total of each account may not be equal to the combined total of individual items

## 2. Summary of Accounting Policies

- a. Trading Account Securities, Securities and Money Held in Trust—Securities are classified into four categories, based principally on the Bank's intent, as follows:
- (1) Trading account securities, which are held in the short term, are reported at fair value, and the related unrealized gains and losses are included in earnings;
- (2) Held-to-maturity securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost (straight-line method) determined by the moving-average method;
- (3) Investments in affiliates are reported at cost determined by the moving-average method; and
- (4) Available-for-sale securities that are not classified as either of the aforementioned securities and have market prices are carried at their fiscal year-end market prices (cost of securities sold is calculated using primarily the moving-average method). Net unrealized gains and losses including foreign exchange fluctuations, but excluding cases where the fair value hedge accounting method is applied to hedge exposure to the risks of foreign exchange fluctuations, net of applicable income taxes, are reported in a separate component of net assets.

Securities invested in money held in trust are stated at the fair value. The balance sheet amounts as of March 31, 2012 and 2011 are stated respectively at the average market price of the final month (March) of the fiscal years ended March 31, 2012 and 2011 for equity securities and at the market price at the balance sheet date for other securities (the costs of other securities sold are determined primarily based on the moving-average method). Unrealized gains and losses on these securities, net of applicable income taxes, are reported in a separate component of net assets.

b. Tangible Fixed Assets—Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation of tangible fixed assets, except for buildings (excluding building attachments) which are depreciated using the straight-line method, is computed by the declining-balance method at rates based on the estimated useful lives of the assets. The range of useful lives is principally from 3 to 50 years for buildings and from 2 to 75 years for others.

- c. Intangible Fixed Assets—The amortization of intangible fixed assets is computed by the straight-line method. Capitalized cost of computer software developed and obtained for internal use is amortized by the straight-line method over the estimated useful life of 5 years.
- d. Foreign Currency Transactions—Foreign currency denominated assets and liabilities at the balance sheet date are translated into Japanese yen principally at the exchange rates in effect at the balance sheet date. Exchange gains and losses are recognized in earnings for the fiscal year in which they occur.
- e. Reserve for Possible Loan Losses—Reserve for possible loan losses is provided for in accordance with the prescribed standards for write-off and reserve as described below:

Loans to normal borrowers and borrowers requiring caution, as provided by "Practical Guidance for Checking Internal Controls for Self-Assessments of Assets by Banks and Other Financial Institutions and for Audits of Loans Written Off and Loan Loss Allowance Provisions" (Japanese Institute of Certified Public Accountants (JICPA), Special Committee for Audits of Banks, etc., Report No. 4), are classified into certain groups, and a reserve is provided for each group based on the estimated rate of loan losses.

For loans to doubtful borrowers, a reserve is provided in the amount of loans, net of amounts expected to be collected through disposition of collateral or through execution of guarantees, and considered to be necessary based on a solvency assessment. For loans to bankrupt or substantially bankrupt borrowers, a reserve is provided based on the amount of loans, net of amounts expected to be collected through disposition of collateral or to be recoverable under guarantees.

All loans are assessed initially by the marketing and other departments based on internal rules for self-assessment of asset quality. The asset evaluation department, which is independent from the marketing and other departments, reviews these self-assessments, and the reserves are provided based on the results of the assessment.

- f. Reserve for Employees' Bonuses—Reserve for employees' bonuses is provided for the estimated employees' bonuses attributable to the fiscal year.
- g. Reserve for Employees' Retirement Benefits—Reserve for employees' retirement benefits is provided based on the projected benefit obligation at the balance sheet date.

Actuarial gains and losses are recognized in income or expenses using the straight-line method over the average expected remaining service years (10 years) from the following year after they are incurred.

- h. Reserve for Directors' Retirement Benefits—Reserve for directors' retirement benefits is provided for the estimated retirement benefits which are attributable to the fiscal year.
- i. Derivatives and Hedging Activities—Derivatives are stated at fair value. Changes in the fair value of derivative transactions are recognized in the statements of income.

Hedging against interest rate risks:

The Bank uses interest rate swaps to reduce its exposure to interest rate risk on its monetary assets and liabilities. In principle, the Bank applies the deferred hedge accounting method for hedges of interest rate risk on its monetary assets and liabilities.

As for portfolio hedges on groups of large-volume, small-value monetary debts, the Bank applies the deferred hedge accounting method as stipulated in "Treatment of Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (Report No. 24 of the Industry Audit Committee of JICPA).

To evaluate the effectiveness of portfolio hedges on large-volume groups, small-value monetary debts, the Bank designates deposits as hedged items and interest rate swaps and others as hedging instruments and assesses to offset changes in the fair value of hedge items by grouping them into their maturities.

The Bank considers the individual hedges are deemed to be highly effective because the Bank designates the hedges in such a way that the major conditions between the hedged items and the hedging instruments are almost the same as the conditions stipulated for special accounting treatment for interest rate swaps.

For some financial assets and liabilities, the Bank applies special accounting treatment for interest rate swaps. Hedging against foreign exchange fluctuation risks:

The Bank applies the deferred hedge accounting method, the fair value hedge accounting method, and the accounting method translating foreign currency receivables at forward rates to reduce its exposure to exchange rate fluctuations on the portion of the net unrealized gains/losses on available-for-sale securities exposed to the risks of foreign exchange fluctuation risk

In order to hedge risk arising from volatility of exchange rates for securities denominated in foreign currencies, the Bank applies portfolio hedges, on the conditions that the hedged foreign securities are designated in advance and that sufficient on-balance (actual) or off-balance (forward) liability exposure exists to cover the cost of the hedged foreign securities denominated in the same foreign currencies.

In case of the individual hedges, the Bank considers its hedges to be highly effective because the Bank designates the hedges in such a way that the major conditions of the hedged items and the hedging instruments are almost the same.

- j. Cash and Cash Equivalents—For the purpose of the statement of cash flows, cash and cash equivalents represent cash and due from banks on the balance sheet, excluding negotiable certificates of deposit in other banks.
- k. Consumption Taxes—The Bank is subject to Japan's national and local consumption taxes. Japan's national and local consumption taxes are excluded from transaction amounts.
- I. Income Taxes—The Bank adopts the consolidated taxation system designating JAPAN POST HOLDINGS Co., Ltd. as the parent company.
- m. Adoption of the Accounting Standard for Asset Retirement Obligations—Effective from the fiscal year ended March 31, 2011, the Bank has adopted "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18, issued on March 31, 2008) and "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21, issued on March 31, 2008). The effects of adoption of these standards and guidance on income before income taxes were immaterial.
- n. Additional Information—Adoption of the Accounting Standard for Accounting Changes and Error Corrections—The Bank has adopted "Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Statement No. 24, issued on December 4, 2009) and "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No. 24, issued on December 4, 2009) for changes in accounting policies and corrections of prior period errors which are made on or after April 1, 2011.

# 3. Foreign Exchanges

Foreign exchanges as of March 31, 2012 and 2011 consisted of the following:

	Millions of yen		U.S. dollars	
	2012	2011	2012	
Assets:				
Due from foreign banks	¥2,603	¥4,717	\$31,674	
Foreign bills bought and foreign exchanges purchased	27	17	331	
Total	¥2,630	¥4,735	\$32,006	
		_		
Liabilities:				
Foreign bills sold	¥ 34	¥ 61	\$ 422	
Foreign bills payable	117	117	1,433	
Total	¥ 152	¥ 178	\$ 1,856	

# 4. Other Assets

Other assets as of March 31, 2012 and 2011 consisted of the following:

	Millions of yen		U.S. dollars
	2012	2011	2012
Domestic exchange settlement accounts—debit	¥ 4,322	¥ 12,339	\$ 52,590
Prepaid expenses	15,215	17,736	185,131
Accrued income	373,672	366,138	4,546,444
Derivatives other than trading	29,305	53,778	356,562
Other	1,381,683	1,504,520	16,810,845
Total	¥1,804,199	¥1,954,512	\$21,951,575

# 5. Tangible Fixed Assets

	Millions of yen		U.S. dollars
	2012	2011	2012
Buildings	¥103,951	¥ 91,502	\$1,264,768
Land	26,991	27,106	328,400
Construction in progress	41	7,574	509
Other	167,850	146,273	2,042,227
Subtotal	298,835	272,458	3,635,905
Accumulated depreciation	138,664	121,202	1,687,115
Total	¥160,171	¥151,255	\$1,948,790

# 6. Intangible Fixed Assets

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Software	¥ 97,132	¥ 81,471	\$1,181,805
Other	41,594	32,555	506,081
Subtotal	138,727	114,026	1,687,886
Accumulated depreciation	72,740	58,868	885,031
Total	¥ 65,986	¥ 55,157	\$ 802,854

# 7. Customers' Liabilities for Acceptances and Guarantees

All contingent liabilities arising from acceptances and guarantees are reflected in "Acceptances and guarantees." As a contra account, "Customers' liabilities for acceptances and guarantees" is shown on the assets side of the balance sheets, representing the Bank's right of indemnity from the applicants.

# 8. Assets Pledged as Collateral

Assets pledged as collateral and their relevant liabilities as of March 31, 2012 and 2011 were as follows:

	Millions	Millions of yen		
	2012	2011	2012	
Assets pledged as collateral:				
Securities	¥41,832,604	¥51,404,705	\$508,974,384	
Liabilities corresponding to assets pledged as collateral:				
Deposits	35,153,099	45,110,398	427,705,308	
Payables under securities lending transactions	8,302,091	8,083,860	101,010,969	
Acceptances and guarantees	160,000	110,000	1,946,708	

Additionally, securities as of March 31, 2012 and 2011 amounting to ¥4,020,287 million (\$48,914,555 thousand) and ¥1,544,024 million, respectively, were pledged as collateral for transactions such as Bank of Japan overdrafts, exchange settlement transactions, or substitute securities for derivatives.

As of March 31, 2012 and 2011, guarantee deposits amounting to ¥1,515 million (\$18,435 thousand) and ¥1,313 million, respectively, are included in "Other assets" in the accompanying balance sheets.

## 9. Deposits

Deposits as of March 31, 2012 and 2011 consisted of the following:

	Million	Millions of yen		
	2012	2011		2012
Transfer deposits	¥ 9,474,107	¥ 8,714,719		\$ 115,270,803
Ordinary deposits	44,974,076	44,693,518		547,196,453
Savings deposits	411,182	422,238		5,002,833
Time deposits	18,426,695	21,911,332		224,196,315
Special deposits*	35,139,156	45,095,189	_	427,535,662
TEIGAKU deposits**	66,950,563	53,514,432		814,582,839
Other deposits	259,588	301,789		3,158,393
Total	¥175,635,370	¥174,653,220		\$2,136,943,302

<sup>\* &</sup>quot;Special deposits" represent deposits received from the Management Organization for Postal Savings and Postal Life Insurance, an independent administrative agency.

\*\* "TEIGAKU deposits" are a kind of 10-year-maturity time deposit unique to JAPAN POST BANK. The key feature is that depositors have the option to withdraw money
anytime after six months from the inception of the deposits. The effective interest rates put on deposits rise in a staircase pattern, with duration of up to three years.

<sup>&</sup>quot;Transfer deposits" correspond to "Current deposits" and "TEIGAKU deposits" to "Other deposits" in liabilities in accordance with the Banking Act Implementation Regulations.

# 10. Other Liabilities

Other liabilities as of March 31, 2012 and 2011 consisted of the following:

	Millions	U.S. dollars	
	2012	2011	2012
Domestic exchange settlement accounts—credit	¥ 8,784	¥ 18,417	\$ 106,885
Income taxes payable	42,301	33,875	514,683
Accrued expenses	919,086	794,763	11,182,467
Unearned income	49	60	603
Derivatives other than trading	187,374	54,116	2,279,771
Asset retirement obligations	147	212	1,790
Other	219,596	300,128	2,671,814
Total	¥1,377,341	¥1,201,573	\$16,758,016

# 11. Contingent Liabilities

The Bank has contractual obligations to make future payments on consignment contracts for system-related services (such as usage of hardware, software, telecommunication services, and maintenance). The details as of March 31, 2012 and 2011 are as follows:

	Million	Millions of yen		
	2012	2011	2012	
One year or less	¥ 8,785	¥29,530	\$106,888	
Over one year	11,856	20,640	144,254	
Total	¥20,641	¥50,171	\$251,142	

The Bank had to establish an integrated information processing system for the JAPAN POST GROUP. The JAPAN POST GROUP has signed contracts for the outsourcing of the provision of communications services for the fourth-generation system for business operations and for the outsourcing of the provision of communications services for the fourth-generation system for management information.

# 12. Other Operating Income

Other operating income for the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions	s of yen	U.S. dollars
	2012	2011	2012
Gains on sales of bonds	¥24,398	¥24,124	\$296,849
Income from derivatives other than for trading or hedging	_	10	_
Total	¥24,398	¥24,134	\$296,849

# 13. Other Income

Other income for the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions	U.S. dollars	
	2012	2011	2012
Gains on money held in trusts	¥86,266	¥18,513	\$1,049,599
Reversal of reserve for possible loan losses	298	_	3,627
Recoveries of written-off claims	21	17	256
Gains on sales and disposals of fixed assets	44	20	540
Other	4,226	8,880	51,419
Total	¥90,856	¥27,431	\$1,105,443

# 14. Other Operating Expenses

Other operating expenses for the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions	Millions of yen	
	2012	2011	
Losses on foreign exchanges	¥ 67,971	¥ 267	
Losses on sales of bonds	32,134	79,381	
Losses on devaluation of bonds	11,711	_	
Expenses on derivatives other than for trading or hedging	8,387		
Total	¥120,205	¥79,648	

 Thousands of U.S. dollars					
2012					
\$ 827,002					
390,975					
142,492					
102,055					
\$1,462,525					

# 15. Other Expenses

Other expenses for the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions of yen	
	2012	2011
Provision for reserve for possible loan losses	¥ —	¥ 424
Losses on money held in trust	4,296	4,763
Losses on sales and disposals of fixed assets	1,330	890
Losses on impairment of fixed assets	1,149	14
Losses on disaster	_	470
Other	1,774	1,628
Total	¥8,550	¥8,193

Thousands of U.S. dollars					
2012					
\$	_				
52	2,272				
10	6,192				
13	3,980				
	_				
2'	1,588				
\$104	4,033				

# 16. Shareholders' Equity

The Corporate Law of Japan requires that all shares of common stock be issued with no par value and at least 50% of the amount paid of new shares is required to be recorded as common stock and the remaining net proceeds as capital reserve, which is included in capital surplus. The Banking Act of Japan provides that an amount equal to at least 20% of cash dividends and other cash appropriations shall be appropriated and set aside as legal retained earnings until the total amount of legal retained earnings and additional paid-in capital equals 100% of common share. Legal retained earnings and additional paid-in capital that could be used to eliminate or reduce a deficit, or could be capitalized, generally require a resolution of the shareholders' meeting. All legal retained earnings and additional paid-in capital are potentially available for dividends. The Corporate Law of Japan permits Japanese companies, upon approval of the board of directors, to issue shares to existing shareholders without consideration by way of a stock split. Such issuance of shares generally does not give rise to changes within shareholders' accounts.

The Corporate Law of Japan allows Japanese companies to purchase treasury stock and dispose of such treasury stock upon approval of the board of directors. The aggregate purchased amount of treasury stock cannot exceed the amount available for future dividends plus the amount of common stock, capital reserve, or legal reserve that could be transferred to retained earnings or other capital surplus other than capital reserve upon approval of such transfer at the annual general meeting of shareholders.

The maximum amount that the Bank is able to distribute as dividends subject to the approval of the shareholders is calculated based on the non-consolidated financial statements of the Bank in accordance with the Corporate Law of Japan.

Type and number of outstanding shares issued for the fiscal years ended March 31, 2012 and 2011 were as follows:

	Thousand shares				
	Authorized	Number of Shares Outstanding at the End of Previous Period	Increase	Decrease	Number of Shares Outstanding at the End of Current Period
March 31, 2012					
Common stock	600,000	150,000	_	_	150,000
March 31, 2011					
Common stock	600,000	150,000	_	_	150,000

Dividends distributed during the fiscal year ended March 31, 2012:

Resolution	Type	Cash dividends (Millions of yen)	Cash dividends (Thousands of U.S. dollars)	Cash dividends per share (Yen)	Cash dividends per share (U.S. dollars)	Record date	Effective date
May 20, 2011	Common stock	¥79,083	\$962,197	¥527.22	\$6.41	March 31, 2011	May 23, 2011

Dividends distributed during the fiscal year ended March 31, 2011:

			Cash dividends		
		Cash dividends	per share		
Resolution	Type	(Millions of yen)	(Yen)	Record date	Effective date
May 13, 2010	Common stock	¥74,100	¥494	March 31, 2010	May 14, 2010

Of dividends whose record date was included in the fiscal years ended March 31, 2012 and 2011, those whose effective date occurs after the fiscal year's closing

		2012					
Resolution	Туре	Cash dividends (Millions of yen)	Cash dividends (Thousands of U.S. dollars)	Cash dividends per share (Yen)	Cash dividends per share (U.S. dollars)	Record date	Effective date
May 8, 2012	Common stock	¥83,713	\$1,018,536	¥558.09	\$6.79	March 31, 2012	May 9, 2012

		2011				
Resolution	Resolution Type		Cash dividends per share (Yen)	Record date Effective date		
May 20, 2011	Common stock	¥79,083	¥527.22	March 31, 2011	May 23, 2011	

# 17. Cash and Cash Equivalents

The reconciliation between cash and cash equivalents in the statement of cash flows and cash and due from banks in the balance sheet as of March 31, 2012 and 2011 was as follows:

	Millions	of yen	Thousands of U.S. dollars
	2012	2011	2012
Cash and due from banks	¥2,744,630	¥ 5,050,921	\$33,393,733
Due from banks, -negotiable certificates of deposit in other banks	(585,000)	(1,045,000)	(7,117,654)
Cash and cash equivalents	¥2,159,630	¥ 4,005,921	\$26,276,079

## 18. Leases

Operating lease transactions:

Future lease payments on noncancelable operating leases as of March 31, 2012 and 2011 were as follows:

	Millions	of yen
	2012	2011
Due within one year	¥1,200	¥488
Due over one year	1,150	453
Total	¥2,350	¥941

Thousands of U.S. dollars
2012
\$14,600
13,994
\$28,595

#### 19. Securities

As of the end of the fiscal years ended March 31, 2012 and 2011, the Bank had the rights to sell or pledge without restriction for securities held amounting to ¥5,792,636 million (\$70,478,605 thousand) and ¥4,507,695 million, respectively, among the securities borrowed under the contract of loan for consumption (securities borrowing transactions) and those borrowed with cash collateral under securities lending agreements.

#### 20. Financial Instruments

- a. Notes related to the conditions of financial instruments
- (1) Policy for handling financial instruments

The Bank's operations comprise deposit-taking up to designated limits, syndicated loans and other lending, securities investment, domestic and foreign exchange, retail sales of Japanese Government Bonds and investment trusts, intermediary services including mortgages, and credit card operations.

The Bank raises funds primarily through deposits from individuals, and subsequently manages those funds by investing in securities including Japanese bonds, which mainly consist of Japanese Government Bonds, foreign bonds, etc., as well as by making loans. Most of these financial assets and liabilities are subject to price fluctuations associated with interest rate movements and other risks, making it necessary to manage them so that future interest rate and foreign exchange rate movements do not have a negative impact on the Bank including affecting the stability of its earnings. The Bank therefore strives to appropriately manage its earnings and risks using integrated asset-liability management (ALM), and as part of this, engages in derivative transactions including interest rate swaps, currency swaps and others.

Since its incorporation in October 2007, the Bank has diversified its earnings sources through investment diversification and consequently the outstanding amount of financial assets with credit risk has steadily grown. However, these investments are made with careful regard to the securities in which the Bank invests and the amount invested so that the occurrence of a credit risk event or other factors will not result in excessive losses.

# (2) Details of financial instruments and associated risks

The financial assets held by the Bank are securities including Japanese bonds, which mainly consist of Japanese Government Bonds, and foreign bonds. These financial assets contain credit risk with regard to the issuer and risks associated with interest rate fluctuations, market price movements, and other factors. Financial assets also include loans and equity investments via money held in trust, but the amounts of these investments are significantly less than those of bonds and other securities.

From the viewpoints of the Bank's asset and liability management (ALM), the Bank utilizes interest rate swaps as hedging instruments for interest rate-related instruments to avoid the risk of changes in future economic values of securities, loans, and time deposits on fluctuations of the yen interest rate. For currency-related instruments, the Bank utilizes currency swaps and others as hedging instruments to avoid the risk of foreign exchange fluctuations in connection with the translation of foreign currency-denominated assets (bonds) held by the Bank and related yen translation amounts of redemption of principal and interest.

Derivatives which meet certain requirements are accounted for by the hedge accounting method to control the effect on financial accounting within a fixed range when utilizing derivatives for hedging purposes.

The Bank uses interest rate swaps to reduce its exposure to interest rate risk on its monetary assets and liabilities. In principle, the Bank applies the deferred hedge accounting method for hedges of interest rate risk on its monetary assets and liabilities.

As for portfolio hedges on groups of large-volume, small-value monetary debts, the Bank applies the deferred hedge accounting method as stipulated in "Treatment of Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (Report No. 24 of the Industry Audit Committee of JICPA).

To evaluate the effectiveness of portfolio hedges on large-volume groups, small-value monetary debts, the Bank designates deposits as hedged items and interest rate swaps and others as hedging instruments and assesses to offset changes in the fair value of hedge items by grouping them into their maturities.

The Bank considers the individual hedges are deemed to be highly effective because the Bank designates the hedges in such a way that the major conditions between the hedged items and the hedging instruments are almost the same as the conditions stipulated for special accounting treatment for interest rate swaps.

For some financial assets and liabilities, the Bank applies special accounting treatment for interest rate swaps.

The Bank applies the deferred hedge accounting method, the fair value hedge accounting method, and the accounting method translating foreign currency receivables at forward rates to reduce its exposure to exchange rate fluctuations on the portion of the net unrealized gains/losses on available-for-sale securities exposed to the risks of foreign exchange fluctuation risk.

In order to hedge risk arising from volatility of exchange rates for securities denominated in foreign currencies, the Bank applies portfolio hedges, on the conditions that the hedged foreign securities are designated in advance and that sufficient on-balance (actual) or off-balance (forward) liability exposure exists to cover the cost of the hedged foreign securities denominated in the same foreign currencies.

In case of the individual hedges, the Bank considers its hedges to be highly effective because the Bank designates the hedges in such a way that the major conditions of the hedged items and the hedging instruments are almost the same.

#### (3) Risk management structure for financial instruments

## a) Basic policy

The Executive Committee has established special advisory committees, the Risk Management Committee and the ALM Committee, to handle risk management responsibilities. These advisory committees submit risk management reports based on the nature of each risk and discuss risk management policies and measures.

## b) Credit risk

The Bank manages credit risk using Value at Risk (VaR: a statistical method that identifies the maximum loss possible based on designated probabilities in the financial assets and liabilities held) based on internal guidelines to quantitatively measure the amount of credit risk. The Bank sets appropriate risk limits to reflect risk capital allocations and then ensures the amounts of credit risk do not exceed its limits based on its financial strength, which is driven by a number of factors including capital.

In order to control credit concentration, the Bank has set credit limits for individual companies and corporate groups according to their creditworthiness and monitors the portfolios in an appropriate manner by adhering to these limits. The Risk Management Department oversees the Bank's internal credit rating system, self-assessments of loans, and other credit risk management activities. The Credit Office assigns internal credit ratings, monitors borrower status, watches large borrowers, and judges individual loans.

The Risk Management Committee, the ALM Committee, and the Executive Committee regularly hold meetings to discuss matters related to the maintenance and management of the credit risk management structure, and matters related to the implementation of credit risk management.

#### c) Market risk

As per the Bank's ALM policy, the Bank makes investments in instruments including Japanese and foreign bonds and equities as part of its banking operations, and these investments may therefore be affected by interest rate, exchange rate, and share price fluctuations. However, based on internal guidelines regarding market risk management, the Bank measures the amount of market risk using the VaR statistical method. The Bank sets appropriate risk limits to reflect risk capital allocations and then ensures the amounts of market risk do not exceed its limits based on its financial strength, which is driven by a number of factors including capital.

The main financial instruments held by the Bank or transactions undertaken by the Bank that are affected by changes in variable components of major market risk (interest rates, currency exchange rates, stock prices) are call loans, monetary claims bought, money held in trust, securities, loans, deposits and derivative transactions.

The Bank measures and manages market risk using the Value at Risk (VaR) method. For its market risk measurement model, the Bank uses a historical simulation method (holding period of 240 operating days (one year); confidence interval of 99%; observation period of 1,200 days (five years)). As of March 31, 2012 and 2011, the Bank calculates its market risk volume (estimated potential losses from such risk) at ¥1,910,470 million (\$23,244,564 thousand) and ¥1,606,644 million, respectively. VaR provides the major market risk exposure which is statistically calculated under certain probability based on historical market fluctuations. Thus, it may not capture fully the risk stemming from extraordinary changes in the market environment that are normally considered improbable.

The Risk Management Committee, the ALM Committee, and the Executive Committee regularly hold meetings to discuss matters related to the maintenance and management of the market risk management structure, and matters related to the implementation of market risk management.

In addition, the Bank has a distinctive asset and liability structure, with Japanese Government Bonds accounting for the majority of its assets and TEIGAKU deposits for a majority of its liabilities. Recognizing the importance of the impact of interest rate risk on the Bank's profit structure, the Bank closely monitors and carefully controls interest rate risk by performing earnings simulations based on various market scenarios as part of its ALM.

Policy with regard to its ALM is discussed and determined at meetings of the Executive Committee, and the status of its implementation is reported to the ALM Committee and the Executive Committee.

The Bank manages market risk that arises from derivative transactions by separating the responsibilities of executing transactions, evaluating the effectiveness of hedges and operational management, and by establishing an internal control structure, based on internal guidelines related to derivatives.

## d) Funding liquidity risk

The Bank's funding liquidity risk management consists primarily of closely monitoring funding conditions and taking timely and appropriate actions. It then maintains appropriate liquidity reserves for unexpected fund outflows.

Through these steps, the Bank sets, monitors, and analyzes its funding liquidity indicators to ensure stable liquidity management.

The Risk Management Committee, the ALM Committee, and the Executive Committee regularly hold meetings to discuss matters related to the maintenance and management of the funding liquidity risk management structure and matters related to the implementation of funding liquidity risk management.

## (4) Supplementary explanation of items related to the fair value of financial instruments

The Bank determines the fair value of financial instruments based on the market price, but could use a rational estimate in cases where a market price does not exist. Various assumptions are used in these price estimates, and these prices may differ based on different assumptions and other factors.

# b. Notes related to the fair values of financial instruments

The amounts on the balance sheet, the fair values, and the differences between the two as of March 31, 2012 and 2011 were as follows. The fair values for unlisted equities are left out of the table below as it is extremely difficult to determine the fair value for these equities.

	Millions of yen		
		2012	
	Amount on the balance sheet	Fair value	Difference
(1) Cash and due from banks	¥ 2,744,630	¥ 2,744,630	_
(2) Call loans	1,206,290	1,206,290	_
(3) Receivables under securities borrowing transactions	5,778,828	5,778,828	_
(4) Monetary claims bought	94,867	94,867	_
(5) Trading account securities:			
Securities classified as trading purposes	216	216	_
(6) Money held in trust	3,715,446	3,715,446	_
(7) Securities:			
Held-to-maturity securities	104,340,202	107,409,610	¥3,069,407
Available-for-sale securities	71,612,190	71,612,190	_
(8) Loans:	4,134,547	7	
Reserve for possible loan losses**	(188	3)	
	4,134,359	4,230,877	96,518
Total assets	¥193,627,032	¥196,792,957	¥3,165,925
(1) Deposits	¥175,635,370	¥176,243,909	¥ 608,539
(2) Payables under securities lending transactions	8,302,091	8,302,091	_
Total liabilities	¥183,937,461	¥184,546,001	¥ 608,539
Derivative transactions***:		-	
For which hedge accounting is not applied	¥ 553	3 ¥ 553	¥ —
For which hedge accounting is applied	(158,622	2) (158,622)	_
Total derivative transactions	¥ (158,068	3) ¥ (158,068)	¥ —

	Millions of yen			
		2011		
	Amount on the balance sheet	Fair value	Difference	
(1) Cash and due from banks	¥ 5,050,921	¥ 5,050,921	_	
(2) Call loans	429,663	429,663	_	
(3) Receivables under securities borrowing transactions	4,483,396	4,483,396	_	
(4) Monetary claims bought	133,214	133,214	_	
(5) Trading account securities:				
Securities classified as trading purposes	282	282	_	
(6) Money held in trust	1,806,768	1,806,768	_	
(7) Securities:				
Held-to-maturity securities	116,861,747	119,856,793	¥2,995,045	
Available-for-sale securities	58,163,763	58,163,763	_	
(8) Loans:	4,238,772			
Reserve for possible loan losses**	(206)			
	4,238,565	4,308,118	69,552	
Total assets	¥191,168,324	¥194,232,922	¥3,064,598	
(1) Deposits	¥174,653,220	¥175,215,314	¥ 562,094	
(2) Payables under securities lending transactions	8,083,860	8,083,860	_	
Total liabilities	¥182,737,081	¥183,299,175	¥ 562,094	
Derivative transactions***:				
For which hedge accounting is not applied	¥ 114	¥ 114	¥ —	
For which hedge accounting is applied	(452)	(452)	_	
Total derivative transactions	¥ (337)	¥ (337)	¥ —	

	Thousands of U.S. dollars				
				2012	
	1	Amount on the balance sheet		Fair value	Difference
(1) Cash and due from banks	\$	33,393,733	\$	33,393,733	_
(2) Call loans		14,676,847		14,676,847	_
(3) Receivables under securities borrowing transactions		70,310,606		70,310,606	_
(4) Monetary claims bought		1,154,244		1,154,244	_
(5) Trading account securities:					
Securities classified as trading purposes		2,629		2,629	_
(6) Money held in trust		45,205,580		45,205,580	_
(7) Securities:					
Held-to-maturity securities		1,269,499,972	1,	,306,845,239	\$37,345,266
Available-for-sale securities		871,300,523		871,300,523	_
(8) Loans:		50,304,751			
Reserve for possible loan losses**		(2,290)			
		50,302,460		51,476,792	1,174,331
Total assets	\$	2,355,846,600	<b>\$2</b> ,	,394,366,198	\$38,519,598
(1) Deposits	\$	2,136,943,302	\$2,	,144,347,359	\$ 7,404,056
(2) Payables under securities lending transactions		101,010,969		101,010,969	_
Total liabilities	\$	2,237,954,272	\$2,	,245,358,328	\$ 7,404,056
Derivative transactions***:					
For which hedge accounting is not applied	\$	6,738	\$	6,738	s —
For which hedge accounting is applied		(1,929,947)		(1,929,947)	_
Total derivative transactions	\$	(1,923,209)	\$	(1,923,209)	s —

<sup>\*</sup> Insignificant balance sheet accounts are not disclosed.

The net amount is shown for net claims and obligations arising from derivative transactions, with totals that are net obligations shown in parentheses. Hedges covered by designation of foreign exchange forward contracts, etc., are treated as being an inseparable part of the foreign securities being hedged, and their fair value is therefore included in that of corresponding foreign securities.

## (Note 1)

#### Assets

## (1) Cash and due from banks

The fair value of due from banks that do not have a maturity date is approximately the same as their book value, and therefore the Bank uses the book value as the fair value. For due from banks that have a maturity date, their contract tenors are short term (within one year) and their fair value is approximately the same as the book value, and therefore the Bank uses the book value as the fair value.

- (2) Call loans and (3) Receivables under securities borrowing transactions
  - Contract tenors are short term (within one year) and the fair value is approximately the same as the book value, and therefore the Bank uses the book value as the fair value.
- (4) Monetary claims bought
  - The Bank uses the price provided by the broker, etc., as the fair value.
- (5) Trading account securities
  - The Bank uses the purchase price of the Bank of Japan as the fair value.
- (6) Money held in trust

For invested securities representing trust assets in money held in trust, the Bank uses the price at the exchange market for equities and the Reference Prices (Yields) for OTC Bond Transactions published by the Japan Securities Dealers Association for bonds as the fair value.

Notes pertaining to money held in trust by holding purpose are included in the below "g. Money held in trust" of Note 21. Fair Value Information for Securities.

<sup>\*\*</sup> Reserve for possible loan losses is the general reserve for possible loan losses corresponding to loans.

<sup>\*\*\*</sup> Figures are total derivative transactions recorded as other assets or other liabilities.

#### (7) Securities

For bonds, the Bank uses the price at the exchange market, the Reference Prices (Yields) for OTC Bond Transactions published by the Japan Securities Dealers Association, and the comparable price method, or the price provided by the broker, etc., as the fair value. The Bank uses the funds' unit price for investment trust as the fair value.

Notes pertaining to securities by holding purpose are included in the below Note 21. Fair Value Information for Securities.

#### (8) Loans

Loans with floating interest rates reflect market interest rates within the short term. Unless a borrower's credit standing has changed significantly after the loan was originated, the fair value is approximately the same as the book value, and therefore the Bank uses the book value as the fair value. For fixed-rate loans, the Bank calculates the fair value for each loan based on total principal and interest amounts discounted at the interest rate that reflects the remaining tenor and credit risk of the borrower.

For loans that are limited to within a designated percentage of the amount of pledged assets, the fair value is approximately the same as the book value based on the repayment period, interest rate conditions, etc., and therefore the Bank uses the book value as the fair value.

#### Liabilities

#### (1) Deposits

For demand deposits including transfer deposits and ordinary deposits, the Bank uses the amount that might be paid on demand at the balance sheet date (the book value) as the fair value.

For fixed-term deposits including time deposits and TEIGAKU deposits, the Bank classifies the deposits by specified tenors and then calculates the present value by discounting the projected future cash flow. In addition, for TEIGAKU deposits, the projected future cash flow reflects an early cancellation rate calculated using historical results. The Bank uses the interest rates on newly accepted fixed-term deposits as the discount rate.

## (2) Payables under securities lending transactions

Payables under securities lending transactions are short term (within one year) and the fair value is approximately the same as the book value, and therefore the Bank uses the book value as the fair value.

# Derivative transactions

Derivative transactions consist of interest rate-related transactions (interest rate swaps) and currency-related instruments (foreign exchange forward contracts, currency swaps), and the Bank calculates the fair value using the discounted present value, etc.

## (Note 2)

Financial instruments for which the Bank deems it extremely difficult to determine a fair value as of March 31, 2012 and 2011 were as follows. The fair value information for these financial instruments is not included in "Assets (7) Securities."

	Millions	of yen	U.S. dollars
	2012	2011	2012
Туре	Amount on the balance sheet	Amount on the balance sheet	Amount on the balance sheet
Unlisted equities*	¥900	¥900	\$10,950

<sup>\*</sup> Unlisted equities are omitted from fair value disclosure because they do not have a market price, and consequently it is deemed extremely difficult to determine a fair value.

(Note 3)
Scheduled redemption amounts of monetary claims and securities with a maturity date subsequent to the fiscal years ended March 31, 2012 and 2011 were as follows:

			Millions	s of yen		
			20	12		
	One Year or Less	> One and ≤ Three Years	> Three and ≤ Five Years	> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years
Due from banks	¥ 2,623,119	_	_	_	_	_
Call loans	1,206,290	_	_	_	_	_
Receivables under securities borrowing transactions	5,778,828	_	_	_	_	_
Monetary claims bought	3,302	¥ 4,448	¥ 5,754	¥ 15,505	¥ 10,000	¥ 54,848
Securities:	43,521,288	44,509,863	31,635,264	21,697,706	25,261,869	4,645,498
Held-to-maturity securities:	22,573,562	31,121,693	24,427,954	13,288,397	12,737,398	_
Japanese Government Bonds	20,908,480	28,049,600	22,614,340	11,348,000	12,235,800	_
Japanese local government bonds	418,713	1,335,414	700,513	44,622	_	_
Japanese corporate bonds	1,207,194	1,619,186	1,041,414	1,890,084	501,598	_
Other securities	39,175	117,492	71,686	5,690	_	_
Available-for-sale securities (with maturity date):	20,947,725	13,388,170	7,207,309	8,409,309	12,524,471	4,645,498
Japanese Government Bonds	19,345,620	8,991,378	3,198,113	4,771,424	8,913,037	3,401,100
Japanese local government bonds	103,044	449,895	609,790	734,350	1,178,236	37,902
Japanese corporate bonds	986,928	1,670,251	1,087,879	808,240	799,940	1,113,715
Other securities	512,132	2,276,645	2,311,527	2,095,294	1,633,257	92,780
Loans	808,404	1,206,845	789,324	407,967	542,222	374,394
Total	¥53,941,234	¥45,721,157	¥32,430,342	¥22,121,179	¥25,814,092	¥5,074,741

	Millions of yen					
			20	)11		
	One Year or Less	> One and ≤ Three Years	> Three and ≤ Five Years	> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years
Due from banks	¥ 4,892,771	_	_	_		
Call loans	429,663	_	_	_	_	_
Receivables under securities borrowing transactions	4,483,396	_	_	_	_	_
Monetary claims bought	10,590	¥ 11,479	¥ 6,208	¥ 5,488	¥ 24,827	¥ 73,625
Securities:						
Held-to-maturity securities:	24,804,563	32,801,036	26,512,148	19,613,753	12,888,157	
Japanese Government Bonds	23,604,755	29,670,080	24,723,900	18,039,940	11,384,500	
Japanese local government bonds	443,532	1,312,054	846,125	341,284	_	_
Japanese corporate bonds	756,275	1,777,921	873,632	1,195,005	1,503,657	_
Other securities	_	40,980	68,490	37,523	_	
Available-for-sale securities (with maturity date):	12,892,872	11,705,502	7,113,586	6,912,103	11,128,467	4,994,448
Japanese Government Bonds	11,740,211	8,515,148	2,820,916	4,213,955	7,030,797	3,888,100
Japanese local government bonds	41,037	271,462	671,607	396,018	1,235,218	40,000
Japanese corporate bonds	735,034	1,548,880	1,800,796	444,240	1,141,500	1,016,348
Other securities	376,588	1,370,012	1,820,266	1,857,889	1,720,952	50,000
Loans	713,581	1,152,777	783,164	477,137	634,879	471,170
Total	¥48,227,439	¥45,670,795	¥34,415,108	¥27,008,482	¥24,676,332	¥5,539,244

Total

	Thousands of U.S. dollars						
		2012					
	One Year or Less			> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years	
Due from banks	\$ 31,915,317	_	_	_	_	_	
Call loans	14,676,847	_	_	_	_	_	
Receivables under securities borrowing transactions	70,310,606	_	_	_	_	_	
Monetary claims bought	40,186	\$ 54,118	\$ 70,011	\$ 188,655	\$ 121,669	\$ 667,343	
Securities:	529,520,487	541,548,407	384,904,053	263,994,482	307,359,404	56,521,450	
Held-to-maturity securities:	274,650,965	378,655,475	297,213,219	161,679,003	154,975,033	_	
Japanese Government Bonds	254,392,018	341,277,527	275,147,098	138,070,324	148,872,125	_	
Japanese local government bonds	5,094,461	16,247,900	8,523,101	542,912	_	_	
Japanese corporate bonds	14,687,845	19,700,523	12,670,815	22,996,529	6,102,907	_	
Other securities	476,641	1,429,524	872,204	69,235	_	_	
Available-for-sale securities (with maturity date):	254,869,521	162,892,932	87,690,834	102,315,478	152,384,371	56,521,450	
Japanese Government Bonds	235,376,818	109,397,471	38,911,223	58,053,586	108,444,303	41,380,946	
Japanese local government bonds	1,253,734	5,473,841	7,419,273	8,934,791	14,335,523	461,150	
Japanese corporate bonds	12,007,891	20,321,832	13,236,147	9,833,799	9,732,814	13,550,502	
Other securities	6,231,077	27,699,787	28,124,189	25,493,300	19,871,730	1,128,851	
Loans	9,835,795	14,683,603	9,603,650	4,963,711	6,597,184	4,555,233	

# (Note 4) Scheduled repayment amounts of other interest-bearing liabilities subsequent to fiscal years ended March 31, 2012 and 2011 were as follows:

\$656,299,240 \$556,286,130

\$394,577,715 \$269,146,849 \$314,078,258

\$61,744,027

		Millions of yen					
		2012					
	One Year or Less	> One and ≤ Three Years	> Three and ≤ Five Years	> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years	
Deposits*	¥79,890,737	¥6,667,996	¥11,563,714	¥35,104,295	¥42,408,626	¥—	
Payables under securities lending transactions	8,302,091	_	_	_	_	_	
Total	¥88,192,829	¥6,667,996	¥11,563,714	¥35,104,295	¥42,408,626	¥—	

		Millions of yen					
		2011					
	One Year or Less	> One and ≤ Three Years	> Three and ≤ Five Years	> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years	
Deposits*	¥86,383,377	¥7,990,277	¥5,888,478	¥28,944,454	¥45,446,632	¥—	
Payables under securities lending transactions	8,083,860	_	_	_	_	_	
Total	¥94,467,238	¥7,990,277	¥5,888,478	¥28,944,454	¥45,446,632	¥—	

	Thousands of U.S. dollars					
		2012				
	One Year or Less	> One and ≤ Three Years	> Three and ≤ Five Years	> Five and ≤ Seven Years	> Seven and ≤ Ten Years	Over Ten Years
Deposits*	\$ 972,025,039	\$81,129,044	\$140,694,908	\$427,111,512	\$515,982,797	<b>\$</b> —
Payables under securities lending transactions	101,010,969	_	_	_	_	_
Total	\$1,073,036,008	\$81,129,044	\$140,694,908	\$427,111,512	\$515,982,797	\$—

<sup>\*</sup> Demand deposits are included in "One Year or Less."

# 21. Fair Value Information for Securities

Securities discussed here include trading account securities, negotiable certificates of deposit recorded under cash and due from banks, trust beneficiary interests recorded under monetary claims bought and money held in trust, as well as Japanese Government Bonds, Japanese local government bonds, Japanese corporate bonds, and other securities listed on the balance sheet.

# a. Trading account securities

There were no unrealized gains or losses from trading account securities included in the profit and loss recorded in the statements of income for the fiscal years ended March 31, 2012 and 2011.

# b. Held-to-maturity securities

			Millions of yen 2012				
	Туре	Amount on the balance sheet	Fair value	Difference			
Those for which the fair value	Japanese Government Bonds	¥ 95,106,378 ¥ 97,8		¥2,790,367			
exceeds the amount on the	Japanese local government bonds	2,494,009	2,570,416	76,407			
balance sheet	Japanese corporate bonds	6,006,702	6,200,069	193,366			
	Others	178,096	188,019	9,922			
	Total	103,785,187	106,855,251	3,070,063			
Those for which the fair value	Japanese Government Bonds	229,998	229,993	(5)			
does not exceed the amount	Japanese local government bonds	_	_	_			
on the balance sheet	Japanese corporate bonds	269,069	268,967	(101)			
	Others	55,947	54,184	(1,762)			
	Total	555,014	553,145	(1,869)			
Total		¥104,340,202	¥107,408,396	¥3,068,194			

Amount on	2011	
Amount on		
the balance sheet	Fair value	Difference
¥105,570,947	¥108,314,021	¥2,743,074
2,934,690	3,021,439	86,748
5,659,716	5,810,288	150,572
122,761	131,157	8,396
114,288,115	117,276,907	2,988,791
2,087,144	2,085,496	(1,647)
_	_	
462,254	461,778	(475)
24,233	23,491	(742)
2,573,632	2,570,766	(2,866)
¥116,861,747	¥119,847,673	¥2,985,925
	the balance sheet  ¥105,570,947  2,934,690  5,659,716  122,761  114,288,115  2,087,144  —  462,254  24,233  2,573,632	the balance sheet  \$\frac{\text{\$\}\$}}}\$}\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$}}\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\tex{

		Th	Thousands of U.S. dollars					
			2012					
	Туре	Amount on the balance sheet	Fair value	Difference				
Those for which the fair value	Japanese Government Bonds	\$1,157,152,682	\$1,191,102,891	\$33,950,209				
exceeds the amount on the	Japanese local government bonds	30,344,435	31,274,079	929,643				
balance sheet	Japanese corporate bonds	73,083,133	75,435,807	2,352,673				
	Others	2,166,892	2,287,617	120,725				
	Total	1,262,747,144	1,300,100,396	37,353,251				
Those for which the fair value	Japanese Government Bonds	2,798,370	2,798,308	(61)				
does not exceed the amount	Japanese local government bonds	_	_	_				
on the balance sheet	Japanese corporate bonds	3,273,744	3,272,509	(1,235)				
	Others	680,712	659,263	(21,449)				
	Total	6,752,828	6,730,081	(22,746)				
Total		\$1,269,499,972	\$1,306,830,477	\$37,330,505				

# c. Investments in subsidiaries and affiliates

As of March 31, 2012 and 2011, there were no investments in affiliates whose fair value was available.

Note: Securities of subsidiaries and affiliates whose fair value cannot be reliably determined as of March 31, 2012 and 2011 were as follows:

	Millions of yen			Thousands of U.S. dollars
	<b>2012</b> 2011			2012
	Amount on the balance sheet	Amount on the balance sheet		Amount on the balance sheet
Securities of affiliates	¥900	¥900		\$10,950
Total	¥900	¥900		\$10,950

# d. Available-for-sale securities whose fair value is available:

		Millions of yen				
			2012			
	Туре	Amount on the balance sheet	Acquisition cost	Difference		
Those for which the amount	Bonds:	¥44,710,655	¥43,709,135	¥1,001,520		
on the balance sheet exceeds	Japanese Government Bonds	35,572,628	34,803,998	768,629		
the acquisition cost	Japanese local government bonds	3,211,041	3,114,688	96,352		
	Japanese corporate bonds	5,926,986	5,790,447	136,538		
	Others	10,016,347	9,634,637	381,709		
	Total	54,727,003	53,343,772	1,383,230		
Those for which the amount	Bonds:	14,704,962	14,763,858	(58,896)		
on the balance sheet does not	Japanese Government Bonds	14,030,810	14,032,690	(1,879)		
exceed the acquisition cost	Japanese local government bonds	30,535	30,570	(34)		
	Japanese corporate bonds	643,616	700,598	(56,981)		
	Others	2,860,091	2,944,166	(84,075)		
	Total	17,565,053	17,708,025	(142,971)		
Total		¥72,292,057	¥71,051,798	¥1,240,259		

		Millions of yen				
			2011			
	Туре	Amount on the balance sheet	Acquisition cost	Difference		
Those for which the amount	Bonds:	¥37,649,021	¥37,078,630	¥ 570,391		
on the balance sheet exceeds	Japanese Government Bonds	30,399,283	29,984,550	414,732		
the acquisition cost	Japanese local government bonds	2,068,693	2,016,399	52,294		
	Japanese corporate bonds	5,181,044	5,077,680	103,364		
	Others	6,664,696	6,530,953	133,742		
	Total	44,313,718	43,609,583	704,134		
Those for which the amount	Bonds:	10,663,778	10,722,944	(59,166)		
on the balance sheet does not	Japanese Government Bonds	8,403,587	8,425,949	(22,361)		
exceed the acquisition cost	Japanese local government bonds	655,453	661,106	(5,652)		
	Japanese corporate bonds	1,604,736	1,635,889	(31,152)		
	Others	4,364,482	4,485,295	(120,813)		
	Total	15,028,260	15,208,240	(179,980)		
Total		¥59,341,978	¥58,817,824	¥ 524,154		

		ousands of U.S. dollars			
			2012		
	Туре	Amount on the balance sheet	Acquisition cost	Difference	
Those for which the amount	Bonds:	\$543,991,433	\$531,805,998	\$ 12,185,435	
on the balance sheet exceeds the acquisition cost	Japanese Government Bonds	432,809,689	423,457,827	9,351,861	
	Japanese local government bonds	39,068,518	37,896,199	1,172,318	
	Japanese corporate bonds	72,113,225	70,451,971	1,661,254	
	Others	121,868,204	117,223,966	4,644,237	
	Total	665,859,638	649,029,965	16,829,673	
Those for which the amount	Bonds:	178,914,254	179,630,840	(716,585)	
on the balance sheet does not	Japanese Government Bonds	170,711,897	170,734,764	(22,867)	
exceed the acquisition cost	Japanese local government bonds	371,520	371,943	(423)	
	Japanese corporate bonds	7,830,836	8,524,131	(693,295)	
	Others	34,798,530	35,821,469	(1,022,939)	
	Total	213,712,784	215,452,309	(1,739,525)	
Total		\$879,572,422	\$864,482,274	\$ 15,090,147	

Note: Within the difference of Available-for-sale securities whose fair value is available, the amount included in statements of income due to applying fair value hedge accounting was ¥11,310 million (\$137,608 thousand) of profit as of March 31, 2012.

### e. Held-to-maturity securities sold during the fiscal year

Held-to-maturity securities sold during the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions of yen		
	2012		
	Cost of sales Sales proceeds Re		
Japanese Government Bonds	¥50,015	¥50,124	¥109
Total	¥50,015	¥50,124	¥109

	Millions of yen		
	2011		
	Cost of sales	Sales proceeds	Realized gains
Japanese Government Bonds	¥3,634,046	¥3,637,299	¥3,252
Total	¥3,634,046	¥3,637,299	¥3,252

		Thousands of U.S. dollars			
		2012			
	Cost of sales	Sales proceeds	Realized gains		
Japanese Government Bonds	\$608,534	\$609,861	\$1,327		
Total	\$608,534	\$609,861	\$1,327		

These held-to-maturity securities were sold in accordance with Article 282 of "Practical Guidance on Accounting for Financial Instruments" (JICPA Accounting Standard Committee Report No. 14).

Realized gains are included in "Interest and dividends on securities" in the accompanying statements of income.

### f. Available-for-sale securities sold during the fiscal year

Available-for-sale securities sold during the fiscal years ended March 31, 2012 and 2011 consisted of the following:

	Millions of yen			
	2012			
	Sales proceeds	Total realized gains	Total realized losses	
Bonds:	¥ 614,479	¥10,653	¥ (2,798)	
Japanese Government Bonds	394,563	7,178	(2,219)	
Japanese corporate bonds	219,916	3,475	(579)	
Others	743,229	13,744	(29,336)	
Total	¥1,357,709	¥24,398	¥(32,134)	

	Millions of yen		
	2011		
	Sales proceeds	Total realized gains	Total realized losses
Bonds:	¥3,588,763	¥24,124	¥26,263
Japanese Government Bonds	3,588,763	24,124	26,263
Others	963,158	_	53,117
Total	¥4,551,922	¥24,124	¥79,381

	Thousands of U.S. dollars			
	2012			
	Sales proceeds	Total realized gains	Total realized losses	
Bonds:	\$ 7,476,333	\$129,623	\$ (34,046)	
Japanese Government Bonds	4,800,623	87,341	(27,000)	
Japanese corporate bonds	2,675,710 42,282			
Others	9,042,820	167,226	(356,929)	
Total	\$16,519,154	\$296,849	\$(390,975)	

Note: For the securities (excluding trading securities) with market quotations, whose fair value showed a substantial decline from their acquisition cost and was not judged to recover to its book value, the Bank reduced its book value of securities at fair value on the balance sheet and charged valuation differences to income (hereafter "impairment losses") in the year in which they are recognized. The amount of impairment losses for the fiscal year ended March 31, 2012 amounted to ¥11,711 million (\$142,492 thousand). No impairment loss was recognized for the fiscal year ended March 31, 2011.

The criteria for determining if a security's fair value shows a "substantial decline" are as follows:

- a) Securities other than bonds
- Securities whose fair value is 50% or less than the acquisition cost, or
- Securities whose fair value is 70% or less but over 50% of the acquisition cost and the market price continues to be less than a certain level b) Bonds
  - Securities whose fair value is 70% or less than the acquisition cost

#### g. Money held in trust

The Bank did not hold money held in trust for the purpose of trading or held-to-maturity as of March 31, 2012 and 2011.

Money held in trust (excluding trading and held-to-maturity purposes) as of March 31, 2012 and 2011 were as follows:

			Millions of yen			
		2012				
	Amount on the balance sheet	Acquisition cost	Difference	Those for which the amount on the balance sheet exceeds the acquisition cost	Those for which the amount on the balance sheet does not exceed the acquisition cost	
Money held in trust classified as: Available-for-sale	¥3,715,446	¥3,476,818	¥238,628	¥272,865	¥(34,237)	

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sition cost Differe	the amount of the balance she exceeds the acquisition co	the amount on neet the balance sheet does not exceed
,669,573 ¥13	37,194 ¥180,9	995 ¥(43,800)
		ition cost Difference the balance sh exceeds th acquisition co

		Thousands of U.S. dollars				
		2012				
	Amount on the balance sheet	Acquisition cost	Difference	Those for which the amount on the balance sheet exceeds the acquisition cost	Those for which the amount on the balance sheet does not exceed the acquisition cost	
Money held in trust classified as: Available-for-sale	\$45,205,580	\$42,302,206	\$2,903,374	\$3,319,936	\$(416,562)	

Note: For the money held in trust (excluding money held in trust for the purpose of trading) with market quotations that were under management as trust assets, whose fair value showed a substantial decline from their acquisition cost and was not judged to recover to its book value, the Bank reduces its book value of securities at fair value on the balance sheet and charges valuation differences to income (hereafter "impairment losses") in the year in which they are recognized. The amount of impairment losses for the fiscal years ended March 31, 2012 and 2011 amounted to ¥17,352 million (\$211,125 thousand) and ¥19,653 million, respectively.

The criteria for determining if a security's fair value shows a "substantial decline" are as follows:

- a) Securities other than bonds
- Securities whose fair value is 50% or less than the acquisition cost, or
- Securities whose fair value is 70% or less but over 50% of the acquisition cost and the market price continues to be less than a certain level b) Bonds
  - Securities whose fair value is 70% or less than the acquisition cost

#### h. Unrealized gains (losses) on available-for-sale securities

Unrealized gains (losses) on available-for-sale securities as of March 31, 2012 and 2011 consisted of the following:

	Millions	Millions of yen	
	2012	2011	2012
Valuation differences:	¥1,467,577	¥ 661,348	\$17,855,913
Available-for-sale securities	1,228,949	524,154	14,952,538
Available-for-sale money held in trust	238,628	137,194	2,903,374
Deferred tax assets (liabilities)	(525,706)	(269,097)	(6,396,230)
Unrealized gains (losses) on available-for-sale securities	¥ 941,871	¥ 392,251	\$11,459,682

Note: Within the valuation difference of Available-for-sale securities, the amount included in statements of income due to applying fair value hedge accounting was ¥11,310 million (\$137,608 thousand) of profit as of March 31, 2012.

### 22. Derivatives

#### a. Derivatives for which hedge accounting is not applied as of March 31, 2012 and 2011

For derivative transactions for which hedge accounting is not applied, the contract amounts at the balance sheet date for each type of underlying instrument, the principal equivalent amount stipulated in the contract, the fair value, unrealized gains or losses, and the method for calculating the corresponding fair value are as follows. The amount shown as the contract amount, etc., does not show market risk related to the derivative transactions.

- (1) Interest rate-related derivatives: None as of March 31, 2012 and 2011
- (2) Currency-related derivatives as of March 31, 2012 and 2011:

The Bank had the following derivative instruments outstanding as of March 31, 2012 and 2011:

Currency-related derivatives (as of March 31, 2012)

		Millions of yen			
		2012			
Category	Туре	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value	Unrealized gains/losses
OTC	Foreign exchange forward contracts—sold	¥4,298	¥4,138	¥441	¥441
	Foreign exchange forward contracts—bought	7,933	_	112	112
Total				¥553	¥553

Currency-related derivatives (as of March 31, 2011)

		Millions of yen			
			2011		
Category	Туре	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value	Unrealized gains/losses
OTC	Foreign exchange forward contracts—bought	¥6,864	¥—	¥114	¥114
Total				¥114	¥114

Currency-related derivatives (as of March 31, 2012)

		Thousands of U.S. dollars				
			2012			
Category	Туре	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value	Unrealized gains/losses	
OTC	Foreign exchange forward contracts—sold	\$52,301	\$50,357	\$5,370	\$5,370	
	Foreign exchange forward contracts—bought	96,524	_	1,368	1,368	
Total				\$6,738	\$6,738	

Notes: 1. The above instruments are stated at fair value and unrealized gains (losses) are charged to income or expenses in the statements of income.

2. The fair value is determined using the discounted present value of future cash flows.

- (3) Equity-related derivatives: None as of March 31, 2012 and 2011
- (4) Bond-related derivatives: None as of March 31, 2012 and 2011
- (5) Commodity-related derivatives: None as of March 31, 2012 and 2011
- (6) Credit derivatives: None as of March 31, 2012 and 2011

#### b. Derivatives for which hedge accounting is applied as of March 31, 2012 and 2011

For derivative instruments for which hedge accounting is applied, the contract amount at the balance sheet date for each type of underlying instruments for each hedge accounting method, the principal equivalent amount stipulated in the contract, the fair value, and the method for calculating the corresponding fair value are as follows. The amount shown as the contract amount, etc., does not show market risk related to the derivative instruments.

#### (1) Interest rate-related derivatives

			Millions of yen		
				2012	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Interest rate swap instruments: Pay fixed swaps, receive floating swaps	Available-for-sale securities: (Japanese Government Bonds), Deposits	¥2,643,800	¥2,643,800	¥(114,252)
	Receive fixed swaps, pay floating swaps		1,500,000	1,050,000	630
Total					¥(113,622)

			Millions of yen		
				2011	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Interest rate swap instruments: Pay fixed swaps, receive floating swaps	Available-for-sale securities: (Japanese Government Bonds), Deposits	¥2,269,300	¥2,269,300	¥(19,406)
	Receive fixed swaps, pay floating swaps		1,500,000	1,500,000	877
Total					¥(18,529)

			Thousands of U.S. dollars		
				2012	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Interest rate swap instruments: Pay fixed swaps, receive floating swaps	Available-for-sale securities: (Japanese Government Bonds), Deposits	\$32,166,930	\$32,166,930	\$(1,390,099)
	Receive fixed swaps, pay floating swaps		18,250,395	12,775,276	7,666
Total					\$(1,382,432)

Notes: 1. The deferred hedge method is basically applied as the hedge accounting method for interest rate risks arising from financial assets and liabilities.

2. The fair value is determined using the discounted present value of future cash flows.

### (2) Currency-related derivatives

			Millions of yen		
				2012	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Foreign exchange forward contracts—sold	Available-for-sale securities: (Foreign securities)	¥ 418,386	¥ 386,787	¥ 20,277
	Currency swap		1,304,485	1,239,354	(61,672)
Accounting method for recognizing gains and	Foreign exchange forward contracts—sold	Available-for-sale securities: (Foreign securities)			
losses on hedged items			40,273	_	(3,605)
Accounting method translating foreign currency	Foreign exchange forward contracts—sold	Held-to maturity securities: (Foreign securities)	237,392	189,995	(Note 3)
receivables at forward rates	Currency swap		20,977	20,977	_
Total					¥(45,000)

				Millions of yen	
				2011	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Foreign exchange forward contracts—sold	Available-for-sale securities: (Foreign securities)	¥480,947	¥441,964	¥26,296
	Currency swap		484,880	482,738	(8,219)
Accounting method translating foreign currency	Foreign exchange forward contracts—sold	Held-to maturity securities: (Foreign securities)			
receivables at forward rates	3		173,688	167,882	(Note 3)
Total					¥18,076

			Thousands of U.S. dollars		
				2012	
Hedge accounting method	Туре	Primary hedged instrument	Contract amount, etc.	Portion of contract amount, etc., exceeding 1 year	Fair value (Note 2)
Standard treatment	Foreign exchange forward contracts—sold	Available-for-sale securities: (Foreign securities)	\$ 5,090,475	\$ 4,706,010	\$ 246,719
	Currency swap		15,871,585	15,079,140	(750,366)
Accounting method for recognizing gains and	Foreign exchange forward contracts—sold	Available-for-sale securities: (Foreign securities)			
losses on hedged items		-	490,010	_	(43,867)
Accounting method translating foreign currency	Foreign exchange forward contracts—sold	Held-to maturity securities: (Foreign securities)	2,888,334	2,311,663	(Note 3)
receivables at forward rates	Currency swap		255,231	255,231	
Total					\$(547,514)

Notes: 1. Deferred hedging is primarily used to hedge the risk from market exchange rate fluctuations for foreign currency-denominated securities.

(3) Equity-related derivatives: None as of March 31, 2012 and 2011

(4) Bond-related derivatives: None as of March 31, 2012 and 2011

<sup>2.</sup> The fair value is determined using the discounted present value of future cash flows.

3. Derivatives under the accounting method translating foreign currency receivables at forward rates are treated as being an inseparable part of the securities being hedged, and their fair value is therefore included in that of the corresponding securities under Note 20. Financial Instruments.

#### 23. Loans

There were no past-due loans, before reserves, as of March 31, 2012 (¥2 million as of March 31, 2011). Past-due loans are non-accrual loans other than loans to bankrupt borrowers, loans to restructuring borrowers, and loans for which interest payments have been deferred to assist a struggling borrower. Loans to bankrupt borrowers are loans, after write-offs, to bankrupt borrowers as defined in Article 96-1-3-1 to 5 or 96-1-4 of the Enforcement Ordinance of the Corporate Tax Law (No. 97 in 1965) and on which accrued interest income is not recognized ("Non-accrual loans") as there is substantial doubt as to the collection of principal and/or interest because of delinquencies in payment of principal and/or interest for a significant period of time or for some other reasons.

"Loans to bankrupt borrowers," "Past-due loans for three months or more," and "Restructured loans" did not exist as of March 31, 2012 and 2011.

Contracts of overdraft facilities and loan commitments are contracts with customers to lend funds up to a certain limit agreed in advance. The Bank will make the loans upon the request of an obligor to draw down funds under such loan agreements as long as there is no breach of various terms and conditions stipulated in the relevant loan agreement.

The unused commitment balance relating to these loan agreements amounted to ¥27,735 million (\$337,449 thousand) and ¥10,235 million as of March 31, 2012 and 2011, respectively. Of this amount, ¥25,000 million (\$304,173 thousand) and ¥7,500 million as of March 31, 2012 and 2011, respectively, related to loans in which the term of the agreement was less than one year, or the unconditional cancellation of the agreement was allowed at any time.

In many cases, the term of the agreement runs its course without the loan ever being drawn down. Therefore, the unused amount will not necessarily affect future cash flows. Conditions are included in certain loan agreements that allow the Bank to decline the request for a loan draw-down when there is due cause to do so, such as when there is a change in financial condition or when it is necessary to protect the Bank's credit. At the inception of contracts, the Bank has the obligor pledge collateral to the Bank in the form of real estate, securities, etc., if considered to be necessary. Subsequently, the Bank reviews the obligor's financial condition in accordance with the Bank's established internal procedures and takes necessary measures to protect its credit.

#### 24. Reserve for Retirement Benefits

The Bank has a lump-sum retirement payment plan for employees based on the internal retirement benefit rule.

Reserve for employees' retirement benefits as of March 31, 2012 and 2011 consisted of the following:

	Millions	U.S. dollars	
	2012	2011	2012
Projected benefit obligation	¥(129,186)	¥(127,408)	\$(1,571,798)
Unfunded projected benefit obligation	(129,186)	(127,408)	(1,571,798)
Unrecognized net actuarial losses	(6,796)	(6,108)	(82,689)
Net amount recorded on the balance sheets	(135,982)	(133,517)	(1,654,488)
Reserve for employees' retirement benefits	¥(135,982)	¥(133,517)	\$(1,654,488)

The breakdown of total retirement benefit costs for the years ended March 31, 2012 and 2011 was as follows:

	Millions	U.S. dollars	
	2012	2011	2012
Service cost	¥6,461	¥6,259	\$78,618
Interest cost on projected benefit obligation	2,190	2,184	26,649
Amortization of unrecognized net actuarial losses	(676)	(308)	(8,228)
Others	0	_	8
Total retirement benefit costs	¥7,976	¥8,135	\$97,047

Assumptions used in the calculation of the above information for the years ended March 31, 2012 and 2011 are set forth as follows:

	2012	2011
Discount rate	1.7%	1.7%
Method of attributing the projected benefits to periods of service	Straight-line basis	Straight-line basis
Amortization period of unrecognized actuarial losses	10 years	10 years

#### 25. Income Taxes

Income taxes, which consist of corporation, inhabitants', and enterprise taxes, are calculated based on taxable income.

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities as of March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2012	2011	2012	
Deferred tax assets:				
Reserve for possible loan losses	¥ 206	¥ 473	\$ 2,515	
Reserve for employees' retirement benefits	48,843	54,327	594,271	
Depreciation	13,573	13,087	165,151	
Accrued interest on deposits	14,690	17,266	178,739	
Impairment losses of money held in trust	9,813	14,041	119,394	
Net deferred losses on hedges	39,088	_	475,585	
Accrued enterprise taxes	8,996	7,757	109,455	
Other	19,156	13,387	233,069	
Total deferred tax assets	154,367	120,340	1,878,182	
Deferred tax liabilities:				
Net unrealized gains on available-for-sale securities	(525,706)	(269,097)	(6,396,230)	
Other	(14,103)	(13,677)	(171,593)	
Total deferred tax liabilities	(539,809)	(282,774)	(6,567,824)	
Net deferred tax assets (liabilities)	¥(385,441)	¥(162,434)	\$(4,689,641)	

For the fiscal years ended March 31, 2012 and 2011, the difference between the effective income tax rate and effective tax payout ratio was less than 5%.

Adjustment of deferred tax assets and deferred tax liabilities due to changes in the corporate income tax rates "Act to Partially Modify the Income Tax Act in Order to Construct a Tax System Responsive to Changes in the Structure of the Economy and Society" (Act 114 of 2011), and "Act on Special Measures to Secure the Financial Resources to Implement Restoration after the Great East Japan Earthquake" (Act 117 of 2011), were publically announced on December 2, 2011. These laws will reduce corporate income tax rates but impose a special tax on corporations to support the recovery of the area devastated by the earthquake from the fiscal years beginning on or after April 1, 2012. As a result of these changes, the normal effective statutory tax rates for the Bank to calculate deferred tax assets and deferred tax liabilities have been changed from the current 40.68% to 38.01% for the temporary differences which are estimated to be reversed from the fiscal year beginning April 1, 2014, and to 35.63% for the temporary differences which are estimated to be reversed on or after fiscal years beginning April 1, 2015. These changes in the Bank's normal effective statutory tax rates decreased Deferred tax liabilities by ¥54,984 million (\$668,995 thousand) and increased Net unrealized gains on available-for-sale securities by ¥71,439 million (\$869,197 thousand) and increased Income taxes-Deferred by ¥10,915 million (\$132,811 thousand).

#### 26. Profit or Loss From Equity Method

The details for the fiscal years ended March 31, 2012 and 2011 were as follows:

	Millions of yen		U.S. dollars
	2012	2011	2012
Investments in affiliates	¥900	¥900	\$10,950
Investments, if equity method accounting is adopted	866	837	10,542
Investment gains, if equity method accounting is adopted	¥ 29	¥ 31	\$ 358

#### 27. Segment Information

#### Segment Information

Segment information is omitted as the Bank comprises of only one segment, which is defined as banking service.

#### Related Information

#### a. Information about services

Information about services is omitted as revenues from securities investment accounted for more than 90% of the total revenues in the statements of income for the years ended March 31, 2012 and 2011.

#### b. Information about geographical areas

#### 1) Revenues

Information about revenues by geographical area is omitted as revenues from external customers in Japan accounted for more than 90% of the total revenues in the statements of income for the years ended March 31, 2012 and 2011.

#### 2) Tangible fixed assets

Information about tangible fixed assets by geographical areas is omitted as related assets located in Japan accounted for more than 90% of the tangible fixed assets in the balance sheets as of March 31, 2012 and 2011.

#### c. Information about major customers

Information about major customers is omitted as there was no single external customer that accounted for 10% or more of the total revenues in the statements of income for the years ended March 31, 2012 and 2011.

#### Information about losses on impairment of fixed assets by reported segments

The related information is omitted as the Bank comprises of only one segment, which is defined as banking service.

#### Information about amortization of goodwill and unamortized balance by reported segment

None

#### Information about recognized gain on negative goodwill by reported segments

None

#### 28. Related Party Transactions

#### a. Transactions with related parties

(1) Transactions between the Bank and related parties for the years ended March 31, 2012 and 2011 were as follows:

For the year ended March 31, 2012

JAPAN POST HOLDINGS Co., Ltd. (Parent company)

Ownership of voting rights held	100% of the Bank's shares	100% of the Bank's shares			
Capital	¥3,500,000 million (\$42,58	¥3,500,000 million (\$42,584,255 thousand)			
Nature of transactions	Concurrent holding of positions by executive management directors Business management				
Details of transactions:	Payments of grants*	Payments of IT system (PNET) service charge**	Payments of management fees***		
Transaction amount	¥43,593 million (\$530,399 thousand)	¥29,508 million (\$359,027 thousand)	¥3,176 million (\$38,652 thousand)		
Account	_	Other liabilities	Other liabilities		
Outstanding balance at end of the fiscal year	_	¥2,610 million (\$31,766 thousand)	¥277 million (\$3,382 thousand)		

For the year ended March 31, 2011

JAPAN POST HOLDINGS Co., Ltd. (Parent company)

Ownership of voting rights held	100% of the Bank's shares				
Capital	¥3,500,000 million	¥3,500,000 million			
Nature of transactions	Concurrent holding of positions by executive management directors Business management				
Details of transactions:	Payments of grants*	Payments of IT system (PNET) service charge**	Payments of management fees***		
Transaction amount	¥56,264 million	¥31,732 million	¥4,111 million		
Account	_	Other liabilities	Other liabilities		
Outstanding balance at end of the fiscal year	_	¥2,781 million	¥359 million		

<sup>\*</sup>Payment is made pursuant to Article 122 of the Postal Service Privatization Act.

- (2) Transactions between the Bank and unconsolidated subsidiaries or affiliates: None for the fiscal years ended March 31, 2012 and 2011
- (3) Transactions between the Bank and companies with the same parent or subsidiaries of the Bank's affiliates for the years ended March 31, 2012 and 2011 were as follows:

For the year ended March 31, 2012

JAPAN POST NETWORK Co., Ltd. (Subsidiary of parent company)

Ownership of voting rights held	Nil		
Capital	¥100,000 million (\$1,216,69	3 thousand)	
Nature of transactions	Consignment of banking agency operations and Concurrent holding of positions by executive management directors		
Details of transactions:	Payment of consignment fees*	Receipt and payment of fur agency operations	nds related to banking
Transaction amount	¥619,085 million (\$7,532,375 thousand)	¥1,268,251 million (\$15,430,725 thousand)	_
Account	Other liabilities	Other assets**	Other assets***
Outstanding balance at end of the fiscal year	¥55,891 million (\$680,033 thousand)	¥1,240,000 million (\$15,086,993 thousand)	¥27,936 million (\$339,897 thousand)

<sup>\*</sup>The figures are determined based on the total costs incurred in connection with the services provided by the service outsourcing companies.

#### JAPAN POST SERVICE Co., Ltd. (Subsidiary of parent company)

Ownership of voting rights held	Nil
Capital	¥100,000 million (\$1,216,693 thousand)
Nature of transactions	Consignment contracts for logistics operations
Details of transactions:	Payment of consignment fees for logistics operations****
Transaction amount	¥2,467 million (\$30,017 thousand)
Account	Other liabilities
Outstanding balance at end of the fiscal year	¥287 million (\$3,501 thousand)

<sup>\*\*\*\*</sup> In accordance with contracts with JAPAN POST SERVICE Co., Ltd., payment is made of fees for consigned operations, such as loading and unloading, storage, and delivery of articles at rates determined based on general transactions.

Note: Transaction amount is exclusive of consumption and other taxes. Year-end balance includes consumption and other taxes.

<sup>\*\*</sup>Payment is made for data processing services using JAPAN POST GROUP internal networks in accordance with a contract with the parent company, at rates determined based on general transactions.

<sup>\*\*\*</sup> Payment of management fees is determined based on the total costs incurred in regard to business management conducted by the parent company. Note: Transaction amount is exclusive of consumption and other taxes. Year-end balance includes consumption and other taxes.

<sup>\*\*</sup>The figures represent advance payments of funds necessary for delivery of deposits based on the banking agency service agreement. The transaction amounts are presented on an average balance basis for the fiscal year ended March 31, 2012.

<sup>\*\*\*</sup> The figures represent the unsettled amount between the Bank and JAPAN POST NETWORK Co., Ltd. in connection with receipt/payment operations with customers based on the banking agency service agreement. Transaction amounts are not presented because, being settlement transactions, these amounts are substantial. Note: Transaction amount is exclusive of consumption and other taxes. Year-end balance includes consumption and other taxes.

#### For the year ended March 31, 2011

#### JAPAN POST NETWORK Co., Ltd. (Subsidiary of parent company)

Ownership of voting rights held	Nil				
Capital	¥100,000 million	¥100,000 million			
Nature of transactions	Consignment of banking agency operations and Concurrent holding of positions by executive management directors				
Details of transactions:	Payment of consignment fees*	Receipt and payment of funds related to banking agency operations			
Transaction amount	¥631,924 million	¥1,344,684 million	_		
Account	Other liabilities	Other assets**	Other assets***		
Outstanding balance at end of the fiscal year	¥53,378	¥1,340,000	¥44,933		

#### JAPAN POST SERVICE Co., Ltd. (Subsidiary of parent company)

Ownership of voting rights held	Nil
Capital	¥100,000 million
Nature of transactions	Consignment contracts for logistics operations
Details of transactions:	Payment of consignment fees for logistics operations****
Transaction amount	¥2,544 million
Account	Other liabilities
Outstanding balance at end of the fiscal year	¥267 million

<sup>\*\*\*\*</sup> In accordance with contracts with JAPAN POST SERVICE Co., Ltd., payment is made of fees for consigned operations, such as loading and unloading, storage, and delivery of articles at rates determined based on general transactions

Note: Transaction amount is exclusive of consumption and other taxes. Year-end balance includes consumption and other taxes.

### (4) Receivables from and payables due to directors and/or executive officers None

#### b. Notes related to the parent company and/or significant affiliates

- (1) Information on the parent company JAPAN POST HOLDINGS Co., Ltd. (Unlisted)
- (2) Information on significant affiliates None

<sup>\*</sup>The figures are determined based on the total costs incurred in connection with the services provided by the service outsourcing companies.

\*\*The figures represent advance payments of funds necessary for delivery of deposits based on the banking agency service agreement. The transaction amounts are presented on an average balance basis for the fiscal year ended March 31, 2011.

<sup>\*\*\*</sup>The figures represent the unsettled amount between the Bank and JAPAN POST NETWORK Co., Ltd. in connection with receipt/payment operations with customers based on the banking agency service agreement. Transaction amounts are not presented because, being settlement transactions, these amounts are substantial. Note: Transaction amount is exclusive of consumption and other taxes. Year-end balance includes consumption and other taxes.

#### 29. Per Share Data

Net assets per share at March 31, 2012 and 2011 and net income per share for the years then ended were as follows:

	Yen		U.S. dollars
	2012	2011	2012
Net assets per share	¥65,454.41	¥60,624.23	\$796.37
Net income per share	2,232.33	2,108.86	27.16

Net assets per share for the fiscal years ended March 31, 2012 and 2011 were calculated based on the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Net assets	¥9,818,162	¥9,093,634	\$119,456,899
Net assets attributable to common stock at the end of the fiscal year	9,818,162	9,093,634	119,456,899
Number of common stock at the end of the fiscal year used			
for the calculation of net assets per share (thousand shares)	150,000	150,000	

Net income per share data for the fiscal years ended March 31, 2012 and 2011 were calculated based on the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Net income	¥334,850	¥316,329	\$4,074,097
Net income attributable to common stock	334,850	316,329	4,074,097
Average number of common stock outstanding during the fiscal year (thousand shares)	150,000	150,000	

Note: Diluted net income per share is not presented since there has been no potential dilution for the years ended March 31, 2012 and 2011.

## 30. Subsequent Event

None



### **Independent Auditor's Report**

To the Board of Directors of Japan Post Bank Co., Ltd.:

We have audited the accompanying financial statements of Japan Post Bank Co., Ltd., which comprise the balance sheets as at March 31, 2012 and 2011, and the statements of income, statements of changes in net assets and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Japan Post Bank Co., Ltd. as at March 31, 2012 and 2011, and their financial performance and cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying financial statements with respect to the year ended March 31, 2012 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the financial statements.

KPMG AZSA UC

June 20, 2012 Tokyo, Japan

> KPMG AZSA LLC, a limited liability audit corporation incorporated under the Japanese Certified Public Accountants Law and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

# FINANCIAL DATA

## **Key Financial Indicators**

## **Key Financial Indicators**

Years ended March 31

	Millions of yen	
	2012	2011
Revenues	¥ 2,234,596	¥ 2,205,344
Operating profit (before provision for general reserve for possible loan losses)	495,470	508,753
Net operating profit	495,470	508,362
Net ordinary income	576,215	526,550
Net income	334,850	316,329
Common stock	3,500,000	3,500,000
Shares outstanding (thousand shares)	150,000	150,000
Net assets	9,818,162	9,093,634
Total assets	195,819,898	193,443,350
Deposits	175,635,370	174,653,220
Loans	4,134,547	4,238,772
Securities	175,953,292	175,026,411
Capital adequacy ratio (non-consolidated, domestic standard) (%)	68.39	74.82
Dividend payout ratio (%)	25.00	25.00
Employees	12,796	12,351

Notes: 1. Capital adequacy ratio (non-consolidated, domestic standard) is calculated based on standards stipulated by Article 14-2 of the Banking Act (Notification No. 19, the Financial Services Agency of Japan, 2006) for the purpose of determining whether banks have sufficient equity capital given their holdings of assets and other instruments. The Bank adheres to capital adequacy standards applicable in Japan.

instruments. The Bank adheres to capital adequacy standards applicable in Japan.

2. The number of employees excludes JAPAN POST BANK employees assigned to other companies by the Bank but includes employees assigned to the Bank by other companies. The figures do not include short-term contract and part-time employees.

## **Earnings**

## **Income Analysis**

Years ended March 31

	Millions of yen	
	2012	2011
Gross operating profit:	¥ 1,670,002	¥ 1,718,949
(Excluding gains (losses) on bonds)	1,689,450	1,774,205
Net interest income	1,677,349	1,686,472
Net fees and commissions	88,460	87,990
Trading gains	-	_
Net other operating income (loss)	(95,806)	(55,514)
(Gains (losses) on bonds)	(19,447)	(55,256)
General and administrative expenses (excluding non-recurring losses):	(1,174,532)	(1,210,195)
Personnel expenses	(116,142)	(114,644)
Non-personnel expenses	(989,933)	(1,023,872)
Taxes and dues	(68,455)	(71,678)
Operating profit (before provision for general reserve for possible loan losses)	495,470	508,753
(Excluding gains (losses) on bonds)	514,918	564,009
Provision for general reserve for possible loan losses	-	(390)
Net operating profit:	495,470	508,362
Gains (losses) on bonds	(19,447)	(55,256)
Non-recurring gains (losses):	80,744	18,187
Gains (losses) on money held in trust	81,970	13,750
Other non-recurring gains (losses)	(1,225)	4,437
Net ordinary income	576,215	526,550
Extraordinary income (loss):	(2,435)	(1,338)
Gains (losses) on sales and disposal of fixed assets	(1,286)	(870)
Losses on impairment of fixed assets	(1,149)	(14)
Income before income taxes	573,780	525,211
Income taxes—current	(226,397)	(199,790)
Income taxes—deferred	(12,532)	(9,091)
Net income	334,850	316,329
Credit-related expenses:	15	(51)
Provision for general reserve for possible loan losses	15	(51)
Write-off of loans	_	_
Provision for specific reserve for possible loan losses	-	_
Recoveries of written-off loans	-	_

Notes: 1. Employees' retirement benefits (non-recurring costs) and other items have been excluded from general and administrative expenses in the calculation of "general and administrative expenses (excluding non-recurring losses)" indicated in the above table.

2. Credit-related expenses are those expenses related to problem assets disclosed under the Financial Reconstruction Law.

3. Numbers in parenthesis indicate the amount of loss, expense and decrease.

## **Gross Operating Profit and Gross Operating Profit Margin**

Years ended March 31

	Millions of yen		
	2012	2011	
Gross operating profit	¥1,670,002	¥1,718,949	
Gross operating profit margin (%)	0.91	0.93	

Notes: 1. Gross operating profit = Net interest income + Net fees and commissions + Net other operating income (loss)

# Net Interest Income, Net Fees and Commissions, Net Trading Income, and Net Other Operating Income (Loss)

Years ended March 31

	Millions of yen	
	2012	2011
Net interest income:	¥1,677,349	¥1,686,472
Interest income	2,006,939	2,044,121
Interest expenses	329,590	357,649
Net fees and commissions:	88,460	87,990
Fees and commissions received	112,446	109,694
Fees and commissions paid	23,985	21,703
Net trading income:	-	_
Trading gains	-	_
Trading losses	-	_
Net other operating income (loss):	(95,806)	(55,514)
Other operating income	24,398	24,134
Other operating expenses	120,205	79,648

Note: Interest expenses exclude expenses corresponding to money held in trust (fiscal year ended March 31, 2012, ¥4,614million; fiscal year ended March 31, 2011, ¥3,035 million).

 $<sup>2. \</sup> Gross \ operating \ profit \ / \ Average \ balance \ of \ interest-earning \ assets \ x \ 100$ 

# Average Balance, Interest, and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities

Years ended March 31

		Millions of yen 2012			
	Average balance	Interest	Earnings yield (%)		
Interest-earning assets:	¥181,663,189	¥2,006,939	1.10		
Loans	4,202,546	47,770	1.13		
Securities	172,129,563	1,947,853	1.13		
Deposits (to the fiscal loan fund)	-	-	-		
Due from banks, etc.	4,981,599	5,940	0.11		
Interest-bearing liabilities:	173,313,898	329,590	0.19		
Deposits	175,575,435	273,738	0.15		
Borrowed money	0	0	0.30		

		Millions of yen 2011		
	Average balance	Interest	Earnings yield (%)	
Interest-earning assets:	¥182,992,293	¥2,044,121	1.11	
Loans	4,271,676	49,471	1.15	
Securities	174,125,423	1,972,154	1.13	
Deposits (to the fiscal loan fund)	700,164	14,043	2.00	
Due from banks, etc.	3,738,512	3,517	0.09	
Interest-bearing liabilities:	175,079,306	357,649	0.20	
Deposits	175,713,095	305,873	0.17	
Borrowed money	700,164	14,018	2.00	

Notes: 1. Income and expenses for money held in trust are included in "other income" and "other expenses," respectively. Accordingly, the average balance of money held in trust (fiscal year ended March 31, 2012, ¥2,426,534 million; fiscal year ended March 31, 2011, ¥1,486,181 million) is excluded from interest-earning assets, and the average balance corresponding to money held in trust (fiscal year ended March 31, 2012, ¥2,426,534 million; fiscal year ended March 31, 2011, ¥1,486,181 million) and the corresponding interest (fiscal year ended March 31, 2012, ¥4,614 million; fiscal year ended March 31, 2011, ¥3,035 million) are excluded from interest-bearing liabilities.

Due from banks, etc., includes negotiable certificates of deposit, call loans, receivables under resale agreements, monetary claims bought, and Bank of Japan (BOJ)
deposits. The BOJ deposits have been included in due from banks as these deposits bear interest rates under the BOJ's supplementary current account system for
smoothing monetary supply.

## **Changes in Interest Income and Expenses**

Years ended March 31

		Millions of yen 2012			
	Volume-related change	Interest-related change	Net change		
Interest income:	¥(14,781)	¥(22,399)	¥(37,181)		
Loans	(793)	(907)	(1,701)		
Securities	(22,586)	(1,714)	(24,301)		
Deposits (to the fiscal loan fund)	(14,043)	-	(14,043)		
Due from banks, etc.	1,342	1,079	2,422		
Interest expenses:	(3,574)	(24,483)	(28,058)		
Deposits	(239)	(31,895)	(32,135)		
Borrowed money	(14,018)	(0)	(14,018)		

		Millions of yen		
		2011		
	Volume-related change	Interest-related change	Net change	
Interest income:	¥(64,131)	¥ 42,164	¥(21,967)	
Loans	3,276	(1,624)	1,651	
Securities	(18,910)	70,085	51,174	
Deposits (to the fiscal loan fund)	(75,395)	3,315	(72,079)	
Due from banks, etc.	(632)	(2,674)	(3,306)	
Interest expenses:	(13,096)	(74,037)	(87,134)	
Deposits	(2,698)	(34,796)	(37,495)	
Borrowed money	(75,245)	3,102	(72,142)	

Note: When changes in balances and in interest rates become material, adjustments are apportioned according to those changes.

## **General and Administrative Expenses**

Years ended March 31

	Millions of yen			
	<b>2012</b> 2011			
	Amount	%	Amount	%
Personnel expenses:	¥ 115,524	9.84	¥ 114,388	9.45
Salaries and allowances	107,495	9.15	106,187	8.77
Non-personnel expenses:	989,933	84.32	1,023,872	84.62
Payments on commissioned services for JAPAN POST NETWORK Co., Ltd.	619,085	52.73	631,924	52.22
Deposit insurance premiums paid to JAPAN POST HOLDINGS Co., Ltd. (Note)	43,593	3.71	56,264	4.65
Deposit insurance expenses paid to Deposit Insurance Corporation of Japan	102,564	8.73	90,876	7.51
Rent for land, buildings and others	11,327	0.96	11,363	0.93
Expenses on consigned businesses	67,125	5.71	75,779	6.26
Depreciation and amortization	35,108	2.99	34,959	2.88
Communication and transportation expenses	22,413	1.90	24,119	1.99
Maintenance expenses	15,063	1.28	16,542	1.36
IT expenses	45,231	3.85	54,984	4.54
Taxes and dues	68,455	5.83	71,678	5.92
Total	¥1,173,914	100.00	¥1,209,939	100.00

Note: The Bank makes payments of subsidies to JAPAN POST HOLDINGS Co., Ltd. in accordance with Article 122 of the Postal Service Privatization Act.

# **Deposits**

# **Balances by Type of Deposit**

As of March 31

	Millions of yen			
	2012		2011	
	Amount	%	Amount	%
Liquid deposits:	¥ 60,194,830	34.27	¥ 59,846,906	34.26
Transfer deposits	9,474,107	5.39	8,714,719	4.98
Ordinary deposits, etc.	50,309,540	28.64	50,709,948	29.03
Savings deposits	411,182	0.23	422,238	0.24
Fixed-term deposits:	115,180,951	65.57	114,504,523	65.56
Time deposits, etc.	18,426,695	10.49	22,005,855	12.59
TEIGAKU deposits, etc.	96,750,382	55.08	92,494,319	52.95
Other deposits	259,588	0.14	301,789	0.17
Subtotal	175,635,370	100.00	174,653,220	100.00
Negotiable certificates of deposit	_	_	-	_
Total	175,635,370	100.00	174,653,220	100.00

Years ended March 31

## **Average Balances**

	Millions of yen				
	2012		2011		
	Amount	%	Amount	%	
Liquid deposits:	¥ 61,076,039	34.78	¥ 59,037,126	33.59	
Transfer deposits	9,131,582	5.20	8,252,069	4.69	
Ordinary deposits, etc.	51,525,050	29.34	50,360,275	28.66	
Savings deposits	419,406	0.23	424,781	0.24	
Fixed-term deposits:	114,227,838	65.05	116,377,366	66.23	
Time deposits, etc.	20,309,899	11.56	24,842,977	14.13	
TEIGAKU deposits, etc.	93,913,747	53.48	91,527,146	52.08	
Other deposits	271,556	0.15	298,601	0.16	
Subtotal	175,575,435	100.00	175,713,095	100.00	
Negotiable certificates of deposit	-	_	-	_	
Total	175,575,435	100.00	175,713,095	100.00	

## **Time Deposits by Time to Maturity**

As of March 31

		Millions	of yen
		2012	2011
Less than three months	Time deposits:	¥ 4,135,238	¥ 4,596,346
	Fixed interest rates	4,135,238	4,596,346
	Floating interest rates	-	_
	Other time deposits	-	_
≥ Three and < six months	Time deposits:	3,722,908	4,434,548
	Fixed interest rates	3,722,908	4,434,548
	Floating interest rates	-	-
	Other time deposits	-	_
≥ Six months and < one year	Time deposits:	8,644,316	10,694,662
	Fixed interest rates	8,644,316	10,694,662
	Floating interest rates	-	-
	Other time deposits	-	-
≥ One and < two years	Time deposits:	1,150,080	738,682
	Fixed interest rates	1,150,080	738,682
	Floating interest rates	-	-
	Other time deposits	-	_
≥ Two and < three years	Time deposits:	690,061	1,189,877
	Fixed interest rates	690,061	1,189,877
	Floating interest rates	-	_
	Other time deposits	-	_
Three years or more	Time deposits:	84,089	351,738
	Fixed interest rates	84,089	351,738
	Floating interest rates	-	_
	Other time deposits	-	-
Total	Time deposits:	¥18,426,695	¥22,005,855
	Fixed interest rates	18,426,695	22,005,855
	Floating interest rates	-	-
	Other time deposits	-	_

### **TEIGAKU Deposits by Time to Maturity**

As of March 31

	Millions of yen	
	2012	2011
Less than one year	¥ 2,933,620	¥ 6,508,862
≥ One and < three years	4,827,126	6,060,924
≥ Three and < five years	11,476,713	5,535,435
≥ Five and < seven years	35,104,295	28,942,465
Seven years or more	42,408,626	45,446,632
Total	¥96,750,382	¥92,494,319

Notes: 1. The above table indicates balances of TEIGAKU deposits and special deposits (equivalent to TEIGAKU savings) based on the remaining time to maturity.

passed on to that organization by JAPAN POST.

3. Figures have been calculated based on the assumption that all deposits will be held to maturity.

Notes: 1. The above table indicates balances of time deposits and special deposits (equivalent to time savings) based on the remaining time to maturity.

2. Special deposits are due to banks received from the Management Organization for Postal Savings and Postal Life Insurance and correspond to the postal savings passed on to that organization by JAPAN POST.

<sup>2.</sup> Special deposits are due to banks received from the Management Organization for Postal Savings and Postal Life Insurance and correspond to the postal savings

### Loans

## **Loans by Category**

As of March 31

	Millions of yen	
	2012	2011
Loans on notes	-	_
Loans on deeds	¥3,912,823	¥4,015,810
Overdrafts	221,724	222,961
Notes discounted	_	_
Total	¥4,134,547	¥4,238,772

Years ended March 31

### **Average Balances**

	Millions of yen	
	2012	2011
Loans on notes	_	_
Loans on deeds	¥3,985,756	¥4,047,647
Overdrafts	216,790	224,029
Notes discounted	_	_
Total	¥4,202,546	¥4,271,676

# **Loans by Time to Maturity**

		Millions	of yen
		2012	2011
One year or less	Loans:	¥ 481,563	¥ 511,178
	Floating interest rates	1	/
	Fixed interest rates	1	/
> One and ≤ three years	Loans:	545,744	477,976
	Floating interest rates	299,414	240,396
	Fixed interest rates	246,329	237,580
> Three and ≤ five years	Loans:	377,943	300,283
	Floating interest rates	154,426	121,271
	Fixed interest rates	223,517	179,012
> Five and ≤ seven years	Loans:	862,484	681,583
	Floating interest rates	-	4,800
	Fixed interest rates	862,484	676,783
> Seven and ≤ ten years	Loans:	444,734	792,185
	Floating interest rates	-	_
	Fixed interest rates	444,734	792,185
Over ten years	Loans:	1,422,076	1,475,564
	Floating interest rates	-	_
	Fixed interest rates	1,422,076	1,475,564
No designated term	Loans:	-	_
	Floating interest rates	_	-
	Fixed interest rates	_	_
Total		¥4,134,547	¥4,238,772

Notes: 1. Loans to the Management Organization for Postal Savings and Postal Life Insurance include loans for which the interest rate is revised (5 years/10 years), and those loans are recorded as fixed interest rate loans.

Loans to depositors (maturities of two years or less) are treated as having time to maturity of one year or less.
 Loans with maturities of one year or less have not been categorized into fixed and floating interest rate instruments.

## Loans and Acceptances and Guarantees by Type of Collateral

As of March 31

## **Loans by Type of Collateral**

	Millions of yen		
	2012	2011	
Securities	¥ 238	¥ 324	
Receivables	160,761	139,163	
Merchandise	_	_	
Real estate	_	-	
Others	_	_	
Subtotal	161,000	139,488	
Guarantees	191,968	204,620	
Credit	3,781,579	3,894,664	
Total	¥4,134,547	¥4,238,772	

## **Acceptances and Guarantees by Type of Collateral**

	Millions of yen	
	2012	2011
Securities	-	-
Receivables	-	_
Merchandise	-	_
Real estate	-	_
Others	-	_
Subtotal	-	_
Guarantees	-	_
Credit	¥160,000	¥110,000
Total	¥160,000	¥110,000

## **Loans by Purpose**

As of March 31

Millions of yen			
<b>2012</b> 2011			
Amount % Amount			%
¥ 112,471	2.72	¥ 128,829	3.03
4,022,076	97.27	4,109,942	96.96
¥4,134,547	100.00	¥4,238,772	100.00
	Amount <b>¥</b> 112,471 <b>4,022,076</b>	Amount %  ¥ 112,471 2.72  4,022,076 97.27	2012       Amount     %     Amount       ¥ 112,471     2.72     ¥ 128,829       4,022,076     97.27     4,109,942

## **Loans by Industry**

	Millions of yen			
	2012		2011	
	Amount	%	Amount	%
Agriculture, forestry, fisheries, and mining	-	-	_	-
Manufacturing	¥ 164,207	3.97	¥ 171,860	4.05
Utilities, information/communications, and transportation	182,217	4.40	183,981	4.34
Wholesale and retail	31,776	0.76	37,701	0.88
Finance and insurance	2,713,376	65.62	2,829,475	66.75
Construction and real estate	22,252	0.53	35,283	0.83
Services and goods rental/leasing	196,450	4.75	194,501	4.58
Central and local governments	622,540	15.05	601,147	14.18
Others	201,726	4.87	184,820	4.36
Total	¥4,134,547	100.00	¥4,238,772	100.00

## Loans to Individuals and Small and Midsize Enterprises

As of March 31

	Millions of yen	
	2012	2011
Total loans (A)	¥4,134,547	¥4,238,772
Loans to individuals and small and mid-size enterprises (B)	¥ 164,218	¥ 142,306
(B)/(A) (%)	3.97	3.35

Note: Individuals and small and mid-size enterprises are defined as companies with capital of ¥300 million or less (¥100 million or less for wholesalers and ¥50 million or less for retail and service businesses) or companies with full-time employees of 300 workers or less (100 employees or less for wholesalers, 50 employees or less for retail businesses, and 100 employees or less for service businesses) and individuals.

### **Risk-Monitored Loans**

As of March 31

	Millions	s of yen
	2012	2011
Loans to bankrupt borrowers	_	-
Past-due loans	_	¥2
Past-due loans for three months or more	-	_
Restructured loans	_	-
Total	_	¥2

## **Problem Assets Disclosed under the Financial Reconstruction Law**

	Millions of yen	
	2012	2011
Loans to borrowers classified as bankrupt or quasi-bankrupt	_	-
Loans to borrowers classified as doubtful	_	¥ 2
Loans requiring close monitoring	_	_
Subtotal (A)	_	2
Loans to borrowers classified as normal	¥4,317,006	4,357,795
Total (B)	¥4,317,006	¥4,357,797
Non-performing loan ratio (A)/(B) (%)	_	0.00

### **Reserve for Possible Loan Losses**

Years ended March 31

		Millions of yen 2012			
	Balance at beginning of fiscal year	Increase during fiscal year	Decrease during fiscal year	Balance at end of fiscal year	
General reserve for possible loan losses	¥ 885	¥ 491	¥ 885	¥ 491	
Specific reserve for possible loan losses	856	718	856	718	
Total	¥1,742	¥1,210	¥1,742	¥1,210	

		Millions of yen			
		2011			
	Balance at beginning of fiscal year	Increase during fiscal year	Decrease during fiscal year	Balance at end of fiscal year	
General reserve for possible loan losses	¥ 494	¥ 885	¥ 494	¥ 885	
Specific reserve for possible loan losses	1,061	856	1,061	856	
Total	¥1,556	¥1,742	¥1,556	¥1,742	

## Securities

# **Average Balance by Type of Trading Book Securities**

Years ended March 31

	Millions of yen	
	2012	2011
Trading book Japanese Government Bonds	¥366	¥334
Trading book Japanese local government bonds	_	-
Trading book government guaranteed bonds	_	_
Other trading book securities	_	_
Total	¥366	¥334

# **Securities by Time to Maturity**

		Millions of yen							
		2012							
	One year or less	> One and ≤ three years	> Three and ≤ five years	> Five and ≤ seven years	> Seven and ≤ ten years	Over ten years	No designated term	Total	
Japanese Government Bonds	¥40,284,468	¥37,220,777	¥26,010,407	¥16,389,855	¥21,440,346	¥3,593,960	-	¥144,939,816	
Japanese local government bonds	521,278	1,792,174	1,327,975	825,648	1,226,847	41,660	-	5,735,585	
Commercial paper	180,989	-	-	-	-	-	-	180,989	
Japanese corporate bonds	2,015,657	3,313,144	2,139,983	2,733,517	1,307,488	1,155,592	_	12,665,384	
Stocks	-	-	-	_	-	-	¥ 900	900	
Others:	553,875	2,405,018	2,415,576	2,248,617	1,749,532	97,406	2,960,588	12,430,616	
Foreign bonds	553,875	2,374,946	2,415,576	2,248,617	1,749,532	97,406	-	9,439,955	
Foreign stocks	-	-	-	_	-	-	_	-	
Total	¥43,556,269	¥44,731,115	¥31,893,943	¥22,197,639	¥25,724,215	¥4,888,620	¥2,961,488	¥175,953,292	

		Millions of yen							
		2011							
	One year or less	> One and ≤ three years	> Three and ≤ five years	> Five and ≤ seven years	> Seven and ≤ ten years	Over ten years	No designated term	Total	
Japanese Government Bonds	¥35,398,979	¥38,368,408	¥27,690,931	¥22,513,762	¥18,518,862	¥3,970,017	-	¥146,460,963	
Japanese local government bonds	485,001	1,582,339	1,529,135	758,133	1,261,357	42,870	_	5,658,837	
Commercial paper	102,999	_	-	-	-	-	-	102,999	
Japanese corporate bonds	1,392,274	3,348,304	2,702,062	1,662,910	2,661,634	1,037,566	_	12,804,753	
Stocks	-	-	-	-	-	-	¥ 900	900	
Others:	377,748	1,423,826	1,908,218	1,914,270	1,730,172	50,610	2,593,113	9,997,959	
Foreign bonds	377,748	1,393,910	1,908,218	1,914,270	1,730,172	50,610	-	7,374,930	
Foreign stocks	-	-	-	_	-	_	_	-	
Total	¥37,757,003	¥44,722,879	¥33,830,347	¥26,849,076	¥24,172,027	¥5,101,064	¥2,594,013	¥175,026,411	

## **Balance by Type of Securities**

As of March 31

	Millions of yen	
	2012	2011
Japanese Government Bonds	¥144,939,816	¥146,460,963
Japanese local government bonds	5,735,585	5,658,837
Commercial paper	180,989	102,999
Japanese corporate bonds	12,665,384	12,804,753
Stocks	900	900
Others	12,430,616	9,997,959
Total	¥175,953,292	¥175,026,411

Years ended March 31

#### **Average Balances**

	Millions of yen	
	2012	2011
Japanese Government Bonds	¥142,753,072	¥148,115,419
Japanese local government bonds	5,651,021	5,505,745
Commercial paper	187,641	314,284
Japanese corporate bonds	12,655,076	12,542,962
Stocks	900	900
Others	10,881,851	7,646,111
Total	¥172,129,563	¥174,125,423

## **Fund Management Status**

As of March 31

		Millions of yen				
	2012	2011				
	Outstanding assets	%	Outstanding assets	%		
Due from banks, etc.	¥ 2,671,900	1.38	¥ 4,754,158	2.49		
Call loans	1,206,290	0.62	429,663	0.22		
Receivables under securities borrowing transactions	5,778,828	2.98	4,483,396	2.35		
Money held in trust	3,715,446	1.92	1,806,768	0.94		
Securities:	175,953,292	90.94	175,026,411	91.75		
Japanese Government Bonds	144,939,816	74.91	146,460,963	76.78		
Japanese local government bonds	5,735,585	2.96	5,658,837	2.96		
Commercial paper	180,989	0.09	102,999	0.05		
Japanese corporate bonds	12,665,384	6.54	12,804,753	6.71		
Japanese stocks	900	0.00	900	0.00		
Other securities	12,430,616	6.42	9,997,959	5.24		
Loans	4,134,547	2.13	4,238,772	2.22		
Deposits (to the fiscal loan fund)	_	_	-	_		
Others	3,737	0.00	6,143	0.00		
Total	¥193,464,043	100.00	¥190,745,313	100.00		

Note: Due from banks, etc., includes negotiable certificates of deposit, receivables under resale agreements, monetary claims bought, and Bank of Japan (BOJ) deposits.

The BOJ deposits have been included in due from banks, etc., as these deposits bear interest rates under the BOJ's supplementary current account system for smoothing monetary supply.

## **Foreign Bonds**

As of March 31

## Foreign Bonds by Currency

		Millions of yen				
	2012		2011			
	Outstanding assets	%	Outstanding assets	%		
Japanese yen	¥3,747,096	39.69	¥3,310,730	44.89		
U.S. dollar	3,698,231	39.17	2,792,459	37.86		
Euro	1,940,704	20.55	1,271,739	17.24		
Others	53,922	0.57	-			
Total	¥9,439,955	100.00	¥7,374,930	100.00		

## **Money Held in Trust**

As of March 31

## Assets by Type

	Millions of yen				
	2012		2011		
	Outstanding assets	%	Outstanding assets		
Domestic stocks	¥1,670,834	46.56	¥1,113,724	70.81	
Domestic bonds	1,710,319	47.66	174,694	11.10	
Foreign stocks	207,086	5.77	284,198	18.07	
Total	¥3,588,240	100.00	¥1,572,617	100.00	

## **Assets by Currency**

	Millions of yen				
	<b>2012</b> 20°		2011		
	Outstanding assets	%	Outstanding % assets %		
Japanese yen	¥3,381,153	94.22	¥1,288,419	81.92	
U.S. dollar	190,431	5.30	201,602	12.81	
Euro	0	0.00	28,095	1.78	
Others	16,654	0.46	54,500	3.46	
Total	¥3,588,240	100.00	¥1,572,617	100.00	

Note: Cash and deposits are excluded.

### **Securitized Product Exposure**

As of March 31, 2012 and March 31, 2011, the Bank held the following securitized products and other products.

The Bank's holdings of securitized products and others were limited to securitization exposure as final investor. The Bank has never originated any securitized products and thus has no special purpose enterprises (SPEs) that should be consolidated.

In addition, the Bank did not realize any actual losses on securitized products during the fiscal years ended March 31, 2012 and March 31, 2011 due to impairment or losses on sales.

As of March 31

#### 1. Securitized Products

	Billions of yen					
	2012					
Region	Acquisition cost (A)	Net unrealized gains (losses) (B)	(B)/(A) (%)	Credit rating		
Domestic Residential mortgage-backed securities (RMBS)	¥1,166.4	¥36.9	3.16	AAA~AA		
Subprime loan related	-	_	_	_		
Collateralized Ioan obligations (CLO)	94.6	4.8	5.14	AA		
Other securitized products	19.7	0.0	0.07	AAA		
Commercial mortgage-backed securities (CMBS)	_	_	-	_		
Collateralized debt obligations (CDO)	10.0	0.2	2.37	AAA		
Sub-Total Sub-Total	1,290.8	42.0	3.26			
Overseas Residential mortgage-backed securities (RMBS)	25.1	1.4	5.62	AAA		
Subprime loan related	-	_	_	_		
Sub-Total	25.1	1.4	5.62			
Total	¥1,315.9	¥43.5	3.30			

	Billions of yen				
Region	Acquisition cost (A)	Net unrealized gains (losses) (B)	(B)/(A) (%)	Credit rating	
Domestic Residential mortgage-backed securities (RMBS)	¥1,084.3	¥18.3	1.69	AAA	
Subprime loan related	_	_	-	_	
Collateralized Ioan obligations (CLO)	94.7	3.5	3.72	AAA	
Other securitized products	47.3	0.0	0.14	AAA	
Commercial mortgage-backed securities (CMBS)	-	_	_	_	
Collateralized debt obligations (CDO)	11.9	0.1	1.30	AAA	
Sub-Total	1,238.3	22.1	1.78		
Overseas Residential mortgage-backed securities (RMBS)	_	_	_	_	
Subprime loan related	-	_	-	_	
Sub-Total	_	_	_		
Total	¥1,238.3	¥22.1	1.78		

Notes: 1. The underlying assets provided are only those from multiple debtors comprising securitized products.

- 2. No hedging activities against credit risks were made.
- 3. The numbers do not include securitized products that might be included in investment trusts. The same holds hereinafter.
- 4. Other securitized products are securitized products of which underlying assets are lease payments and auto loan claim, etc.
  5. The above table does not include U.S. government sponsored enterprises etc. (GSEs) related products. (Exposure of GSEs related products is separately stated in "5. GSEs related products" below.)
- 6. Within the Net unrealized gains (losses), the amount included in statement of income due to applying fair value hedge accounting was ¥1.1 billion of profit as of March 31, 2012.

#### 2. Structured Investment Vehicles (SIVs)

There were no investments in SIVs.

#### 3. Leveraged Loans

There were no outstanding leveraged loans.

#### 4. Monoline Insurer Related Products

There were no monoline insurer related exposures. In addition, the Bank has not extended credit to or executed credit derivatives transactions with any monoline insurers.

## 5. GSEs related products

	Billions of yen			
	2012			
	Acquisition cost (A)	Net unrealized gains (losses) (B)	(B)/(A) (%)	
Mortgage-backed securities	¥38.1	¥1.5	3.97	
Agency securities	-	-	_	

	Billions of yen			
	2011			
	Acquisition Net unrealized gains cost (A) (losses) (B)		(B)/(A) (%)	
Mortgage-backed securities	-	_	_	
Agency securities	_	_	_	

Notes: 1. Mortgage-backed securities are those securities arranged and guaranteed by GSEs.
2. Agency securities are those securities issued directly by GSEs.
3. Within the Net unrealized gains (losses), the amount included in statement of income due to applying fair value hedge accounting was ¥1.7 billion of profit as of March 31, 2012.

#### **Ratios**

## **Net Ordinary Income to Assets and Equity**

Years ended March 31

	%	
	2012	2011
Net ordinary income to assets	0.29	0.27
Net ordinary income to equity	6.09	5.87

Notes: 1. Net ordinary income to assets = Net ordinary income / [(Sum of total assets at beginning and end of fiscal period) / 2]  $\times$  100

### **Net Income to Assets and Equity**

Years ended March 31

	%	
	2012	2011
Net income to assets (ROA)	0.17	0.16
Net income to equity (ROE)	3.54	3.52

Notes: 1. ROA = Net income / [(Sum of total assets at beginning and end of fiscal period) / 2]  $\times$  100

## **Overhead Ratio and Expense-to-Deposit Ratio**

Years ended March 31

	%	
	2012	2011
Overhead ratio (OHR)	70.33	70.40
Expense-to-deposit ratio	0.66	0.68

#### **Spread**

Years ended March 31

	9	6
	2012	2011
Yield on interest-earning assets	1.10	1.11
Interest rate on interest-bearing liabilities	0.19	0.20
Spread	0.91	0.91

<sup>2.</sup> Net ordinary income to equity = Net ordinary income / [(Sum of total net assets at beginning and end of fiscal period) / 2] x 100

<sup>2.</sup> ROE = Net income / [(Sum of total net assets at beginning and end of fiscal period) / 2] x 100

Notes: 1. OHR = General and administrative expenses (excluding non-recurring losses) / Gross operating profit x 100
2. Expense-to-deposit ratio = General and administrative expenses (excluding non-recurring losses) / Average deposit balances x 100

# **Loan-Deposit Ratio**

As of March 31

	Millio	ns of yen
	2012	2011
Loans (A)	¥ 4,134,547	¥ 4,238,772
Deposits (B)	175,635,370	174,653,220
Loan-deposit ratio (A)/(B) (%)	2.35	2.42
Loan-deposit ratio (average for fiscal period) (%)	2.39	2.43

# **Security-Deposit Ratio**

	Millions	s of yen
	2012	2011
Securities (A)	¥175,953,292	¥175,026,411
Deposits (B)	175,635,370	174,653,220
Security-deposit ratio (A)/(B) (%)	100.18	100.21
Security-deposit ratio (average for fiscal period) (%)	98.03	99.09

## **Others**

## **Over-the-Counter Sales of Japanese Government Bonds**

Years ended March 31

	Millions	s of yen
	2012	2011
Long-term bonds	¥100,887	¥ 84,372
Medium-term bonds	174,859	253,713
Bonds for individuals	215,341	123,573
Total	¥491,089	¥461,658

## **Domestic Exchanges**

Years ended March 31

### Remittances

	Millions of yen			
	2012		2011	
	Remittances (thousands)	Amount	Remittances (thousands)	Amount
Sent	17,200	¥14,534,436	13,937	¥12,917,217
Received	34,617	11,113,645	23,412	9,715,296

Note: All remittances are transferred through the Interbank Data Telecommunication System ("Zengin Net").

### **Transfer Deposits**

	Millions of yen			
	2012		2011	
	Remittances (thousands)	Amount	Remittances (thousands)	Amount
In-payment	1,180,919	¥53,627,980	1,197,860	¥55,567,603
Transfers	103,055	87,563,532	97,914	52,221,009
Out-payment Out-payment	124,372	47,825,119	125,914	50,583,116

## **Ordinary Remittances and Postal Orders (TEIGAKU KOGAWASE)**

	Millions of yen			
	2012	2	2011	
	Remittances (thousands)	Amount	Remittances (thousands)	Amount
Ordinary remittances	2,027	¥40,064	2,384	¥44,200
Postal orders (TEIGAKU KOGAWASE)	16,155	8,811	17,367	9,369

## **Foreign Exchanges**

Years ended March 31

	Millions of U.S. dollars			
	2012		201	1
	Remittances (thousands) Amount		Remittances (thousands)	Amount
Foreign exchanges	397	\$1,401	405	\$1,303

Note: Foreign exchanges represent the total of international remittances and purchases and sales of traveler's checks.

## **Investment Trusts Sales (Contract Basis)**

Years ended March 31

	Millions of yen	
	2012	2011
Number of contracts (thousands)	1,314	1,345
Sales value	¥177,421	¥172,714

As of March 31

	Millions of yen	
	2012	2011
Number of investment trust accounts (thousands)	615	604
Net assets	¥902,646	¥960,336

Note: Figures have been rounded off.

### **Other Businesses**

### **Credit Cardsd**

Years ended March 31

	Thousands	
	2012	2011
Cards issued	487	647

As of March 31

	Thousands	
	2012	2011
Cards issued (outstanding)	2,072	1,686

## **Mortgage Loans**

Years ended March 31

	Millions of yen	
	2012	2011
New credit extended (as intermediary)	¥31,504	¥61,865

As of March 31

	Millions of yen	
	2012	2011
New credit extended (as intermediary) (cumulative)	¥223,662	¥192,158

Note: The Bank acts as the intermediary for Suruga Bank Ltd.'s mortgage loan business.

## **Variable Annuity Policies**

Years ended March 31

	Millions of yen	
	2012	2011
Number of policies	13,072	8,022
Value of policies	¥66,545	¥40,866

	Millions of yen	
	2012	2011
Number of policies (cumulative)	31,096	18,024
Value of policies (cumulative)	¥156,386	¥89,840

## **Capital Position**

### **Capital Adequacy Ratio (Non-Consolidated, Domestic Standard)**

		Millions of yen	
Account		2012	2011
Tier I capital	Common stock	¥ 3,500,000	¥ 3,500,000
	Non-cumulative perpetual preferred stock	-	_
	Deposit for subscriptions to shares	-	_
	Capital surplus reserve	4,296,285	4,296,285
	Other capital surplus	-	_
	Retained earnings	-	_
	Other retained earnings	1,150,595	894,828
	Others	-	_
	Treasury stock (deduction)	-	_
	Advance on subscription for treasury stock	-	_
	Cash dividends to be paid	(83,713)	(79,083)
	Unrealized losses on other securities	-	_
	Subscription rights to new shares	-	_
	Goodwill equivalents (deduction) Intangible fixed assets accounted as a result of merger (deduction)	-	-
		-	
	Gains on securitization transactions (deduction)	-	_
	Total Tier I capital (A)	8,863,167	8,612,031
	Redeemable equity securities, etc. (carrying covenant regarding step-up interest rate)	_	-
Tier II capital	45% of revaluation reserve for land	-	_
	General reserve for possible loan losses	491	885
	Capital raising through debt financing	-	_
	Items not included in Tier II capital	-	_
	Total Tier II capital (B)	491	885
Deductions	Deductions (C)	_	_
Total risk-based capital	Total risk-based capital (A)+(B)-(C)=(D)	¥ 8,863,659	¥ 8,612,916
Risk-weighted assets	On-balance-sheet items	¥ 9,394,189	¥ 8,010,265
-	Off-balance-sheet items	295,615	197,624
	Operational risk equivalent / 8%	3,269,021	3,303,018
	Risk assets, etc. (E)	12,958,826	11,510,909
Capital adequacy ratio ([	D)/(E) (%)	68.39	74.82
Tier I capital ratio (A)/(E)	(%)	68.39	74.81

Notes: 1. Capital adequacy ratio (non-consolidated, domestic standard) is calculated based on standards stipulated by Article 14-2 of the Banking Act (Notification No. 19, the Financial Services Agency of Japan, 2006) (hereinafter "Capital Adequacy Notification") for the purpose of determining whether banks have sufficient equity capital given their holdings of assets and other instruments. The Bank adheres to capital adequacy standards applicable in Japan.

capital given their holdings of assets and other instruments. The Bank adheres to capital adequacy standards applicable in Japan.

2. The Bank has had its assessment method for capital adequacy ratios audited by the independent audit corporation KPMG AZSA LLC in accordance with the Japanese Institute of Certified Public Accountants (JICPA) Industry Audit Committee Report No. 30. The independent audit did not involve auditing of financial accounting methods, but focused on the capital adequacy assessment process of the internal control system based on procedures agreed on by the Bank and KPMG AZSA LLC. The audit corporation reported these results privately to the Bank and did not issue an audit opinion regarding the capital adequacy ratio or the internal capital adequacy assessment process.

#### **Instruments for Raising Capital**

#### **Outline of Instruments for Raising Capital**

The Bank raises capital through the issue of common shares. Current issuance is as follows:

• Total issued and outstanding common shares: 150 million shares

### **Assessment of Capital Adequacy**

The Bank assesses the adequacy of its capital by comparing its equity base with its exposure to market, credit, and other risks. Within its capital structure, the Bank evaluates the quality of its capital base by using such factors as the proportion of Tier 1 capital included in overall capital, which includes equity capital and other elements, directed toward establishing a financial base appropriate to its risk appetite.

Specifically, the Bank assesses its capital adequacy position by comparing its risk capital, which is defined as the total of its total risk-based capital (Tier 1 + Tier 2), a portion of unrealized valuation gains on other securities, and projected profits with total risk exposure to market, credit, and operational risk during the period being monitored. To evaluate the quality of its capital, the Bank examines its Tier 1 capital ratio (Tier 1 capital/total risk capital).

The Bank's capital adequacy management framework comprises monthly reporting of these abovementioned assessments to the ALM Committee and quarterly reporting to the ALM Committee, the Executive Committee, the Board of Directors, and other management bodies.

### Total Required Capital, Capital Adequacy Ratio, and Tier I Capital Ratio (Non-Consolidated)

As of March 31

	Millions of yen	
	2012	2011
(1) Capital requirement for credit risk:	¥387,592	¥328,315
Portfolios applying the standardized approach	386,095	326,623
Securitization exposures	1,496	1,692
(2) Capital requirement for operational risk:	130,760	132,120
The basic indicator approach	130,760	132,120
(3) Total capital requirements ((1) + (2))	¥518,353	¥460,436
(4) Capital adequacy ratio (%)	68.39	74.82
(5) Tier I capital ratio (%)	68.39	74.81

Notes: 1. Capital requirement for credit risk: Credit risk-weighted assets x 4%

3. Total capital requirements: Denominator of capital adequacy ratio x 4%

<sup>2.</sup> Capital requirement for operational risk: (Operational risk / 8%) x 4%

# **Exposure Amount of Capital Required for Credit Risk (On-Balance Sheet Items)**

As of March 31

		(Reference)		of yen
Iten	1	Risk weight (%)	2012	2011
_1	Cash	0	¥ 0	¥ 0
2	Japanese government and the Bank of Japan	0	0	0
3	Foreign central governments and central banks	0–100	8,066	2,158
4	Bank for International Settlements, etc.	0	_	_
5	Non-central government public sector entities	0	0	0
6	Foreign non-central government public sector entities	20–100	4,232	3,037
7	Multilateral Development Banks	0–100	0	0
8	Local public corporations and other financial institutions	10–20	2,184	1,871
9	Japanese government agencies	10–20	17,937	18,596
10	Three regional public corporations	20	_	_
11	Financial institutions and Type I Financial Instruments Business Operators	20–100	55,348	45,692
12	Corporates	20–100	198,532	171,551
13	Small and mid-size enterprises and individuals	75	-	
14	Mortgage loans	35	_	_
15	Project finance (acquisition of real estate)	100	2,902	2,263
16	Past-due loans (three months or more)	50–150	_	0
17	Unsettled bills	20	-	
18	Loans guaranteed by Credit Guarantee Corporation, etc.	0–10	_	_
19	Loans guaranteed by the Enterprise Turnaround Initiative Corporation of Japan (ETIC), etc.	10	_	_
20	Investments in capital and others	100	75,194	64,548
21	Other than above	100	9,872	8,997
22	Securitization transactions (as originator)	20–225	-	
	Re-securitization transactions	40~225	_	/
23	Securitization transactions (as investor and other)	20–650	1,496	1,692
	Re-securitization transactions	40~650	90	/
24	Assets comprised of asset pools (so-called funds) for which the individual underlying assets are difficult to identify			
25	Capital deductions	_	-	_
	Total		¥375,767	¥320,410

Notes: 1. Capital requirements are calculated using the following formula:
 Credit risk-weighted assets x 4%.
 Risk weightings are stipulated in the Capital Adequacy Notification.
 In accordance with amendments to the Capital Adequacy Notification, the amounts of re-securitization exposures have been shown from the fiscal year ended March 31, 2012.

# **Amount of Capital Required for Credit Risk (Off-Balance Sheet Items)**

As of March 31

		(Reference)	Millions of	yen
Item		Risk weight (%)	2012	2011
1	Commitments cancelable automatically or unconditionally at any time	0	-	-
2	Commitments with an original maturity up to one year	20	¥ 40	¥ 18
3	Short-term trade contingent liabilities	20	-	-
4	Contingent liabilities arising from specific transactions	50	-	-
	(Guaranteed principal amounts held in some trusts under the transitional provisions)	50	-	-
5	NIFs and RUFs	50	_	-
6	Commitments with an original maturity over one year	50	54	54
7	Contingent liabilities arising from directly substituted credit	100	5,910	4,358
	(Secured with loan guarantees)	100	2,840	2,440
	(Secured with securities)	100	_	-
	(Secured with acceptances)	100	-	_
	(Guaranteed principal amounts held in some trusts outside of the transitional arrangements)	100	_	-
	(Credit derivative protection provided)	100	2,710	1,918
8	Sale and repurchase agreements and asset sales with recourse (after deductions)		_	_
	Assets sold with repurchase agreements or assets sold with right of claim (before deductions)	100	_	_
	Deductions		-	-
9	Forward asset purchases, forward deposits and partly-paid shares and securities	100	0	0
10	Securities lending, cash or securities collateral provision, or repo-style transactions	100	3,648	1,468
11	Derivative transactions and long-settlement transactions		2,170	2,004
	Current exposure method		2,170	2,004
	Derivative transactions		2,170	2,004
	(1) Foreign exchange-related transactions		1,594	1,241
	(2) Interest rate-related transactions		569	761
	(3) Gold-related transactions		-	_
	(4) Equity-related transactions		-	_
	(5) Precious metal-related transactions (excluding gold)		-	_
	(6) Other commodity-related transactions		-	_
	(7) Credit derivative transactions (counterparty risk)		6	0
	Write-off of credit equivalent amount under master netting agreement (deduction)		_	_
	Long-settlement transactions		_	0
12	Unsettled transactions		-	-
13	Eligible liquidity facilities related to securitization exposure and eligible servicer cash advance facilities	0–100	_	_
14	Off-balance sheet securitization exposure other than the above	100	-	_
15	Capital deductions	-	-	_
	Total	_	¥11,824	¥7,904

Notes: 1. Capital requirements are calculated using the following formula:
 Credit risk-weighted assets x 4%.
 2. Risk weightings are stipulated in the Capital Adequacy Notification.

### **Credit Risk**

# **Outline of Credit Risk Management Policies and Procedures**

See Pages 43-46 (Credit Risk Management).

# **Qualified Rating Agencies Used**

### • Qualified Rating Agencies Used to Determine Risk Weights

In determining risk weights, the Bank utilizes the credit ratings of four rating agencies, specifically, Rating and Investment Information, Inc. (R&I), Japan Credit Rating Agency, Ltd. (JCR), Moody's Investors Service, Inc. (Moody's), and Standard & Poor's Ratings Services (S&P), in addition to the Organisation for Economic Co-operation and Development (OECD).

### • Qualified Rating Agencies Used to Determine Risk Weight by Exposure Category

The Bank uses the following qualified rating agencies for each of the following risk exposure categories.

In the case where multiple credit rating agencies provide ratings, the Bank selects the credit rating that yields the second smallest risk weight in accordance with the Capital Adequacy Notification.

Exposure		Rating agencies
Central governments and central banks	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P, OECD
Non-central government public sector entities		R&I, JCR, Moody's, S&P
Foreign non-central government public sector entities		Moody's, S&P, OECD
Multilateral Development Banks		Moody's, S&P
Local public corporations and other financial institutions		R&I, JCR, Moody's, S&P
Japanese government agencies		R&I, JCR, Moody's, S&P
Financial institutions and Type I Financial Instruments Business Operators	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P, OECD
Corporates	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P
Securitization transactions		R&I, JCR, Moody's, S&P

# **Exposure by Region, Industry, and Remaining Period**

As of March 31

# **Exposure by Region and Industry, Past Due Loans for Three Months or More**

		Millions of yen									
		2012									
Region	Industry		Loans, posits, etc.		Securities	Derivatives	Otl	hers		Total	Past due loans for three months or more
Domestic	Agriculture, forestry, fisheries, and mining		_		_	_		_		_	_
	Manufacturing	¥	245,222	¥	896,443	-	¥	4	¥	1,141,670	-
	Utilities, information/communications, and transportation		182,329		5,169,899	_	!	9,000		5,361,229	_
	Wholesale and retail		122,068		146,829	_		0		268,898	_
	Finance and insurance		3,889,307 4,650,487)		5,825,675	¥120,390	1	6,663		29,852,038 (34,650,487)	-
	Construction and real estate		22,259		542,328	_		0		564,588	-
	Services and goods rental/leasing		1,437,939		278,026	_	3	0,463		1,746,429	-
	Central and local governments		3,090,246	1	50,078,000	-		6,075	1	53,174,322	-
	Others		3,810,054		_	_	29	0,175		4,100,230	-
	Total		2,799,428 4,650,487)	1	62,937,203	120,390	35	2,385		96,209,408 34,650,487)	-
Foreign	Sovereigns		6		4,462,868	_		1,251		4,464,126	-
	Financial institutions		315,661		2,976,916	70,122		4,569		3,367,269	-
	Others		425,807		5,016,905	550		8		5,443,270	_
	Total		741,475		12,456,690	70,672		5,829		13,274,667	_
Grand tota	al		3,540,903 4,650,487)	¥1	75,393,893	¥191,063	¥35	8,214		09,484,075 (34,650,487)	-

Millions of yen												
	Industry	2011										
Region		dej	Loans, posits, etc.		Securities	Derivat	tives	Oth	ers		Total	Past due loans for three months or more
Domestic	Agriculture, forestry, fisheries, and mining		-		-		_		_		_	_
	Manufacturing	¥	223,210	¥	879,764		_	¥	7	¥	1,102,981	_
	Utilities, information/communications, and transportation		184,203		5,435,927		_	5	5,911		5,626,043	_
	Wholesale and retail		148,299		145,119		-		-		293,419	_
	Finance and insurance		(0,747,092 (4,760,936)		5,670,621	¥108,	921	26	5,936		26,553,572 44,760,936)	_
	Construction and real estate		35,331		539,780		_		0		575,112	_
	Services and goods rental/leasing		1,536,649		275,265		_	49	,196		1,861,112	_
	Central and local governments		3,202,166	1	51,945,902		_	3	3,472	1	55,151,541	_
	Others		2,205,224		-		-	280	,423		2,485,648	¥12
	Total		8,282,178 4,760,936)	1	64,892,382	108,	921	365	,949		93,649,432 44,760,936)	12
Foreign	Sovereigns		110		3,923,137		_	2	,486		3,925,734	_
	Financial institutions		90,265		2,139,057	58,	124	5	,712		2,293,159	_
	Others		727,763		4,028,408	9,	834		29		4,766,034	_
	Total		818,139		10,090,603	67,	958	8	3,228		10,984,929	_
Grand tota	al		9,100,317	¥1	74,982,985	¥176,	880	¥374	,177		04,634,361 44,760,936)	¥12

Notes: 1. Loans, deposits, etc. comprise loans, due from banks, call loans, and off-balance sheet assets other than derivatives. Figures in parentheses are collateral provided (off-balance sheet assets) to the Management Organization for Postal Savings and Postal Life Insurance noted elsewhere.

2. Securities include Japanese Government Bonds, Japanese local government bonds, Japanese corporate bonds, etc.

- 3. Derivatives comprise such instruments as currency swaps and interest rate swaps, etc.
  4. "Past-due loans for three months or more" means the payment of principal or interest is past due three months or more from the day following the scheduled
- payment date.
  5. The amount of exposure includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

#### As of March 31

# **Exposure by Time to Maturity**

	fillions of yen								
	2012								
Time to maturity	Loans, deposits, etc.	Securities	Derivatives	Others	Total				
One year or less	¥ 19,975,518 (34,650,487)	¥ 43,891,227	¥ 5,422	¥ 49,289	¥ 63,921,458 (34,650,487)				
> One and ≤ three years	755,895	44,636,023	73,373	5,843	45,471,135				
> Three and ≤ five years	768,344	31,699,016	40,890	2,693	32,510,944				
> Five and ≤ seven years	1,570,014	21,741,152	32,217	48	23,343,433				
> Seven and ≤ ten years	714,847	25,333,418	39,024	-	26,087,290				
Over ten years	2,608,414	4,655,709	135	-	7,264,259				
No designated term	7,147,867	3,437,346	-	300,339	10,885,553				
Total	33,540,903 ¥(34,650,487)	¥175,393,893	¥191,063	¥358,214	209,484,075 ¥ (34,650,487)				

		Millions of yen						
	·	2011						
Time to maturity	Loans, deposits, etc.	Securities	Derivatives	Others	Total			
One year or less	¥ 15,070,965 (44,760,936)	¥ 38,105,712	¥ 4,329	¥ 73,178	¥ 53,254,186 (44,760,936)			
> One and ≤ three years	614,928	44,611,846	36,561	6,522	45,269,859			
> Three and ≤ five years	534,163	33,739,315	42,526	4,461	34,320,466			
> Five and ≤ seven years	1,304,009	26,636,577	32,519	915	27,974,022			
> Seven and ≤ ten years	1,371,836	24,012,612	60,808	-	25,445,257			
Over ten years	2,726,032	4,980,375	135	-	7,706,544			
No designated term	7,478,380	2,896,545	_	289,099	10,664,025			
Total	29,100,317 ¥(44,760,936)	¥174,982,985	¥176,880	¥374,177	204,634,361 ¥ (44,760,936)			

Notes: 1. Loans and deposits, etc., comprise loans, due from banks, call loans, and off-balance sheet assets other than derivatives. Figures in parentheses are collateral provided (off-balance sheet assets) to the Management Organization for Postal Savings and Postal Life Insurance noted elsewhere.

2. Securities include Japanese Government Bonds, Japanese local government bonds, Japanese corporate bonds, etc.

# **Loan Write-Offs by Industry and Counterparty**

There were no write-offs of loans during the fiscal years ended March 31, 2012 and 2011.

<sup>3.</sup> Derivatives comprise such instruments as currency swaps and interest rate swaps, etc.

<sup>4.</sup> The amount of exposure includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

# Year-End Balances and Changes During the Period of General Reserve for Possible Loan Losses, Specific Reserve for Possible Loan Losses, and Loan Loss Reserve for Specific Overseas Countries

# **By Region**

## Balance at end of fiscal period

As of March 31

	Millions	of yen
	2012	2011
General reserve for possible loan losses	¥214	¥229
Specific reserve for possible loan losses	_	-
Loan loss reserve for specific overseas countries	_	-

### Changes during fiscal period

Years ended March 31

	Millions	of yen
	2012	2011
General reserve for possible loan losses	¥(15)	¥51
Specific reserve for possible loan losses	_	_
Loan loss reserve for specific overseas countries	_	_

- Notes: 1. Breakdowns by domestic and overseas amounts are not disclosed as the Bank only booked general reserve for possible loan losses.
  - 2. Since the reserves for possible loan losses noted are those for problem assets disclosed under the Financial Reconstruction Law, they do not match the figures for balance of reserve for possible loan losses and changes during the fiscal year on page 94.

### By Industry

### Balance at end of fiscal period

As of March 31

	Millions	of yen
	2012	2011
General reserve for possible loan losses	¥214	¥229
Specific reserve for possible loan losses	_	_
Loan loss reserve for specific overseas countries	_	-

### Changes during fiscal period

Years ended March 31

	Millions	of yen
	2012	2011
General reserve for possible loan losses	¥(15)	¥51
Specific reserve for possible loan losses	_	_
Loan loss reserve for specific overseas countries	_	_

Notes: 1. Breakdowns by industry are not disclosed as the Bank only booked general reserve for possible loan losses.
2. Since the reserves for possible loan losses noted are those for problem assets disclosed under the Financial Reconstruction Law, they do not match the figures for balance of reserve for possible loan losses and changes during the fiscal year on page 94.

# **Exposure by Risk Weight Classification**

As of March 31

	Millions of yen							
	201	2012						
Risk weight	Rated	Not rated	Rated	Not rated				
0%	¥167,762,678	¥52,287,168	¥165,823,575	¥62,227,898				
10%	-	5,260,547	-	5,317,506				
20%	10,252,173	_	9,011,157	_				
35%	-	_	-					
50%	2,988,754	_	2,365,409	_				
75%	-	_	-					
100%	2,001,393	3,581,847	1,313,575	3,336,173				
150%	-	_	-					
Others	-	_	-	_				
Capital deductions	-	_	-					
Total	¥183,004,999	¥61,129,562	¥178,513,718	¥70,881,579				

Notes: 1. Ratings are limited to those rated by qualified rating agencies.
2. The amount of exposure includes balances before the deduction of specific reserve for possible loan losses and after application of the credit risk mitigation methods.
3. The portion of exposure from assets qualified for credit risk mitigation methods was allocated to risk weight categories after the application of credit risk mitigation. tion methods.

### **Credit Risk Mitigation Methods**

# **Outline of Risk Management Policies and Procedures**

The Bank applies credit risk mitigation methods as stipulated in the Capital Adequacy Notification in calculating its capital adequacy ratio. Credit risk mitigation methods involve taking into consideration the benefits of collateral and guarantees in the calculation of its capital adequacy ratio and can be appropriately applied to eligible financial collateral, the netting of loans against the Bank's self deposits, and guarantees and credit derivatives.

### Categories of Eligible Financial Collateral

Cash, self deposits, and securities are the only types of eligible financial collateral used by the Bank.

### • Outline of Policies and Procedures for the Assessment and Management of Collateral

The Bank uses the Simple Method stipulated in the Capital Adequacy Notification when applying eligible financial collateral.

The Bank has established internal procedures that enable timely sales or purchases of eligible financial collateral based on collateral contracts, including terms and conditions, signed prior to any of these transactions.

# Outline of Policies and Procedures for the Netting of Loans and Self Deposits and the Types of Transactions and Scope for which Netting can be Applied

The Bank regards the netted amount of loans and self deposits as the amount of exposure used in the calculation of the capital adequacy ratio in accordance with special clauses on netting in banking transaction agreements.

Currently, there are no such transactions.

- Explanation of the Credit Worthiness of Guarantors and Major Types of Counterparties in Credit Derivative Transactions

  The major guarantors used by the Bank are the national government, etc. The use of these guarantors lowers risk weights more than non-guaranteed debts. The Bank has no credit derivative balances.
- Outline of Policies and Procedures for Legally Applying Close-Out Netting Contracts for Derivative Transactions as well as Repurchase Transaction Agreements and the Type and Scope of Transactions to which this Method is Applied Not applicable.
- Information on the Concentration of Credit and Market Risk Arising from the Application of Credit Risk Mitigation Methods
  There is no concentration arising from the use of credit risk mitigation.

### **Exposure After Applying Credit Risk Mitigation**

As of March 31

	Millions of yen			
	2012		2011	
Item	Exposure	%	Exposure	%
Eligible financial collateral	¥48,946,930	87.02	¥57,538,460	88.74
Guarantees	7,300,758	12.97	7,300,287	11.25
Total	¥56,247,688	100.00	¥64,838,748	100.00

Notes: 1. The categories of eligible financial collateral used by the Bank include cash, self deposits, and securities.

- 2. The major guarantors used by the Bank are the national government and corporations. The use of these guarantors lowers risk weights more than non-quaranteed debts.
- 3. Does not include exposure in funds that include investment trusts, etc.

# **Derivative Transactions and Long-Settlement Transactions**

## **Outline of Risk Management Policies and Procedures**

# · Policy on Collateral Security and Reserve Calculation and Impact of Additional Collateral Demanded on Deterioration of **Credit Quality**

The Bank signs, as necessary, credit risk mitigation contracts with counterparties in derivative transactions that involve regular transfers of collateral determined in accordance with replacement costs and the likes. Under these contracts, the Bank must provide the counterparty with additional collateral in the event of deterioration in the Bank's credit quality. However, the impact of these contracts is deemed to be minor.

At the end of the fiscal year ended March 31, 2012, collateral provided for these derivative transactions amounted to ¥145.544 million.

The Bank's policy on reserve calculation related to derivative transactions is the same as that applied to ordinary on-balance sheet assets.

### • Policy on Credit Line Limit and Risk Capital Allocation Method

The Bank assigns debtor ratings to all derivative transaction counterparties. The Bank sets credit line limits based on these ratings and conducts regular monitoring on a daily basis to ensure appropriate management of credit risk. The Bank uses the Current Exposure Method in determining the amount of credit outstanding as part of its credit risk management. This method takes into consideration the market value of and price fluctuation risk of derivative transactions.

The risk capital allocations for derivative transactions are the same as other transactions.

### **Derivative Transactions and Long-Settlement Transactions**

As of March 31

	Millions of yen					
		2012			2011	
ltem	Gross replacement costs	Gross add-on amounts	Net credit equivalents	Gross replacement costs	Gross add-on amounts	Net credit equivalents
Interest rate-related transactions:						
Interest rate swaps	¥ 1,720	¥ 45,278	¥ 46,999	¥21,885	¥ 41,539	¥ 63,425
Currency-related transactions:						
Currency swaps	6,690	76,614	83,305	4,661	35,242	39,904
Forward foreign exchange contracts	28,711	32,046	60,758	38,191	35,359	73,550
Long-settlement transactions	_	-	-	18	0	18
Total	¥37,123	¥153,940	¥191,063	¥64,757	¥112,140	¥176,898

Notes: 1. Net credit equivalents are calculated using the Current Exposure Method.

- 2. There are no outstanding credit derivatives or credit risk exposures to which credit risk mitigation methods were applied.
- 3. Gross replacement costs for which reconstruction costs were less than zero are not included.
- 4. As prescribed in the Capital Adequacy Notification, currency-related derivative transactions with original contract periods of five business days or less are excluded.
- 5. Long-settlement transactions at the Bank represent securities transactions with settlement periods exceeding five business days.
- 6. Does not include exposure in funds that include investment trusts, etc.

### **Securitization Exposure**

## **Outline of Risk Management Policies and Risk Characteristics**

The Bank is exposed to risk associated with securitization as an investor. For the acquisition of securitized instruments, the Bank refers to external credit ratings and examines closely the quality of underlying assets, the structure of senior and subordinate rights, and the details of the securitization scheme. In view of these procedures, it assigns ratings to debtors as with other marketable securities and makes acquisitions within the credit line limits. Following acquisition, the Bank monitors the external credit ratings, the recovery of the underlying assets and other indicators. Furthermore, credit risks related to securitized instruments are included in the calculation of the credit risk amount, while related interest rate risks are included in the calculation of the market risk amount. In addition, the Bank also recognizes market liquidity risk. The status of exposure to these risks is reported to the Executive Committee and other organizational bodies.

Re-securitization exposure is the same as securitization exposure.

# Outline of Establishment and Operation of System Prescribed by Section 4-3 to 4-6, Article 249 of the Public Notices on Capital Adequacy Ratios of Financial Instruments Business Operators

With regards to securitization exposure, the Bank has a system for ascertaining information relating to comprehensive risk characteristics and performance on a timely basis. Specifically, in addition to regularly reviewing ratings assigned to debtors, the Bank reviews ratings assigned to debtors when necessary if there has been deterioration in the quality of underlying assets, a change in the composition of underlying assets or other development that affects a debtor rating.

Re-securitization exposure is the same as securitization exposure.

### Policy on Using Securitization Transactions as a Credit Risk Mitigation Methods

The Bank does not use securitization transactions as a credit risk mitigation methods.

# Method Applied for the Calculation of Credit Risk-Weighted Asset Amounts with Regard to Securitization Exposure

The Bank applies the "Standardized Approach" stipulated in the Capital Adequacy Notification to calculate credit risk-weighted asset amounts related to securitized instruments.

# Type of Securitization Conduit Used for Any Securitization Transactions Related to Third-party Assets Using Securitization Conduits and whether Securitization Exposures Related to such Securitization Transactions Are Held

The Bank does not conduct securitization transactions related to third-party assets using securitization conduits.

# Subsidiaries, Affiliates and Other such Entities Holding Securitization Exposures Related to Securitization Transactions Conducted by the Bank

There are no subsidiaries, affiliates or other such entities holding securitization exposures related to securitization transactions conducted by the Bank.

### Qualified Rating Agencies Used to Determine Risk Weight by Type of Securitization Exposure

The Bank adopts the credit ratings of the following qualified rating agencies to calculate credit risk-weighted asset amounts related to securitized instruments.

- Rating and Investment Information, Inc. (R&I)
- Japan Credit Rating Agency, Ltd. (JCR)
- Moody's Investors Service, Inc. (Moody's)
- Standard & Poor's Ratings Services (S&P)

#### **Investments in Securitized Instruments**

### Securitization Exposure and Breakdown by Type of Main Underlying Assets (Excludes Re-Securitization Exposure)

As of March 31

	Millions of yen	
Type of underlying assets	2012	2011
Mortgage loans	¥106,316	¥107,607
Auto loans	6,479	14,179
Leases	7,272	22,191
Accounts receivable	5,954	10,928
Corporate loans	95,001	95,102
Others	4,408	11,942
Total	¥225,433	¥261,951

Notes: 1. There are no off-balance sheet transactions.

### Re-Securitization Exposure and Breakdown by Type of Main Underlying Assets

As of March 31

		of yen
Type of underlying assets	2012	2011
Mortgage loans	¥5,651	/
Auto loans	_	/
Leases	_	/
Accounts receivable	_	/
Corporate loans	_	/
Others	_	/
Total	¥5,651	/

Notes: 1. There are no off-balance sheet transactions.

2. The above figures are not risk-weighted assets calculated in accordance with Article 15 of the Supplementary Provisions to the Capital Adequacy Notification.

### Balance by Risk Weight of Securitization Exposure and Amount of Capital Requirements (Excluding Re-Securitization Exposure)

As of March 31

	Millions of yen				
	2012		2011		
Risk weight	Balance	Capital requirements	Balance	Capital requirements	
Less than 20%	¥ 99,409	¥ 397	¥100,791	¥ 403	
20%	126,023	1,008	161,160	1,289	
50%	_	-	_	_	
100%	_	-	-	_	
350%	_	-	_	_	
Capital deductions	_	-	-	_	
Total	¥225,433	¥1,405	¥261,951	¥1,692	

Notes: 1. There are no off-balance sheet transactions.

2. The above figures are not risk-weighted assets calculated in accordance with Article 15 of the Supplementary Provisions to the Capital Adequacy Notification. 3. Capital requirements are calculated using the following formula.

Credit risk-weighted assets x 4%

<sup>2.</sup> The above figures are not risk-weighted assets calculated in accordance with Article 15 of the Supplementary Provisions to the Capital Adequacy Notification.

<sup>3.</sup> In accordance with amendments to the Capital Adequacy Notification, the amounts of re-securitization exposures have been shown from the fiscal year ended

### Balance by Risk Weight of Re-Securitization Exposure and Amount of Capital Requirements

As of March 31

	Millions of yen			
	2012	2	2011	ı
Risk weight	Balance	Capital requirements	Balance	Capital requirements
Less than 40%	_	-	/	/
40%	¥5,651	¥90	/	/
100%	_	-	/	/
225%	_	-	/	/
650%	-	_	/	/
Capital deductions	_	-	/	/
Total	¥5,651	¥90	/	/

Notes: 1. There are no off-balance sheet transactions.

- 2. There was no credit risk mitigation techniques applied to re-securitization exposure.
- 3. The above figures are not risk-weighted assets calculated in accordance with Article 15 of the Supplementary Provisions to the Capital Adequacy Notification.
- Capital requirements are calculated using the following formula
   Credit risk-weighted assets x 4%
- 5. In accordance with amendments to the Capital Adequacy Notification, the amounts of re-securitization exposures have been shown from the fiscal year ended March 31, 2012

### **Accounting Policy for Securitization Transactions**

The Bank complies with the Accounting Standards Board of Japan Statement No. 10, Accounting Standards for Financial Instruments (Business Accounting Council, January 22, 1999), etc. in recognizing the initiation and extinguishment of financial assets and liabilities in securitization transactions and assessing and booking these assets and liabilities.

# **Operational Risk**

# **Outline of Policies and Procedures for Risk Management**

See Page 47 (Operational Risk Management).

# Method Applied for the Calculation of Operational Risk Equivalent Amounts

The Bank adopts the Basic Indicator Approach stipulated in the Capital Adequacy Notification to calculate operational risk equivalent amounts based on capital adequacy regulations.

# Investments, Stock, and Other Exposure in Banking Book

# **Outline of Risk Management Policies and Procedures**

See Pages 41–42 (Market Risk Management/Market Liquidity Risk Management).

See Pages 43-46 (Credit Risk Management).

### 1. Balance Sheet Amounts and Fair Values

As of March 31

	Millions of yen				
	2012		2011		
	Balance sheet amount	Fair value	Balance sheet amount	Fair value	
Exposure to listed equities, etc.	_	¥-	-	¥–	
Exposure to investments or equities, etc., other than above	¥221,376	1	¥179,602	/	
Total	¥221,376	1	¥179,602	/	

Notes: 1. Includes exposure for which there is no market price and for which it is extremely difficult to determine a fair value. Consequently, fair value information for these instruments is not provided, in the same way that fair value information is not provided for financial instruments for which the Bank deems it extremely difficult to determine a fair value.

### 2. Gains (Losses) on Sale or Write-Off of Investment or Equity Exposures

Years ended March 31

	Millions of yen	
	2012	2011
Gains (Losses):	¥-	¥-
Gains	_	_
Losses	_	_
Write-offs	_	_

Note: The gains and losses in the above table are recorded as gains (losses) on sales of stock, etc., on the statements of income.

# 3. Unrealized Gains (Losses) Recognized on the Balance Sheets But Not on the Statements of Income

Years ended March 31

	Millions	s of yen
	2012	2011
Unrealized gains (losses) recognized on the balance sheets but not on the statements of income	¥813	¥1,388

Note: The numbers represent unrealized gains (losses) on stock, etc., with fair value.

### 4. Unrealized Gains (Losses) Not Recognized on the Balance Sheets or the Statements of Income

Years ended March 31

	Millions	s of yen
	2012	2011
Unrealized gains (losses) not recognized on the balance sheets or the statements of income	¥-	¥–

Note: The number represents unrealized gains (losses) on stock of affiliates with fair value.

<sup>2.</sup> Does not include equities invested through investment trust, etc. The same applies below.

# **Interest Rate Risk in Banking Book**

# **Outline of Risk Management Policies and Procedures**

See Pages 41-42 (Market Risk Management/Market Liquidity Risk Management).

# Outline of Method for the Calculation of Interest Rate Risk in the Banking Book Used for Internal Management Purposes

See Pages 41-42 (Market Risk Management/Market Liquidity Risk Management).

# Status of Loss-to-Capital Ratio Under the Outlier Framework

The Bank measures the loss-to-capital ratio under the outlier standard as part of its practice to monitor interest rate risks in its banking account, as determined.

As of March 31

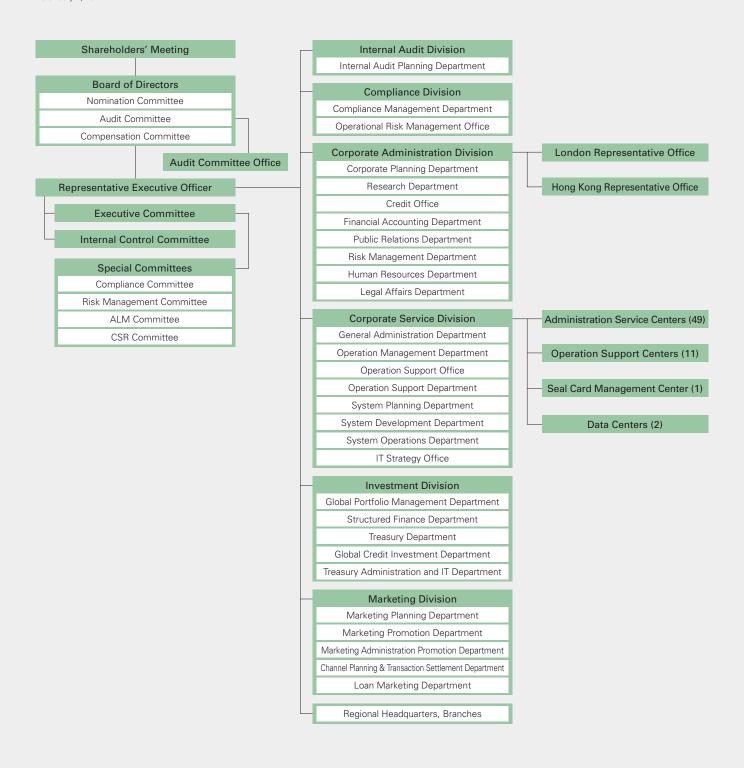
	Billions of yen	
	2012	2011
Amount of loss (A)	¥ 964.6	¥1,186.0
Capital (broad category, Tier I + Tier II) (B)	8,863.6	8,612.9
Loss-to-capital ratio (A)/(B) (%)	10.88	13.77

Notes: 1. The Bank adopts an interest rate shock scenario based on historical interest rate fluctuation data for a five-year period with a one-year holding period. Confidence levels of 1% and 99% for interest rate fluctuations are applied in this scenario.

<sup>2.</sup> According to the "Comprehensive Guidelines for Major Banks, etc." prescribed by the Financial Services Agency (FSA), "Because JAPAN POST BANK is obligated legally to hold a portion of its assets in government bonds and other "safe" assets, the FSA takes this special information into consideration in its oversight of the Bank in terms of the application of the outlier standard."

# **ORGANIZATION**

As of July 1, 2012



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